

Amgen Inc. (AMGN)

\$226.80 (As of 04/14/20)

Price Target (6-12 Months): **\$240.00**

Long Term: 6-12 Months

Zacks Recommendation:
Neutral

(Since: 10/11/19)

Prior Recommendation: Outperform

Short Term: 1-3 Months

Zacks Rank: (1-5)

2-Buy

Zacks Style Scores:

VGM:C

Value: B

Growth: D

Momentum: C

Summary

In 2020, while Amgen's growth products like Prolia, Evenity, Repatha, Aimovig, Otezla and biosimilars will drive sales, increasing competition for its legacy products will continue to hurt the same. Amgen boasts a strong biosimilars portfolio. It is also progressing with its pipeline while regularly pursuing "external opportunities" such as the acquisition of Otezla and the recently acquired stake in China's BeiGene. Amgen also expects several important clinical data readouts from its innovative pipeline in 2020. However, pricing and competitive pressure are concerns. Amgen's shares have outperformed the industry in the past one year. Estimates have gone down ahead of Q1 results due to uncertainty about the impact of the coronavirus pandemic on results. Amgen has a positive record of earnings surprise in recent quarters.

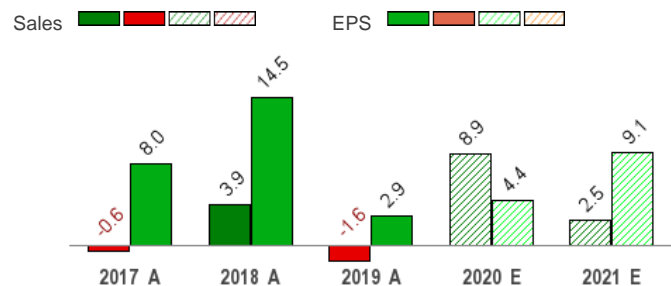
Price, Consensus & Surprise



Data Overview

52 Week High-Low	\$244.99 - \$166.30
20 Day Average Volume (sh)	3,607,340
Market Cap	\$133.3 B
YTD Price Change	-5.9%
Beta	0.90
Dividend / Div Yld	\$6.40 / 2.8%
Industry	Medical - Biomedical and Genetics
Zacks Industry Rank	Top 8% (21 out of 253)

Sales and EPS Growth Rates (Y/Y %)



Last EPS Surprise	5.8%
Last Sales Surprise	3.2%
EPS F1 Est- 4 week change	-0.5%
Expected Report Date	05/05/2020
Earnings ESP	-6.4%
P/E TTM	15.3
P/E F1	14.7
PEG F1	2.7
P/S TTM	5.7

Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2021	6,209 E	6,569 E	6,510 E	6,735 E	26,055 E
2020	6,012 E	6,445 E	6,373 E	6,578 E	25,431 E
2019	5,557 A	5,871 A	5,737 A	6,197 A	23,362 A

EPS Estimates

	Q1	Q2	Q3	Q4	Annual*
2021	\$3.94 E	\$4.21 E	\$4.07 E	\$3.76 E	\$16.88 E
2020	\$3.70 E	\$4.09 E	\$3.94 E	\$3.74 E	\$15.47 E
2019	\$3.56 A	\$3.97 A	\$3.66 A	\$3.64 A	\$14.82 A

*Quarterly figures may not add up to annual.

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 04/14/2020. The reports text is as of 04/15/2020.

