

Amphenol Corporation (APH)

\$105.60 (As of 07/23/20)

Price Target (6-12 Months): \$121.00

| Long Torm: 6.12 Months | Zacks Recommendation: | Outporform |
|------------------------|------------------------------|--------------|
| Long Term. 6-12 Months | | Outperform |
| | (Since: 07/23/20) | |
| | Prior Recommendation: Neutra | l |
| Short Term: 1-3 Months | Zacks Rank: (1-5) | 1-Strong Buy |
| | Zacks Style Scores: | VGM:C |
| | Value: D Growth: B | Momentum: A |

Summary

Amphenol's second-quarter 2020 results reflected higher sales in the information technology and data communications, mobile devices, and industrial markets. Both earnings and revenues declined on a year-over-year basis. The top line was negatively impacted by the coronavirus pandemic as certain customers of Amphenol experienced lower demand. Production also suffered from government-mandated shelterin-home guidelines. Nevertheless, solid organic growth and end-market strength across military end-market bode well for Amphenol. Additionally, its diversified business model lowers volatility of individual end-markets and geographies. Moreover, acquisitions helped the company strengthen its product offerings and expand customer base. These tailwinds to the top line are a boon in the long haul. Shares have outperformed the industry year to date.

Data Overview

Last EPS Surprise

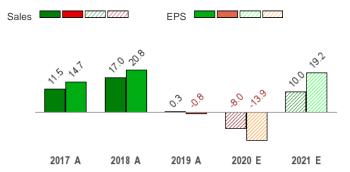
| 52 Week High-Low | \$110.24 - \$63.05 |
|----------------------------|--------------------------|
| 20 Day Average Volume (sh) | 1,545,484 |
| Market Cap | \$31.2 B |
| YTD Price Change | -2.4% |
| Beta | 1.27 |
| Dividend / Div Yld | \$1.00 / 0.9% |
| Industry | Electronics - Connectors |
| Zacks Industry Rank | Top 1% (1 out of 252) |

| Last Sales Surprise | 13.4% |
|---------------------------|------------|
| EPS F1 Est- 4 week change | 7.7% |
| Expected Report Date | 10/28/2020 |
| Earnings ESP | 3.2% |
| | |
| P/E TTM | 30.6 |
| P/E F1 | 32.8 |
| PEG F1 | 3.7 |
| P/S TTM | 3.9 |

Price, Consensus & Surprise



Sales and EPS Growth Rates (Y/Y %)



Sales Estimates (millions of \$)

*Quarterly figures may not add up to annual.

| | Q1 | Q2 | Q3 | Q4 | Annual* | |
|-------|----------|---------|---------|---------|---------|--|
| 2021 | 1,952 E | 2,065 E | 2,149 E | 2,265 E | 8,319 E | |
| 2020 | 1,862 A | 1,988 A | 1,976 E | 2,054 E | 7,564 E | |
| 2019 | 1,959 A | 2,015 A | 2,101 A | 2,151 A | 8,225 A | |
| FPS F | stimates | | | | | |

| | Q1 | Q2 | Q3 | Q4 | Annual* |
|------|----------|----------|----------|----------|----------|
| 2021 | \$0.86 E | \$0.97 E | \$1.02 E | \$1.08 E | \$3.84 E |
| 2020 | \$0.71 A | \$0.81 A | \$0.83 E | \$0.90 E | \$3.22 E |
| 2019 | \$0.89 A | \$0.92 A | \$0.95 A | \$0.98 A | \$3.74 A |

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 07/23/2020. The reports text is as of 07/24/2020.

26.6%

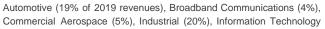
Overview

Amphenol designs, manufactures and markets electrical, electronic and fiber optic connectors, interconnect systems, antennas, sensors and sensor-based products and coaxial and high-speed specialty cable.

Amphenol's manufacturing facilities are generally vertically integrated operations from the initial design stage through final design and manufacturing. The company's manufacturing presence is in more than 30 countries.

Amphenol reported net sales of \$8.23 billion in 2019. The Wallingford, CT-based company has two reportable business segments: Interconnect Products & Assemblies and Cable Products & Solutions.

