

# **Ashland Global(ASH)**

\$77.01 (As of 08/14/20)

Price Target (6-12 Months): \$89.00

Long Term: 6-12 Months	Zacks Reco	Outperform		
	(Since: 07/21/20)			
	Prior Recomn	ıl		
Short Term: 1-3 Months	Zacks Rank: (1-5)		1-Strong Buy	
	Zacks Style Scores:		VGM:D	
	Zacks Style S	cores:	V GIVI.D	

## **Summary**

Ashland's adjusted earnings for the fiscal third quarter missed the Zacks Consensus Estimate while sales were in line. The company's restructuring actions have provided it with a diverse business portfolio focused on high-quality markets and better positioned it for future growth. The restructuring has provided it with a business portfolio with different value propositions with respect to the markets served. The company's actions to reduce operating costs should also support its margins. It plans to employ part of the savings on growth initiatives. Moreover, Ashland remains committed to boost its free cash flows through a number of initiatives including reduction in capital spending and net working capital. It also remains committed to maintain its dividend amid the challenging environment due to the coronavirus pandemic.

## **Data Overview**

52 Week High-Low	\$81.82 - \$38.88
20 Day Average Volume (sh)	460,230
Market Cap	\$4.7 B
YTD Price Change	0.6%
Beta	1.48
Dividend / Div Yld	\$1.10 / 1.4%
Industry	<b>Chemical - Specialty</b>
Zacks Industry Rank	Bottom 35% (165 out of 252)

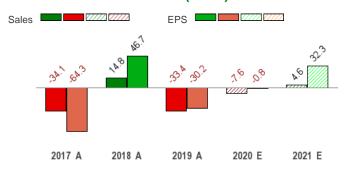
Last EPS Surprise	-1.2%
Last Sales Surprise	-0.0%
EPS F1 Est- 4 week change	13.9%
Expected Report Date	NA
Earnings ESP	0.0%
P/E TTM	29.9

P/E TTM	29.9
P/E F1	31.1
PEG F1	2.9
P/S TTM	2.0

#### Price, Consensus & Surprise



## Sales and EPS Growth Rates (Y/Y %)



# Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2021	532 E	634 E	639 E	624 E	2,409 E
2020	533 A	610 A	574 A	576 E	2,303 E
2019	576 A	667 A	641 A	609 A	2,493 A

## **EPS Estimates**

	Q1	Q2	Q3	Q4	Annual*
2021	\$0.42 E	\$0.97 E	\$1.04 E	\$1.05 E	\$3.28 E
2020	\$0.13 A	\$0.84 A	\$0.84 A	\$0.69 E	\$2.48 E
2019	\$0.14 A	\$0.83 A	\$0.77 A	\$0.77 A	\$2.50 A

<sup>\*</sup>Quarterly figures may not add up to annual.

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 08/14/2020. The reports text is as of 08/17/2020.

#### Overview

Covington, KY-based Ashland Global Holdings Inc. is a leading specialty chemicals company serving a vast range of consumer and industrial markets including automotive, construction, architectural coatings, adhesives, energy, food & beverage and pharmaceutical. The company has a diverse business portfolio with different value propositions, with respect to the markets served. Ashland has a controlling interest in leading consumer-branded lubricant supplier, Valvoline Inc.

Ashland, in August 2019, completed the divestiture of its Composites unit and the butanediol (BDO) manufacturing facility in Marl, Germany, to London-based INEOS Enterprises in a deal worth around \$1 billion. The sale of these businesses is in sync with its strategy of having a more streamlined and focused product portfolio that will reduce earnings volatility and improve margins.

Effective second-quarter fiscal 2020, the company restructured its business into three primary external-reporting segments and a corporate reporting segment. The changes allow the company to align its resources, cost structure and business models with each business unit's specific needs.

The primary external-reporting segments are Consumer Specialties, Industrial Specialties, and Intermediates & Solvent.