Overview

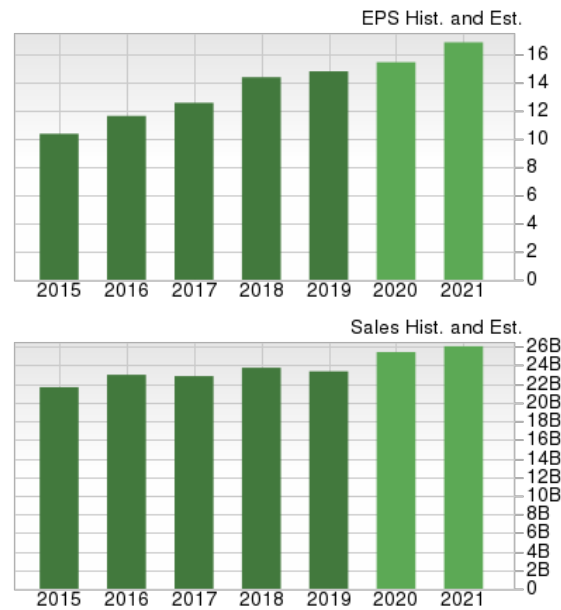
Thousand Oaks, CA-based Amgen is one of the biggest biotech companies in the world, with a strong presence in the oncology/hematology, cardiovascular disease, neuroscience, inflammation, bone health and nephrology markets. The company used advances in cellular and molecular biology to develop two of the biotech industry's earliest and most successful drugs, Epogen (anemia) and Neupogen (white blood cell stimulant). Amgen successfully launched two next-generation products, Aranesp and Neulasta. Meanwhile, the acquisition of Immunex Corporation gave Amgen access to the multi-blockbuster drug, Enbrel. However, all these older drugs are facing declining sales due to biosimilar or branded competition, which is being somewhat offset by its newer blockbuster drugs like Prolia/Xgeva.

Amgen also has a promising pipeline of cancer drugs. It has one of the strongest cash positions in the biotech sector, which could be used to acquire more pipeline assets that could fuel long-term growth. Biosimilar drugs are also a key part of Amgen's growth strategy.

Epogen/Aranesp, Neupogen/Neulasta and Enbrel account for more than half of Amgen's revenues. While the erythropoiesis-stimulating agents (ESA) franchise consisting of Epogen and Aranesp contributed 11.7% to 2019 product sales, the granulocyte colony-stimulating factor (G-CSF) franchise comprising Neupogen/Neulasta contributed 16.1% to product sales in 2019. Enbrel accounted for 23.5% of product sales.

Prolia/Xgeva sales in 2019 were \$4.6 billion, accounting for almost 21% of product sales. Other relatively newer products are Repatha, Blincyto, Imlygic, Corlanor, Parsabiv, Evenity, Aimovig, Kanjinti, Mvasi and Amgevita biosimilars.

Amgen derives the bulk of its revenues from the domestic market (74.5% of total product sales in 2019). The company posted global sales of \$23.4 billion in 2019, down 2% year over year.



Reasons To Buy:

▲ **Shares Outperforming Industry:** Amgen's shares have risen 20.6% in the past year against decrease of 5.7% for the industry.

▲ **Acquisitions and Deals Drive Growth:** We are pleased with Amgen's efforts to drive growth and boost its pipeline through deals and acquisitions. The Oct 2013 Onyx acquisition helped Amgen strengthen its presence in the oncology market. The acquisition added Kyprolis (multiple myeloma) to Amgen's portfolio. Kyprolis represents significant commercial potential. Sales are likely to be driven by launch in additional countries, expansion into additional indications and a longer duration of treatment.

Amgen's growth drugs like Prolia, Evenity, Aimovig, Otezla and biosimilars should drive sales in 2020.

Other interesting deals include the Mar 2012 acquisition of biotech company, Micromet, for approximately \$1.16 billion. With this acquisition, Amgen expanded its oncology pipeline and gained access to Micromet's proprietary BiTE (Bispecific T cell Engager) antibody technology. Micromet's leukemia immunotherapy, Blincyto, a BiTE antibody has now become a key top-line driver at Amgen. Blincyto has the potential to be developed for other hematologic malignancies.

In November 2019, Amgen acquired global commercial rights to Celgene's (now part of Bristol-Myers) blockbuster psoriasis drug, Otezla. The acquisition significantly strengthened its inflammation portfolio which should boost long-term growth. Amgen expects to grow Otezla sales at a CAGR of low double-digit over the next five years.

