

# Analog Devices, Inc. (ADI)

\$117.25 (As of 07/13/20)

Price Target (6-12 Months): \$123.00

Long Torm, 6.12 Months	Zooko Booon	nmandation	Neutral		
Long Term. 6-12 Months	Zacks Recoi	Zacks Recommendation:			
	(Since: 01/27/20)				
	Prior Recommendation: Underperform				
Short Term: 1-3 Months	Zacks Rank: (1-5) Zacks Style Scores:		3-Hold		
			VGM:B		
	Value: C	Growth: C	Momentum: A		

#### Summary

Analog Devices is driven by the strengthening momentum across electric vehicle space on the back of its robust Battery Management System (BMS) solutions. Further growing power design wins are major positives. Additionally, rising adoption of advanced radio systems in 5G infrastructures is driving growth in the company's communication business. Furthermore, solid momentum of HEV platform across cabin electronics ecosystem remains a tailwind. The company remains optimistic about growth opportunities related to 5G. The stock has outperformed the industry it belongs to on a year-to-date basis. However, softness in the overall endmarket conditions remains a major concern. Further, weakening momentum across major applications and sluggish communication activities are headwinds. Also, slowdown in global auto sales is a concern.

## **Data Overview**

PEG F1

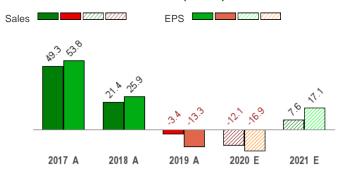
52 Week High-Low	\$127.39 - \$79.08
20 Day Average Volume (sh)	2,539,749
Market Cap	\$43.2 B
YTD Price Change	-1.3%
Beta	1.35
Dividend / Div Yld	\$2.48 / 2.1%
Industry	Semiconductor - Analog and Mixed
Zacks Industry Rank	Top 16% (39 out of 251)

Last EPS Surprise	2.9%
Last Sales Surprise	-0.6%
EPS F1 Est- 4 week change	0.4%
Expected Report Date	08/19/2020
Earnings ESP	3.2%
P/E TTM	25.7
P/E F1	27.4

# Price, Consensus & Surprise



# Sales and EPS Growth Rates (Y/Y %)



# Sales Estimates (millions of \$)

\*Quarterly figures may not add up to annual.

	Q1	Q2	Q3	Q4	Annual*
2021	1,352 E	1,397 E	1,443 E	1,484 E	5,666 E
2020	1,304 A	1,317 A		1,326 E	5,265 E
2019	1,541 A	1,527 A	1,480 A	1,443 A	5,991 A

# **EPS Estimates**

	Q1	Q2	Q3	Q4	Annual*
2021	\$1.12 E	\$1.20 E	\$1.29 E	\$1.39 E	\$5.01 E
2020	\$1.03 A	\$1.08 A	\$1.09 E	\$1.08 E	\$4.28 E
2019	\$1.33 A	\$1.36 A	\$1.26 A	\$1.19 A	\$5.15 A

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 07/13/2020. The reports text is as of 07/14/2020.

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#### Overview

Analog Devices, Inc. is headquartered in Norwood, Massachusetts. The company is an original equipment manufacturer of semiconductor devices, specifically, analog, mixed signal and digital signal processing (DSP) integrated circuits.

The product line is composed of amplifiers and comparators; analog to digital converters; digital to analog converters; video encoders and decoders; embedded processing products and DSPs; MEMS and temperature sensors; RF/IF components and converters; power and thermal management ICs, audio/video converters, amplifiers, CODECs, filters and processors.

The company also offers analog, digital and RF switches and multiplexers; analog microcontrollers; clock and timing products; voltage references; interface products such as isolators, translators and transceivers; wireless products and converters; broadband products including amplifiers, CODECs, chipsets, splitters.

Analog Devices has manufacturing facilities in the United States, Ireland, and Southeast Asia. The company also uses outside foundries, mainly Taiwan Semiconductor Manufacturing Company for front-end processing and third-party subcontractors for back-end operations.

Notably, the company generated \$5.9 billion revenues in fiscal 2019.





The company generates revenues from four organized end-markets - Industrial, Consumer, Communications and Automotive.

In Industrial market (50% of fiscal 2019 revenues), Analog Devices caters to the needs of industrial and instrumentation, defense/aerospace, energy management and healthcare sectors.