2016

2017

2018

2019

and Personal Care & Household business units. The Life Sciences business consists of pharmaceuticals, nutrition, nutraceuticals, agricultural chemicals, advanced materials and fine chemicals. The Personal Care & Household unit comprises biofunctionals, preservatives, skin care, sun care, oral care, hair care and household. The segment accounted for 59% of fiscal third-quarter sales.

The Industrial Specialties segment caters to the Specialty Additives and Performance Adhesives business units. The segment accounted for 35% of fiscal third-quarter sales.

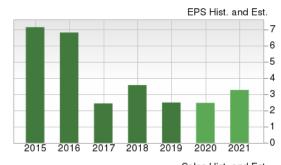
used as chemical intermediates and specialty process solvents. The segment accounted for 6% of fiscal third-quarter sales.



2020

2021

2022





50 40

2023

## **Reasons To Buy:**

▲ Ashland's shares are up 4.8% over the past year, outperforming its industry's decline of 7.8%. Ashland has restructured its businesses from a functionally led organization to a business-unit focused company to have a profitable, high-margin portfolio with focus on high-quality markets. The changes have provided the company with a diverse business portfolio with different value propositions with respect to the markets served. It also allows Ashland to create greater accountability and ownership for both short-term and long-term results. The company's new business model is designed to help it to sail though the current difficult environment and better position it for future growth.

Ashland's restructuring actions have better positioned it for future growth. Its cost actions should also support its margins. The company also remains focused on boosting its free cash flows.

▲ The company is taking a number of actions including reduction of operating costs to boost profitability. It has identified new cost-saving opportunities of more than \$40 million on an annual basis. Ashland expects to achieve run rate savings of around \$40 million by the end of fiscal 2020. The company plans to employ part of the savings on growth initiatives.

▲ Ashland remains committed to boost its free cash flows through several initiatives including reduction in capital spending and net working capital. Healthy cash flows are also expected to support its dividend payouts. The company raised its quarterly dividend by 10% in May 2019. It remains committed to maintain its dividend amid the challenging environment due to the coronavirus outbreak. It also has an \$800 million share repurchase authorization.

#### **Risks**

- Ashland faces headwind from weak demand in certain markets due to disruptions from coronavirus. It is seeing softer demand in global
  industrial markets. Lower demand across certain markets including construction and automotive hurt sales in the Industrial Specialties unit
  in the most recent quarter. Weak demand across a number of industrial markets is likely to continue to affect sales in the fiscal fourth
  quarter amid a challenging environment.
- The company is taking actions to manage its high inventory levels, which are expected to help it generate additional cash in the second half of calendar year 2020. However, Ashland faces near-term headwinds associated with inventory management including pressure on its sales volumes and EBITDA margins. Inventory actions are likely to hurt volumes and margins in the fiscal fourth quarter. The company sees \$20-\$30 million of fixed cost absorption headwind in the quarter.
- Ashland's high debt level is another concern. At the end of the fiscal third quarter, the company's total long-term debt was \$1,673 million, higher than \$1,666 million in the sequentially previous quarter. Its total debt-to-total capital stood at 42% as of Jun 30, 2020, flat compared with the sequentially prior quarter. The company also ended the fiscal third quarter with cash of \$416 million, lower than its current debt of \$469 million. As such, Ashland may not be able to meet its short-term debt obligations.

## **Last Earnings Report**

## Ashland's Earnings Miss, Sales Meet Estimates in Q3

Ashland logged profit from continuing operations of \$50 million or 81 cents per share in the third quarter of fiscal 2020 (ended Jun 30, 2020), up from a profit of \$23 million or 37 cents per share in the prior-year quarter.

Barring one-time items, adjusted earnings were 84 cents per share, up from 77 cents in the year-ago quarter. It, however, missed the Zacks Consensus Estimate of 85 cents per share.

Sales fell 10% year over year to \$574 million, in line with the Zacks Consensus Estimate. Sales were hurt by the effects of the prior year's business losses and unfavorable foreign currency.