▲ **Growth Products Performing Well:** While Amgen continues to manage the lifecycle of its more mature products, its growth products – Prolia, Xgeva, Vectibix, Nplate and Kyprolis and Blincyto – are performing well, gaining consistent approvals for label expansions.

Amgen is evaluating the currently marketed products like Prolia/Xgeva, Vectibix, Enbrel, Aranesp, Kyprolis, Nplate and Blincyto for additional indications. In 2017/early 2018, Amgen gained regulatory approvals to include overall survival data from studies in the labels for Kyprolis and Blincyto, which is driving sales of these products. In 2018, Prolia and Xgeva were approved for new indications, glucocorticoid-induced osteoporosis and prevention of SRE in multiple myeloma patients, respectively, in both the United States and EU which are driving sales of these drugs higher. Otezla is under review for scalp psoriasis (PDUFA date is April 2020) while being evaluated in a phase III studies for the treatment of oral ulcers associated with Behcet's disease, severe genital psoriasis and mild-to-moderate plaque psoriasis.

Amgen's PCSK9 inhibitor, Repatha, gained approval to include the cardiovascular indication (based on FOURIER outcomes study) in its label in 2017. With the inclusion of the FOURIER data, patient access to Repatha is gradually improving and the product has shown increase in sales trajectory. In October 2018, Amgen slashed the U.S. list price of Repatha by 60%, which has improved affordability of Repatha.

Key recent FDA approvals were that of Evenity/romosozumab for osteoporosis in postmenopausal women at increased risk for fracture and calcitonin gene-related peptide (CGRP) antibody Aimovig/erenumab for prevention of migraine. Both the drugs are off to strong starts.

These new products and line extensions should bring in additional sales in the future quarters.

▲ **Deep Pipeline:** Amgen has several interesting candidates in its pipeline, which represent a significant commercial potential. The company is focusing on therapeutic areas like oncology/hematology, cardiovascular disease, inflammation and bone health. Important pipeline candidates include tezepelumab (severe asthma – phase III; COPD, atopic dermatitis – phase II), omecantiv mecarbil (chronic heart failure – phase III) and rozibafusp alfa/AMG 570 (systemic lupus erythematosus – phase II). Amgen also has an intriguing lineup of early and mid-stage programs, which can contribute to growth in the long term. Early clinical data on a key candidate, AMG-510, Amgen's KRAS inhibitor for solid tumor, has shown encouraging anti-tumor activity in patients with locally-advanced or metastatic KRASG12C mutant solid tumors like non-small cell lung cancer (NSCLC), colorectal cancer (CRC) and appendiceal cancer. Amgen is conducting a phase II monotherapy study on AMG-510 in NSCLC and in advanced colorectal cancer patients. It is also conducting phase Ib combination studies with PD-1, MEK and other targeted therapies.

Results from several pivotal programs are expected in the near term.

Exploring the World of Biosimilars: Amgen boasts a strong biosimilars portfolio which could be an important long-term growth driver for the company. Amgen markets Kanjinti (a biosimilar of Roche's Herceptin) and Mvasi (biosimilar of Roche's Avastin) in the United States and Amgevita (biosimilar of AbbVie's Humira), Kanjinti and Mvasi outside the United States. Its biosimilars business is already annualizing at over \$1 billion in sales.

In the United States, Amjevita is expected to be launched in 2023. Amgen expects more biosimilars to gain approval in 2020 and contribute to total revenues. In December, the FDA granted approval to Avsola (ABP 710), Amgen's biosimilar version of J&J/Merck's blockbuster immunology medicine, Remicade. It also filed a biologics license application (BLA) to the FDA for ABP 798, a biosimilar candidate to Roche's Rituxan in the same month. A biosimilar of Alexion's Soliris (ABP 959) and Regeneron's Eylea is in late state development.