For Automotive market (16%), the company offers products that are utilized in infotainment, electrification, autonomous, ADAS and safety applications.

Further, the company takes care of the requirements in feature-rich, high-performance products such as portable devices and prosumer video/audio equipment in the Consumer market (13%).

In Communications market (21%), Analog Devices offers products required in internet infrastructures, broadband and wireless applications.

The company caters to the growing demand for its products in these afore mentioned markets via its strong sales channels. We note that it has direct sales offices, sales representatives and distributors in more than 50 countries.



## **Reasons To Buy:**

▲ Analog Devices is the second largest producer of analog chips after Texas Instruments. The company should benefit from its strong market position in high performance analog (HPA), especially in the industrial, communications infrastructure and consumer markets. Within HPA, Analog Devices has a leading market position in converters, where it has around half the market share. Additionally, the company sells converters and amplifiers in integrated forms, which are categorized as "other analog" products. Analog Devices also has a leading position in the digital signal processor (DSP) market.

Analog Devices' diversified product portfolio is the key catalyst. Its leading market position and focus on communications, automotive and industrial markets remain major positive.

▲ The company has been investing in products for the automotive market, mainly because the electronic content in automobiles, particularly in the safety and infotainment areas, is on the

rise. The Automotive electronics market is continuing to gain due to consumer demand for added technology and features in new vehicles and the transition to hybrid and electric vehicles. For instance, the company's start-stop technology that enables better fuel efficiency and compliance with CAFÉ standards has been widely adopted in Europe and is gaining traction in the U.S. Government mandated requirements that all new vehicles be equipped with better safety features and environmental controls is also an important growth driver. The fact that safety devices are moving from high-end to mainstream vehicles is also a positive for a company such as Analog Devices. Management's continuous collaboration with innovative TAR brands, development of new technology along with a strengthening in Europe and China should benefit the company. We expect the company to leverage its already-strong market position to drive deeper penetration, and possibly, take some market share.

Analog Devices has a healthy communications business, where twin trends are currently driving revenues for the company. In the more developed economies, the market is driven by data density, meaning the need to expand infrastructure capacity to allow for rich media transfers (photos, video and so on). Moreover, the move to digital networks by carriers, such as AT&T is also driving demand for the company's products. In lesser developed economies, basic infrastructure needs have not yet been met in many cases. Therefore, growth in these regions is based on demand for building the network. The communications market (one of the largest consumers of analog chips) should see strong growth over the next few years. Most of the strength will however come from the wireless segment. We believe growing adoption of advanced radio systems in 5G infrastructure should continue to benefit the communications segment.

#### **Reasons To Sell:**

▼ Analog Devices is one of the older players in the analog market. While Maxim provides significant competition, Texas Instruments in particular could be something to worry about, as it has been taking market share in the high performance analog space. Since the National Semiconductor takeover, Texas Instruments' position in the market has strengthened further. Analog Devices continues to lead in the converter segment, but Texas Instruments remains a strong leader in all other categories.

Analog Devices suffers from intensifying competition in the analog market which remains a risk for its market position.

▼ Analog Devices' balance sheet remains leveraged. As of Mar 31, 2020, the company's net debt amounted to \$4.6 billion, compared with \$4.7 billion reported in the previous quarter. However, debt to total capital was 32.5% (less than the industry average of 45.9%) as of Mar 31, 2020.

Moreover, the company is trading at premium in terms of Price/Earnings (P/E). Analog Devices currently has a trailing 12-month P/E ratio of 17.48. This level compares unfavorably with what the industry witnessed in the last year. Additionally, the ratio is near the high end of the valuation range in this period. Consequently, the valuation looks slightly stretched from P/E perspective.

# **Last Earnings Report**

#### Analog Devices Q2 Earnings Beat, Revenues Down Y/Y

**Analog Devices Inc.** reported second-quarter fiscal 2020 adjusted earnings of \$1.08 per share, beating the Zacks Consensus Estimate of \$1.05. However, the bottom line decreased 21% year over year.

Revenues of \$1.32 billion missed the Zacks Consensus Estimate of \$1.33 billion. Also, the top line declined 14% year over year.

B2B revenue increased 3% sequentially led by the communication and industrial sectors.

#### **Operating Details**

Non-GAAP gross margin contracted 290 basis points (bps) on a year-over-year basis to 67.7%.