# Quarter Ending 06/2020 Report Date Jul 28, 2020 Sales Surprise -0.01% EPS Surprise -1.18% Quarterly EPS 0.84 Annual EPS (TTM) 2.58

## **Segment Highlights**

Consumer Specialties: Sales in the segment fell 1% year over year to \$344 million in the reported quarter, impacted by business losses as well as unfavorable currency swings.

Industrial Specialties: Sales in the division slipped 23% year over year to \$205 million, hurt by reduced industrial demand and unfavorable currency.

Intermediates & Solvents: Sales in the segment dropped 10% year over year to \$37 million, impacted by reduced pricing on intercompany sales of butanediol and merchant-derivative sales.

#### **Financials**

The company ended the quarter with cash and cash equivalents of \$416 million, a roughly 215% increase year over year. Long-term debt was \$1,547 million at the end of the quarter, down 32% year over year.

Cash provided by operating activities from continuing operations was \$140 million, up from \$87 million in the prior-year quarter.

#### Outlook

Ashland said that its cost-reduction plans remain on track to generate \$40 million of run-rate savings by the end of fiscal 2020. Additionally, the company intends to incur \$20-\$30 million of the earlier-disclosed reduced fixed-cost absorption associated with inventory-control measures during the fiscal fourth quarter.

#### **Recent News**

# Ashland to Sell Maleic Anhydride Business to AOC Materials

Ashland, on **Jul 27**, **2020**, inked a deal to divest its maleic anhydride business and manufacturing facility in Neal, WV, to AOC Materials LLC, for \$100 million. The move is in line with the company's strategy to streamline its portfolio and focus on specialty ingredients. The deal, which is subject to customary regulatory approvals and standard closing conditions, is expected to complete before the end of calendar year 2020.

#### **Valuation**

Ashland's shares are up 0.7% in the year-to-date period and up 4.8% over the trailing 12-month period. Stocks in the Zacks Chemicals-Specialty industry and Zacks Basic Materials sector are down 8.9% and up 0.6% in the year-to-date period, respectively. Over the past year, the Zacks sub-industry and sector are down 7.8% and up 12.1%, respectively.

The S&P 500 index is up 4.6% in the year-to-date period and up 15.5% in the past year.

The stock is currently trading at 24.73X forward 12-month earnings, which compares to 23.24X for the Zacks sub-industry, 14.75X for the Zacks sector and 22.87X for the S&P 500 index.

Over the past five years, the stock has traded as high as 34.91X and as low as 11.91X, with a 5-year median of 20.36X.

Our Outperform recommendation indicates that the stock will perform above the market. Our \$89 price target reflects 28.62X forward 12-month earnings per share.

The table below shows summary valuation data for ASH:

Valuation Multiples - ASH						
		Stock	Sub-Industry	Sector	S&P 500	
	Current	24.73	23.24	14.75	22.87	
P/E F 12M	5-Year High	34.91	33.84	21.05	22.87	
	5-Year Low	11.91	14.59	9.86	15.25	
	5-Year Median	20.36	17.97	13.53	17.58	
	Current	11.14	25.67	11.01	12.72	
EV/EBITDA TTM	5-Year High	13.23	36.95	18.08	12.84	
	5-Year Low	5.92	14.71	6.55	8.24	
	5-Year Median	9.86	22.49	10.77	10.9	
	Current	1.55	6.56	2.44	4.7	
P/B TTM	5-Year High	2.8	10.51	3.07	4.71	
	5-Year Low	0.66	4.22	1.23	2.83	
	5-Year Median	1.46	7.47	2.21	3.74	

As of 08/14/2020

# Industry Analysis Zacks Industry Rank: Bottom 35% (165 out of 252)

#### ■ Industry Price ■ Price -130 Industry -50

# **Top Peers**

Company (Ticker)	Rec R	ank
Albemarle Corporation (ALB)	Neutral	3
Axalta Coating Systems Ltd. (AXTA)	Neutral	3
Celanese Corporation (CE)	Neutral	3
Ferro Corporation (FOE)	Neutral	3
W.R. GraceCo. (GRA)	Neutral	3
Huntsman Corporation (HUN)	Neutral	3
Valvoline Inc. (VVV)	Neutral	3
Cabot Corporation (CBT)	Underperform	3