Amgen has collaborated with Allergan for the worldwide development and commercialization of Mvasi, Kanjinti and ABP 798.

▲ **Expansion into New and Emerging Markets:** We are pleased to see that Amgen is working on expanding its presence in international markets, which represent significant commercial potential. Amgen's outside U.S. sales accounts for around 26% of its product sales. Among the emerging markets, Amgen expects China to become a key market while Japan is an important new market where it expects to grow over time. In 2019, volumes of its drugs in Asia Pacific markets rose 62% year over year. Over the next decade, Amgen expects these markets to account for around 25% of its sales growth.

In January 2020, it bought a 20.5% stake in China's leading pharma company BeiGene. Per the deal, BeiGene will commercialize Xgeva, Kyprolis, and Blincyto in China while also help advance 20 of Amgen's oncology pipeline candidates, including AMG 510, in China.

▲ **Cost Cutting Initiatives & Share Buybacks Drive the Bottom Line:** Amgen has undertaken initiatives like staff reduction, rationalization of manufacturing facilities and outsourcing of non-core business functions to help control costs. Amgen is also looking to reduce its R&D spend

by entering into collaborations for its pipeline candidates. Amgen has partnerships with companies like UCB (Evenity) Pfizer (Enbrel), and Bayer (Nexavar). Such deals not only result in sharing of costs, they also help the company share the risk associated with pipeline development.

Amgen is also returning cash to shareholders through dividends. Amgen raised its dividend by 10% each for 2020 and 2019 and 15% each for 2018 and 2017. The company bought back shares worth \$7.6 billion in 2019, \$17.9 billion in 2018 and \$3.1 billion in 2017. In 2020, it expects to buy back shares within a range of \$3 billion to \$5 billion.

Reasons To Sell:

▼ **Biosimilars Hurting Sales:** Biosimilars are having a negative impact on key products like Neupogen and Neulasta in both the United States and EU. While Neupogen lost patent protection in the United States in December 2013, Neulasta lost protection in October 2015. Several generic versions of Neupogen have been launched, which have significantly pulled down sales. Meanwhile, three biosimilar versions of Neulasta have also been launched in the United States and more biosimilars may also receive approval in the near future, which will put further pressure on Neulasta sales. Pfizer's Retacrit, the first biosimilar version of Epogen, was launched in November 2018 and other biosimilar versions of Epogen may also receive approval in the future. Sensipar also lost patent exclusivity in March 2018 and generics have been launched (at-risk).

Biosimilar and brand competition for its legacy products is hurting sales. Uptake of key drug, Repatha has been slow due to payer restrictions.

In August 2016, Sandoz received FDA approval for its biosimilar version of Enbrel, Erelzi. Notably, Erelzi is yet to be launched in the United States due to ongoing litigation. In April 2019, the FDA approved a second biosimilar version of Enbrel.

▼ **Competitive Pressures on Key Products:** The softness in sales of Enbrel, Amgen's largest product, is also key cause for concern. Pricing pressure and stiff competition are hurting sales of Enbrel, one of the main drivers of Amgen's revenues. The declining trends in Enbrel volumes are expected to continue in 2020.

Additionally, increased competition from PD-1s and other new cancer therapies are hurting demand for Neulasta. Epogen and Aranesp are also facing increasing competition from branded products like Roche's Mircera. Aranesp is facing competition from long-acting products and could also lose share to Epogen biosimilars. Sales of almost all mature products declined in 2017, 2018 and 2019.

Importantly, Aimovig faces intense competition from Teva and Lilly's CGRPs, Ajovy and Emgality, respectively. Both were approved by the FDA in 2018.

▼ **Negative Updates on the Pipeline Front:** The company has had its share of pipeline setbacks including the disappointing top-line late-stage data on trebananib for recurrent ovarian cancer.