Total operating expenses were \$506.2 million, down 10.9% from the year-ago quarter.

Non-GAAP operating margin contracted 350 bps on a year-over-year basis to 38% during the reported quarter.

#### **Balance Sheet & Cash Flow**

At the end of fiscal second quarter, cash and cash equivalents were \$784.9 million, up from \$654.4 million in the prior quarter.

Long-term debt was approximately \$5.1 billion, up from \$4.7 billion in the prior quarter.

Net cash provided by operations was \$429 million in the fiscal second quarter, up from \$349.6 million in the prior quarter.

The company generated \$369 million of free cash flow during the fiscal second quarter.

Additionally, Analog Devices returned \$343 million to shareholders through dividends and share repurchases in the reported quarter.

#### Guidance

For third-quarter fiscal 2020, Analog Devices expects revenues to be \$1.32 billion (+/- \$70 million).

Non-GAAP earnings are expected to be \$1.08 (+/- \$0.11) per share.

The company anticipates non-GAAP operating margins to be approximately 38.3% (+/- 150 bps).

# Quarter Ending 04/2020 Report Date May 20, 2020 Sales Surprise -0.62% EPS Surprise 2.86% Quarterly EPS 1.08

4.56

Page 5 of 8

Annual EPS (TTM)

#### **Recent News**

On Jun 16, 2020, Analog Devices and The University of Limerick (UL) announced two scholarship programs in honor of Peter Real, ADI's late chief technology officer (CTO) and UL alumnus.

On Mar 31, 2020, Analog Devices announced its decision to significantly boost the production of healthcare technologies in a bid to combat the coronavirus pandemic. These healthcare technologies like critical measurement and control technologies are used in the manufacture of medical equipment components like ventilators, respirators, diagnostic test systems, infusion pumps, among others, which are used for diagnostics and treatment for COVID-19 patients.

On Jan 22, 2020, Analog Devices entered into partnership with Hyundai per which its Automotive Audio Bus technology will be leveraged to introduce all-digital road noise cancellation system, the first of its kind in the automotive industry.

#### **Valuation**

Analog Devices shares are down 1.4% in the year-to-date period but up 0.2% over the trailing 12-month period. Stocks in the Zacks sub-industry is up 3.2% and the Zacks Computer & Technology sector is up 16.2% in the past year-to-date period. Over the past year, the Zacks sub-industry and the sector are up 14.2% and 26.6%, respectively.

The S&P 500 index is down 0.8% in the past year-to-date period but up 6.5% in the past year.

The stock is currently trading at 24.46X forward 12-month earnings, which compares to 27.5X for the Zacks sub-industry, 26.56X for the Zacks sector and 22.69X for the S&P 500 index.

Over the past five years, the stock has traded as high as 26.52X and as low as 13.31X, with a 5-year median of 18.47X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$123 price target reflects 25.6X forward 12-month earnings.

The table below shows summary valuation data for ADI

Valuation Multiples - ADI						
		Stock	Sub-Industry	Sector	S&P 500	
	Current	24.46	27.5	26.56	22.69	
P/E F 12M	5-Year High	26.52	27.5	26.56	22.69	
	5-Year Low	13.31	13.42	16.72	15.25	
	5-Year Median	18.47	18.12	19.33	17.52	
	Current	7.47	4.2	3.35	3.21	
P/S F12M	5-Year High	7.91	4.52	3.59	3.44	
	5-Year Low	4.26	2.81	2.32	2.54	
	5-Year Median	5.58	3.69	3.09	3.01	
	Current	7.97	4.66	3.76	2.83	
EV/Sales TTM	5-Year High	8.94	5.52	4.44	3.45	
	5-Year Low	3.75	3.13	2.58	2.16	
	5-Year Median	6.51	4.38	3.57	2.82	

As of 07/13/2020

Zacks Equity Research: ADI www.zacks.com Page 6 of 8

# Industry Analysis Zacks Industry Rank: Top 16% (39 out of 251)

#### ■ Industry Price -130 400 - Industry White the state of -50

# **Top Peers**

Company (Ticker)	Rec Rank
Microchip Technology Incorporated (MCHP)	Outperform 1
Applied Materials, Inc. (AMAT)	Neutral 3
Broadcom Inc. (AVGO)	Neutral 3
Infineon Technologies AG (IFNNY)	Neutral 3
Monolithic Power Systems, Inc. (MPWR)	Neutral 3
Maxim Integrated Products, Inc. (MXIM)	Neutral 3
NXP Semiconductors N.V. (NXPI)	Neutral 2
Texas Instruments Incorporated (TXN)	Neutral 4