Interconnect Products & Assemblies (95.3% of 2019 revenues): Amphenol produces a wide range of connector and connector systems, value-added products and other products, including antennas and sensors, used in a broad range of applications in a diverse set of end markets. Interconnect products include connectors, which when attached to an electrical, electronic or fiber optic cable, a printed circuit board or other device, facilitate transmission of power or signals. Value-added systems generally consist of a system of cable, flexible circuits or printed circuit boards and connectors for linking electronic equipment.



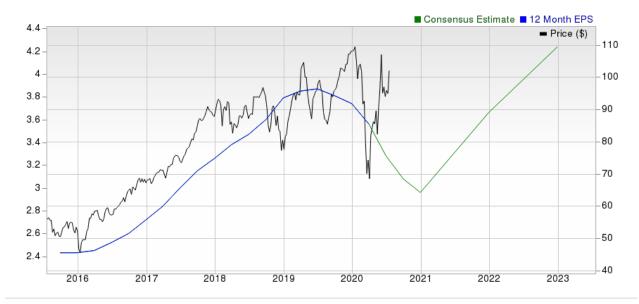
and Data Communications (19%), Military (12%), Mobile Devices (13%), and Mobile Networks (8%) are the primary end markets served by this segment.

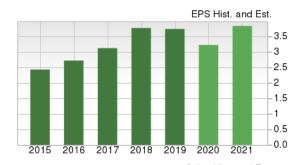
Cable Products & Solutions (4.7% of 2019 revenues): Amphenol designs, manufactures and markets cable (coaxial, power and specialty), value-added products and components for addressing the needs of broadband communications and information technology markets as well as certain applications in other markets.

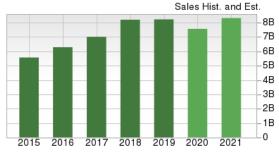
Geographically, the United States and China accounted for 30.7% and 28% of net sales in 2019, respectively. Other foreign locations accounted for the rest.

No single customer accounted for 10% or more of Amphenol's net sales for the year ended Dec 31, 2019.

Amphenol's primary competitors include Carlisle, Commscope, Delphi, Sensata, TE Connectivity, 3M, among others.







Reasons To Buy:

Amphenol's top-line growth is expected to benefit from stable industrial end-market and favorable military spending environment. The company's broad end-market diversification with a consistent focus on innovation and customer support through all phases of the economic cycle is expected to aid sales. Moreover, efforts in developing industry-leading high-speed and power products are expected to help the company gain customers in IT data communications space. The company booked orders worth \$1.971 billion in the second quarter of 2020. Moreover, a balanced organic and inorganic growth model, a lean and flexible cost structure, and an agile and entrepreneurial management team augur well for its long-term growth perspectives.

Amphenol is benefiting from improved end-market demand and strategic acquisitions. Solid free cash flow generating ability is expected to help it sustain current dividend payout level.

- Amphenol remains encouraged by its expanding presence in the fast-growing commercial aerospace market and is well positioned to capitalize on the proliferation of electronics content on next-generation planes. These advanced electronic systems also require new higher technology interconnect solutions to enhance fuel efficiency and improve passenger experience, all of which creates excellent opportunities for Amphenol. In order to fuel further growth, Amphenol aims to acquire on a global basis in the high-growth segments that have complementary capabilities from a product, customer and/or geographic standpoint.
- ▲ Acquisitions have helped the company strengthen product offerings and expand customer base. For instance, the addition of Cablescan further strengthens the company's value-add interconnect offerings for a wide range of harsh environment applications. Moreover, XGiga strengthens the company's offering for high-speed applications by adding active fiber optic interconnect to Amphenol's passive fiber optic and high-speed copper solutions. The acquisition of EXA Thermometrics bolsters Amphenol's overall sensor portfolio and expands its sensor manufacturing footprint in India. Notably, the company acquired nine businesses in 2019, which on a combined basis represent annualized revenues of roughly \$530 million.
- Amphenol generates solid cash flow, which allows management the opportunity to invest in product innovations, acquisitions and business development. At the same time, the company has historically returned significant cash through a combination of share repurchases and dividend. In 2019, Amphenol generated free cash flow of \$1.21 billion, up 50.5% year over year. The company also paid dividend worth \$74 million. Amphenol's ability to generate solid free cash flow is expected to help it sustain current dividend payout level, at least in the near term