Industry Comparison Industry: Chemical - Specialty			Industry Peers			
	ASH	X Industry	S&P 500	CE	GRA	VVV
Zacks Recommendation (Long Term)	Outperform	-	-	Neutral	Neutral	Neutra
Zacks Rank (Short Term)	1	-	-	3	3	3
VGM Score	D	-	-	В	В	В
Market Cap	4.66 B	1.74 B	23.68 B	12.00 B	3.02 B	4.02 E
# of Analysts	3	2	14	11	3	6
Dividend Yield	1.43%	0.38%	1.68%	2.44%	2.63%	2.08%
Value Score	F	-	-	В	В	C
Cash/Price	0.09	0.08	0.07	0.05	0.06	0.19
EV/EBITDA	12.56	10.48	13.36	10.01	13.37	13.66
PEG Ratio	2.90	4.24	2.99	5.07	NA	4.24
Price/Book (P/B)	1.55	1.50	3.22	4.18	8.64	NA
Price/Cash Flow (P/CF)	10.15	9.21	12.82	7.85	7.75	12.61
P/E (F1)	31.05	17.92	22.06	14.84	16.39	15.69
Price/Sales (P/S)	2.00	1.53	2.51	2.12	1.66	1.72
Earnings Yield	3.22%	5.23%	4.30%	6.74%	6.09%	6.36%
Debt/Equity	0.56	0.62	0.77	1.11	5.70	-11.62
Cash Flow (\$/share)	7.58	2.37	6.94	12.92	5.88	1.72
Growth Score	D	-	-	В	В	Α
Hist. EPS Growth (3-5 yrs)	-23.34%	6.47%	10.41%	13.47%	0.06%	3.10%
Proj. EPS Growth (F1/F0)	-0.93%	-8.54%	-6.32%	-28.24%	-36.45%	-0.48%
Curr. Cash Flow Growth	-10.53%	4.04%	5.20%	-15.99%	3.41%	5.19%
Hist. Cash Flow Growth (3-5 yrs)	-11.65%	6.38%	8.55%	5.47%	-2.23%	9.06%
Current Ratio	1.78	2.48	1.33	1.20	1.26	3.19
Debt/Capital	35.70%	39.46%	44.59%	52.51%	85.08%	N/
Net Margin	-4.39%	4.41%	10.13%	11.13%	3.31%	9.53%
Return on Equity	4.79%	9.07%	14.51%	33.49%	58.55%	-121.96%
Sales/Assets	0.33	0.61	0.51	0.60	0.45	0.91
Proj. Sales Growth (F1/F0)	-7.62%	-3.27%	-1.43%	-15.41%	-11.24%	-3.08%
Momentum Score	Α	-	-	С	C	В
Daily Price Chg	-1.12%	-0.84%	0.12%	0.44%	-1.45%	-0.05%
1 Week Price Chg	5.17%	3.99%	2.30%	3.89%	1.99%	5.95%
4 Week Price Chg	6.99%	4.62%	4.41%	12.02%	-9.93%	2.79%
12 Week Price Chg	20.31%	17.94%	13.66%	17.84%	-11.07%	19.35%
52 Week Price Chg	8.33%	5.78%	5.80%	-5.55%	-28.96%	-0.55%
20 Day Average Volume	460,230	151,000	1,984,154	982,321	399,277	1,099,044
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	13.87%	1.06%	2.08%	2.34%	-0.12%	4.96%
(F1) EPS Est 12 week change	15.06%	0.48%	2.66%	2.06%	-0.12%	9.57%

## **Zacks Stock Rating System**

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

#### **Zacks Recommendation**

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

#### **Zacks Rank**

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

## **Zacks Style Scores**

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.



As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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