In July 2019, Amgen discontinued two pivotal phase II/III studies evaluating CNP520 to prevent or delay the symptoms of Alzheimer's disease (AD) in a high-risk population. A review of clinical data from the study showed that some patients in the studies experienced worsening of cognitive function. This led the sponsors of the Generation Program to conclude that the potential benefit for participants in the studies failed to outweigh the risks.

▼ **Repatha Issues:** Sales of Repatha have suffered since launch due to payer restrictions. Despite Amgen's efforts to improve access to Repatha, patients face significant hurdles due to high co-pay expenses. Though volumes have improved, following the 60% cut in the U.S. list price of Repatha improve access and affordability of Repatha, the lower prices are affecting the profits from the drug.

▼ **Global Pricing Pressure:** Global efforts toward health care cost containment are creating pricing pressure on drugs and market access. While many of the company's drugs face pricing pressures in the United States, in many markets outside the U.S., government-mandated pricing actions have led to lowering of generic and patented drug prices. All these factors are creating pressure on sales and profits of pharma companies. Also changes in the U.S. healthcare system as part of the health care reforms could further create further pricing pressure.

These pricing pressures are expected to continue and hurt the top line in future quarters. In fact, Amgen's net selling price declined 1% in 2018 and 5% globally in 2019 and is expected to decline in 2020 at a low to mid-single digit rate.

Last Earnings Report

Amgen Beats on Q4 Earnings & Sales

Amgen reported fourth-quarter 2019 earnings of \$3.64 per share, which beat the Zacks Consensus Estimate of \$3.44. Earnings rose 6% year over year as lower revenues and higher R&D costs were offset by a lower share count.

Total revenues of \$6.2 billion in the quarter beat the Zacks Consensus Estimate of \$6.0 billion. However, total revenues declined 1% year over year.

Quarter Ending **12/2019**

Report Date	Jan 30, 2020
Sales Surprise	3.18%
EPS Surprise	5.81%
Quarterly EPS	3.64
Annual EPS (TTM)	14.83

Quarter in Detail

Total product revenues decreased 2% from the year-ago quarter to \$5.88 billion (U.S.: \$4.37 billion; ex-U.S.: \$1.51 billion). Increasing demand of Amgen's growth and launch drugs like Prolia, Repatha, Aimovig, Parsabiv and others and strong sales of biosimilar products and in ex-U.S. markets was offset by the erosion of mature brands from biosimilar/new competition. Product sales growth was mostly driven by higher volumes (up 3%) as prices were lower for several drugs. Net selling prices declined 4% year over year in the quarter, which resulted in decline in total revenues.

Other revenues of \$316 million rose 38% in the quarter.

Prolia revenues came in at \$752 million, up 15% from the year-ago quarter, driven by volume increases resulting from new patient growth as well as strong repeat rates.

Xgeva delivered revenues of \$489 million, up 7% from the year-ago quarter mainly due to higher demand, which drove volumes up 4% and, to a lesser extent, higher selling price.

Kyprolis recorded sales of \$266 million, up 6% year over year, driven primarily by 12% volume growth in the United States.

Blincyto sales increased 27% from the year-ago period to \$80 million.

Repatha generated revenues of \$200 million, up 26% year over year, as higher volume was partially offset by lower prices.

Vectibix revenues came in at \$182 million, up 8% year over year. Nplate sales rose 15% to \$210 million.

Parsabiv recorded sales of \$179 million, up 49% as higher demand offset the impact of lower selling prices.

Aimovig recorded sales of \$98 million in the quarter, higher than \$66 million in the previous quarter as higher demand was partially offset by unfavorable changes in accounting estimates. Aimovig volumes rose 27% in the quarter.

On the call, the company said that approximately 300,000 patients in the United States have been prescribed Aimovig since launch. Meanwhile, more than 33,000 physicians have prescribed Aimovig since launch. It commanded a 48% market share among CGRP antibodies at the end of the fourth quarter.