Risks

- Bulk of Amphenol's revenues comes from sales to the communications industry, demand for which is subject to rapid technological change. Declining demand for smartphones is a concern. Additionally, the smartphone market is dominated by several large manufacturers and operators who exert significant price pressure on Amphenol. Furthermore, increasing cost of raw materials is also a matter of concern and is likely to be an additional drag on its profitability.
- Moreover, the company faces significant competition in almost all areas of operation that hurts growth. Also, it has significant exposure to China (28% of 2019 revenues). Hence, sluggish macro-economic environment in China doesn't bode well for the company's growth prospects. Further, the lockdowns and movement-restrictions related to the coronavirus globally are expected to hurt Amphenol's results in the near-term.
- Notably, non-U.S. business accounted for 69% of Amphenol's revenues in 2019. Since, the company conducts businesses in major
 foreign currencies, unfavorable movement in foreign currency exchange rates often adversely impact sales. Amphenol attempts to
 minimize currency exposure risk by producing its products in the same country or region in which the products are sold. Despite these
 attempts, the company is susceptible to volatility in foreign exchanges, which undermines its growth potential to some extent.
- Amphenol also has a leveraged balance sheet. As of Jun 30, 2020, the company's net debt was \$2.45 billion compared with \$2.71 billion
 as of Mar 31, 2020. Moreover, total debt-to-capital stands at 44.3% as of Jun 30, 2020. The significant debt burden might hinder growth
 prospects in the near term.

Last Earnings Report

Amphenol Q2 Earnings Top Estimates, Revenues Fall Y/Y

Amphenol's second-quarter 2020 adjusted earnings of 81 cents per share beat the Zacks Consensus Estimate by 26.6%. However, the figure declined 12% year over year.

Although net sales decreased 1.4% year over year to \$1.987 billion, the same was much better than the consensus mark of \$1.751 billion. Unfavorable foreign exchange hurt sales by \$22 million.

| Quarter Ending | 06/2020 |
|------------------|--------------|
| Report Date | Jul 22, 2020 |
| Sales Surprise | 13.44% |
| EPS Surprise | 26.56% |
| Quarterly EPS | 0.81 |
| Annual EPS (TTM) | 3.45 |
| | |

The top line was negatively impacted by the coronavirus pandemic as certain customers of Amphenol experienced lower demand. Production also suffered from government-mandated shelter-in-home guidelines.

Markedly, sluggish automotive and commercial air markets were negated by strong growth in the information technology and data communications, mobile devices, and industrial markets in the quarter under review.

Quarterly Details

Interconnect Products and Assemblies' (95.5% of net sales) sales dipped 1.4% from the year-ago quarter to \$1.898 billion. Moreover, Cable Products and Solutions sales were \$89 million, down 0.8% year over year.

Gross margin on a GAAP basis contracted 170 basis points (bps) on a year-over-year basis to 30.4%.

Selling, general and administrative expenses (SG&A) as a percentage of revenues increased 50 bps on a year-over-year basis to 12.4%.

Adjusted operating margin contracted 180 bps on a year-over-year basis to 18%.

Segment wise, Interconnect Products and Assemblies' operating margin shrank 220 bps on a year-over-year basis to 20% while Cable Products and Solutions' operating margin contracted 30 bps to 9.4%.

Balance Sheet and Cash Flow

As of Jun 30, 2020, Amphenol had cash and cash equivalents worth \$1.31 billion, lower than \$2.38 billion as of Mar 31, 2020. The company also repaid debt worth \$1.3 billion.

Cash flow from operations was \$368 million compared with \$384.3 million in the previous quarter.

During the quarter, the company paid roughly \$74 million in dividends.

Guidance

Amphenol expects third-quarter earnings between 84 and 86 cents per share. Revenues are anticipated between \$1.960 and \$2 billion.