Industry Comparison Industr		-		Industry Peers		
	ADI	X Industry	S&P 500	AMAT	AVGO	MXIM
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutra
Zacks Rank (Short Term)	3	-	-	3	3	3
VGM Score	В	-	-	Α	Α	С
Market Cap	43.20 B	7.15 B	21.41 B	56.37 B	125.20 B	18.47 B
# of Analysts	11	8	14	10	13	g
Dividend Yield	2.12%	0.00%	1.92%	1.43%	4.18%	2.77%
Value Score	С	-	-	В	В	D
Cash/Price	0.02	0.07	0.07	0.10	0.07	0.10
EV/EBITDA	18.83	19.69	12.70	14.70	16.99	20.55
PEG Ratio	2.19	2.47	2.87	1.19	1.20	3.13
Price/Book (P/B)	3.73	4.48	3.02	6.25	5.23	11.40
Price/Cash Flow (P/CF)	15.80	21.16	11.61	17.55	9.17	24.04
P/E (F1)	27.12	39.40	21.07	16.13	14.47	31.25
Price/Sales (P/S)	7.79	5.63	2.23	3.65	5.47	8.39
Earnings Yield	3.65%	2.53%	4.47%	6.19%	6.91%	3.20%
Debt/Equity	0.44	0.57	0.76	0.69	1.88	0.61
Cash Flow (\$/share)	7.42	2.91	6.94	3.51	33.97	2.88
Growth Score	C	-	-	В	В	C
Hist. EPS Growth (3-5 yrs)	16.81%	14.19%	10.85%	31.78%	22.21%	12.23%
Proj. EPS Growth (F1/F0)	-16.81%	5.54%	-9.37%	25.46%	1.08%	1.39%
Curr. Cash Flow Growth	-9.88%	-12.47%	5.51%	-35.58%	8.07%	-14.31%
Hist. Cash Flow Growth (3-5 yrs)	24.75%	22.53%	8.55%	13.90%	48.32%	2.00%
Current Ratio	1.30	2.56	1.30	2.67	2.15	5.95
Debt/Capital	30.73%	38.02%	44.46%	40.78%	65.31%	38.02%
Net Margin	20.05%	2.31%	10.59%	18.89%	10.97%	37.00%
Return on Equity	14.51%	12.00%	15.75%	37.13%	32.00%	35.31%
Sales/Assets	0.26	0.47	0.55	0.78	0.31	0.60
Proj. Sales Growth (F1/F0)	-12.13%	-1.37%	-2.54%	14.10%	4.38%	-0.47%
Momentum Score	Α	-	-	С	A	Α
Daily Price Chg	-5.82%	-1.93%	-0.19%	-1.73%	-2.55%	8.11%
1 Week Price Chg	2.69%	4.37%	-0.41%	2.61%	1.26%	6.11%
4 Week Price Chg	-1.05%	5.66%	-0.91%	7.82%	2.37%	18.89%
12 Week Price Chg	16.19%	32.65%	10.22%	21.49%	20.53%	33.71%
52 Week Price Chg	0.20%	7.81%	-7.40%	32.91%	7.97%	11.31%
20 Day Average Volume	2,539,749	1,009,990	2,267,087	6,531,121	2,208,127	3,364,472
(F1) EPS Est 1 week change	0.36%	0.00%	0.00%	0.00%	0.00%	0.32%
(F1) EPS Est 4 week change	0.36%	0.00%	0.00%	0.00%	0.09%	0.32%
(F1) EPS Est 12 week change	-0.80%	-0.54%	-6.60%	2.17%	1.53%	-0.28%
(Q1) EPS Est Mthly Chg	-0.17%	0.00%	0.00%	0.00%	0.14%	1.74%

# **Zacks Stock Rating System**

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

#### **Zacks Recommendation**

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

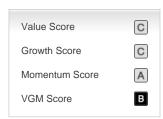
#### **Zacks Rank**

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

## **Zacks Style Scores**

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.



As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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