Evenity recorded sales of \$85 million in the quarter compared with \$59 million in the previous quarter, driven by strong uptake in both Japan and the United States where the product has been launched. In the United States, where Evenity was launched in April 2019, sales were \$27 million while international sales were \$58 million.

Amgen recorded total biosimilars revenues of \$258 million in the quarter. Amjevita sales were \$71 million in the quarter. Sales of Kanjinti and Mvasi were \$103 million and \$84 million, respectively. On the call, Amgen mentioned that it now faces additional biosimilar competition for Kanjinti and Mvasi and expects other players to enter the market in 2020 increasing competition and pricing pressure.

Sales of Otezla were \$178 million for the approximately five weeks post-closing on Nov 21.

However, Amgen's mature drugs like Enbrel, Aranesp, Epogen, Neupogen and Neulasta are facing an array of branded and generic competitors.

Aranesp revenues declined 10% from the prior-year quarter to \$427 million on lower volume due to increased competitive pressure. Meanwhile, lower net selling price as well as unfavorable changes in inventory hurt sales.

Revenues of the other ESA, Epogen, declined 20% to \$210 million due to lower selling prices and demand with the category becoming extremely competitive.

Neulasta revenues declined 43% from the year-ago period to \$665 million due to the impact of biosimilar competition on demand and price.

Neupogen recorded 17% decline in sales to \$62 million in the quarter. Enbrel delivered revenues of \$1.35 billion, up 2% from the year-ago quarter, driven primarily by favorable changes in inventory along with a slight price increase, which offset volume declines due to continued competition.

Sensipar/Mimpara revenues declined 76% to \$107 million due to several at-risk generic launches. Other product sales rose 19% to \$87 million. In 2020, Amgen lost patent protection for Sensipar in several ex-U.S. countries, which should result in a significant decline in ex-U.S. sales in 2020.

Other product sales rose 19% to \$87 million.

Operating Margins Decrease

Adjusted operating margin declined 70 basis points (bps) to 44.6%. Adjusted operating expenses rose 2% year over year in the quarter to \$3.58 billion.

SG&A spend decreased 2% to \$1.5 billion on cost control, which offset the impact of Otezla related expenses. R&D expenses rose 11% year over year to \$1.29 due to higher spending on Amgen's early- and late-stage oncology pipeline.

Adjusted tax rate was 14.9% for the quarter, a 1.6 points increase from the year-ago quarter.

Amgen repurchased 5.1 million shares worth \$1.1 billion in the fourth quarter and has \$6.5 billion remaining under its stock repurchase authorization.

2019 Results

Full-year 2019 sales declined 2% to \$23.36 billion, beating the Zacks Consensus Estimate of \$23.18 billion. Sales slightly topped the guided range of \$23.1-\$23.3 billion. Product sales declined 1%.

Adjusted earnings for 2019 of \$14.82 per share were also above the Zacks Consensus Estimate of \$14.63 as well as the guided range of \$14.50-\$14.70. Earnings rose 3% year over year.

2020 Outlook

Amgen issued its financial guidance for 2020. It expects revenues in the range of \$25.0 billion-\$25.6 billion, which indicates an increase from 2019 levels. In 2020, Amgen's base business, excluding Otezla, is expected to remain stable over 2019, with the addition of Otezla providing positive sales growth.

In 2020, while Amgen's growth products like Prolia, Evenity, Repatha, Aimovig, Otezla and the biosimilar products are expected to drive sales, increasing competition for its legacy products will continue to create pressure on sales.

Importantly, Amgen's net selling price for its drugs fell 5% globally in 2019 and is expected to decline in 2020 at a low to mid-single digit rate.

Adjusted earnings per share are anticipated in the range of \$14.85-\$15.60. Adjusted operating costs are expected to grow in a low double-digit percentage range year over year in 2020. Adjusted tax rate is expected in the range of 13.5% to 14.5%

Amgen plans to spend approximately \$700 million for capital expenditures in 2020.