Recent News

On Apr 30, Amphenol announced second-quarter 2020 dividend of 25 cents per share to be paid on Jul 8, to shareholders of record Jun 16.

On Feb 13, Amphenol announced the pricing of its offering of \$400,000,000 aggregate principal amount of senior notes due 2025 (the "Notes"). The notes will have an interest rate of 2.050% per annum. The company intends to use the net proceeds from the offering of the Notes together with cash in hand for repaying its outstanding 2.200% senior notes due 2020 at maturity.

Valuation

Amphenol shares are down 2.4% in the year-to-date period but up 12.5% over the trailing 12-month period. Stocks in the Zacks sub-industry are down 3.7%, while the same in the Zacks Computer & Technology sector are up 14.7% in the year-to-date period. Over the past year, the Zacks sub-industry and the sector are up 11.6% and 24.5%, respectively.

The S&P 500 index is up 2% in the year-to-date period and 9.9% in the past year.

The stock is currently trading at 31.34X forward 12-month earnings, which compares to 27.79X for the Zacks sub-industry, 26.41X for the Zacks sector and 23.06X for the S&P 500 index.

Over the past five years, the stock has traded as high as 32.63X and as low as 17.52X, with a 5-year median of 23.64X. Our Outperform recommendation indicates that the stock will perform better than the market. Our \$121 price target reflects 36.04X forward 12-month earnings.

The table below shows summary valuation data for APH

| Valuation Multiples - APH | | | | | | |
|---------------------------|---------------|-------|--------------|--------|---------|--|
| | | Stock | Sub-Industry | Sector | S&P 500 | |
| | Current | 31.34 | 27.79 | 26.41 | 23.06 | |
| P/E F12M | 5-Year High | 32.63 | 27.79 | 26.41 | 23.06 | |
| | 5-Year Low | 17.52 | 18.25 | 16.72 | 15.25 | |
| | 5-Year Median | 23.64 | 22.48 | 19.33 | 17.52 | |
| | Current | 3.96 | 3.32 | 4.01 | 3.62 | |
| P/S F12M | 5-Year High | 4.05 | 3.64 | 4.01 | 3.62 | |
| | 5-Year Low | 2.41 | 2.36 | 2.32 | 2.53 | |
| | 5-Year Median | 3.32 | 3.12 | 3.14 | 3.02 | |
| | Current | 4.16 | 3.71 | 4.67 | 3.22 | |
| EV/Sales TTM | 5-Year High | 4.45 | 4.22 | 4.67 | 3.46 | |
| | 5-Year Low | 2.7 | 2.56 | 2.59 | 2.15 | |
| | 5-Year Median | 3.68 | 3.46 | 3.62 | 2.85 | |

As of 07/23/2020

Industry Analysis Zacks Industry Rank: Top 1% (1 out of 252)

■ Industry Price Industry Price -100 1k -90 900 80 800 700 70 600 60 500 50 400 40 2018 2016 2017 2019 2020

Top Peers

| Company (Ticker) | Rec F | Rank |
|--|--------------|------|
| Littelfuse, Inc. (LFUS) | Neutral | 3 |
| Plexus Corp. (PLXS) | Neutral | 3 |
| SMTC Corporation (SMTX) | Neutral | 3 |
| Sensata Technologies Holding N.V. (ST) | Neutral | 3 |
| Skyworks Solutions, Inc. (SWKS) | Neutral | 2 |
| TE Connectivity Ltd. (TEL) | Neutral | 3 |
| Vishay Intertechnology, Inc. (VSH) | Neutral | 3 |
| CommScope Holding Company, Inc. (COMM) | Underperform | 5 |

| Industry Comparison Indust | n Industry: Electronics - Connectors | | | Industry Peers | | |
|----------------------------------|--------------------------------------|------------|-----------|----------------|---------|---------|
| | АРН | X Industry | S&P 500 | СОММ | MEI | SMT |
| Zacks Recommendation (Long Term) | Outperform | - | - | Underperform | Neutral | Neutra |
| Zacks Rank (Short Term) | 1 | - | - | 5 | | 3 |
| VGM Score | С | - | - | D | - | А |
| Market Cap | 31.25 B | 568.06 M | 22.58 B | 1.76 B | 1.10 B | 88.31 N |
| # of Analysts | 8 | 3 | 14 | 6 | 0 | • |
| Dividend Yield | 0.95% | 0.47% | 1.81% | 0.00% | 1.49% | 0.00% |
| Value Score | D | - | - | D | - | Α |
| Cash/Price | 0.08 | 0.20 | 0.06 | 0.23 | 0.20 | 0.02 |
| EV/EBITDA | 16.94 | 5.94 | 13.13 | 40.36 | 5.94 | 6.08 |
| PEG Ratio | 3.66 | 4.41 | 3.04 | 2.79 | NA | N/ |
| Price/Book (P/B) | 6.51 | 1.51 | 3.15 | 3.07 | 1.45 | 2.10 |
| Price/Cash Flow (P/CF) | 21.41 | 7.22 | 12.33 | 1.47 | 6.79 | 3.96 |
| P/E (F1) | 32.80 | 32.76 | 22.09 | 7.52 | NA | 20.87 |
| Price/Sales (P/S) | 3.86 | 1.35 | 2.41 | 0.19 | 1.07 | 0.24 |
| Earnings Yield | 3.05% | 3.05% | 4.30% | 13.25% | NA% | 4.79% |
| Debt/Equity | 0.78 | 0.46 | 0.76 | 16.91 | 0.46 | 0.92 |
| Cash Flow (\$/share) | 4.93 | 3.37 | 7.01 | 6.09 | 4.34 | 0.79 |
| Growth Score | В | - | - | D | NA | Α |
| Hist. EPS Growth (3-5 yrs) | 12.53% | 10.51% | 10.82% | -1.78% | 8.49% | N/ |
| Proj. EPS Growth (F1/F0) | -13.80% | -12.07% | -9.01% | -44.50% | NA | -44.44% |
| Curr. Cash Flow Growth | -1.02% | 7.41% | 5.47% | 53.52% | 7.41% | 253.76% |
| Hist. Cash Flow Growth (3-5 yrs) | 10.51% | 7.88% | 8.55% | 11.92% | 5.26% | 102.64% |
| Current Ratio | 2.59 | 3.93 | 1.31 | 1.70 | 3.93 | 1.23 |
| Debt/Capital | 43.95% | 31.32% | 44.41% | 94.92% | 31.32% | 48.01% |
| Net Margin | 13.56% | 13.56% | 10.46% | -11.72% | 12.05% | -1.76% |
| Return on Equity | 23.39% | 17.68% | 15.13% | 32.68% | 15.62% | 17.18% |
| Sales/Assets | 0.72 | 0.79 | 0.54 | 0.62 | 0.79 | 1.72 |
| Proj. Sales Growth (F1/F0) | -8.05% | -4.02% | -2.06% | 1.67% | 0.00% | 7.15% |
| Momentum Score | Α | - | - | F | - | В |
| Daily Price Chg | 2.26% | 1.08% | -0.20% | 0.73% | 0.68% | -0.32% |
| 1 Week Price Chg | 7.47% | 5.66% | 3.82% | 13.67% | 3.85% | 0.00% |
| 4 Week Price Chg | 10.92% | 2.99% | 6.02% | 5.46% | -4.94% | 0.97% |
| 12 Week Price Chg | 19.65% | 12.90% | 10.03% | -18.48% | -1.83% | 0.64% |
| 52 Week Price Chg | 12.51% | 5.35% | -2.89% | -38.95% | -1.80% | -17.85% |
| 20 Day Average Volume | 1,545,484 | 206,372 | 2,026,477 | 4,781,162 | 271,078 | 25,765 |
| (F1) EPS Est 1 week change | 7.73% | 7.73% | 0.00% | 0.00% | NA | 0.00% |
| (F1) EPS Est 4 week change | 7.73% | 7.73% | 0.15% | -15.63% | NA | 0.00% |
| (F1) EPS Est 12 week change | 5.52% | 5.52% | -3.24% | -30.77% | NA | -34.78% |
| (Q1) EPS Est Mthly Chg | 14.71% | 14.71% | 0.00% | -19.66% | NA | 0.00% |

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.



As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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