Q1 Outlook

Historically, the first quarter represents the lowest product sales quarter for Amgen. Accordingly, as a percent of the full year, Amgen expects product sales for the first quarter to look similar to the percentage seen in the first quarter of 2019, which was 23.8%.

Recent News

Partners With Adaptive Biotechnologies to Make Antibodies for COVID-19 – Apr 2

Amgen announced a strategic partnership with Adaptive Biotechnologies to co-develop fully human neutralizing antibodies targeting SARS-CoV-2, the virus that causes the COVID-19 disease. Amgen obtained viral gene sequences from hundreds of patients. Using Adaptive's viral-neutralizing antibody platform, Amgen will leverage its drug development and manufacturing capabilities to quickly advance promising antibodies that can bind and neutralize SARS-CoV-2 into clinical studies.

New Subsidiary in Japan – Mar 31

Amgen announced that it has now purchased Astellas' 49% stake in Amgen Astellas BioPharma K.K. (AABP), a joint venture between Amgen and Astellas Pharma. With this purchase, AABP is now a wholly owned subsidiary of Amgen in Japan and has now been renamed Amgen K.K.

Repatha Data at ACC – Mar 28

Amgen presented positive data from the phase IIIb study evaluating Repatha in patients with HIV who have high LDL-cholesterol at the annual scientific session of the American College of Cardiology. The study demonstrated that treatment with Repatha significantly reduced LDL-C.

COVID-19 Donations – Mar 23

Amgen and Amgen Foundation announced that they are committing up to \$12.5 million to support COVID-19 relief efforts. The funds will be used to support local emergency response efforts and patient-focused organizations.

Valuation

Amgen's shares declined 6.0% in the year-to-date period and rose 20.6% over the trailing 12-month period. Stocks in the Zacks sub-industry and sector are down 6.1% and 10.4%, respectively in the year-to-date period. Over the past year, while the Zacks sub-industry and sector are down 5.7% and 6.5%, respectively

The S&P 500 Index is down 14.5% in the year-to-date period and 5.5% in the past year.

The stock is currently trading at 5.81X trailing twelve-month sales per share, which compares to 3.01X for the Zacks sub-industry, 2.81X for the Zacks sector and 2.98X for the S&P 500 Index.

Over the past five years, the stock has traded as high as 6.53X and as low as 4.39X, with a 5-year median of 5.46X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$240 price target reflects 6.1X trailing 12-month sales per share.

The table below shows summary valuation data for AMGN

Valuation Multiples - AMGN					
		Stock	Sub-Industry	Sector	S&P 500
P/S TTM	Current	5.81	3.01	2.81	2.98
	5-Year High	6.53	4.62	4.16	3.69
	5-Year Low	4.39	2.19	2.39	2.5
	5-Year Median	5.46	2.68	3.26	3.19
P/E F12M	Current	14.21	N/A	19.64	18.03
	5-Year High	17.27	N/A	21.07	19.34
	5-Year Low	11.1	20.63	15.81	15.19
	5-Year Median	13.77	40.37	18.81	17.45
P/B TTM	Current	13.83	3.66	3.46	3.65
	5-Year High	14.09	5.41	5.04	4.54
	5-Year Low	3.28	2.48	3.01	2.9
	5-Year Median	4.49	3.33	4.29	3.64

As of 4/14/2020

Industry Analysis Zacks Industry Rank: Top 8% (21 out of 253)



Top Peers

Eli Lilly and Company (LLY)	Outperform
AbbVie Inc. (ABBV)	Neutral
Bristol-Myers Squibb Company (BMY)	Neutral
Johnson & Johnson (JNJ)	Neutral
Pfizer Inc. (PFE)	Neutral
Roche Holding AG (RHHBY)	Neutral
Sanofi (SNY)	Neutral
Teva Pharmaceutical Industries Ltd. (TEVA)	Neutral

Industry Comparison Industry: Medical - Biomedical And Genetics				Industry Peers		
	AMGN Neutral	X Industry	S&P 500	ABBV Neutral	BMY Neutral	JNJ Neutral
VGM Score	C	-	-	A	B	C
Market Cap	133.30 B	177.05 M	19.79 B	121.28 B	135.54 B	384.99 B
# of Analysts	13	3	14	2	5	9
Dividend Yield	2.82%	0.00%	2.16%	5.75%	3.00%	2.60%
Value Score	B	-	-	B	B	D
Cash/Price	0.07	0.26	0.06	0.34	0.12	0.05
EV/EBITDA	11.98	-2.61	11.74	12.08	24.33	15.91
PEG Ratio	2.69	1.76	2.15	1.73	1.30	2.89
Price/Book (P/B)	13.93	3.22	2.65	NA	2.59	6.46
Price/Cash Flow (P/CF)	12.00	14.18	10.40	7.95	13.68	12.68
P/E (F1)	14.66	29.24	17.72	7.80	9.85	17.67
Price/Sales (P/S)	5.71	14.11	2.06	3.65	5.18	4.65
Earnings Yield	6.82%	-18.46%	5.46%	12.81%	10.14%	5.66%
Debt/Equity	2.79	0.02	0.70	-7.71	0.84	0.45
Cash Flow (\$/share)	18.91	-1.03	7.01	10.33	4.39	11.52
Growth Score	D	-	-	B	B	B
Hist. EPS Growth (3-5 yrs)	10.57%	18.12%	10.92%	21.82%	20.53%	9.27%
Proj. EPS Growth (F1/F0)	4.37%	4.84%	-2.65%	17.73%	29.94%	-4.76%
Curr. Cash Flow Growth	-2.47%	13.22%	5.93%	8.78%	36.74%	3.68%
Hist. Cash Flow Growth (3-5 yrs)	5.06%	8.03%	8.55%	19.92%	22.46%	7.62%
Current Ratio	1.44	4.72	1.24	3.18	1.60	1.26
Debt/Capital	73.59%	4.35%	42.36%	NA	45.63%	30.82%
Net Margin	33.57%	-229.34%	11.64%	23.69%	13.15%	24.47%
Return on Equity	85.52%	-65.95%	16.74%	-162.54%	31.85%	40.01%
Sales/Assets	0.39	0.20	0.54	0.51	0.38	0.53
Proj. Sales Growth (F1/F0)	8.86%	7.62%	0.00%	43.93%	58.09%	-3.17%
Momentum Score	C	-	-	A	D	C
Daily Price Chg	3.91%	3.12%	2.56%	2.28%	1.90%	4.48%
1 Week Price Chg	6.23%	10.01%	16.01%	8.70%	6.09%	5.26%
4 Week Price Chg	9.14%	22.16%	11.39%	12.48%	11.00%	6.91%
12 Week Price Chg	-4.55%	-20.09%	-19.33%	-6.66%	-10.96%	-2.17%
52 Week Price Chg	20.61%	-30.00%	-11.64%	2.39%	30.47%	5.80%
20 Day Average Volume	3,607,340	231,177	3,452,738	13,614,954	17,428,838	13,880,318
(F1) EPS Est 1 week change	-0.02%	0.00%	0.00%	0.00%	-0.16%	-8.81%
(F1) EPS Est 4 week change	-0.51%	0.00%	-6.42%	0.00%	-0.54%	-13.51%
(F1) EPS Est 12 week change	-3.12%	-0.82%	-8.69%	11.91%	-0.01%	-14.02%
(Q1) EPS Est Mthly Chg	-0.70%	0.00%	-11.08%	0.00%	-3.09%	-26.39%

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	B
Growth Score	D
Momentum Score	C
VGM Score	C

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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