

# **Bristol-Myers (BMY)**

\$59.46 (As of 04/15/20)

Price Target (6-12 Months): \$66.00

Long Term: 6-12 Months	Zacks Recor (Since: 02/18/2	Neutral	
	Prior Recomm	endation: Outpe	rform
Short Term: 1-3 Months	Zacks Rank:	3-Hold	
	Zacks Style So	VGM:B	
	Value: C	Growth: B	Momentum: C

#### **Summary**

Bristol-Myers' blockbuster immuno-oncology drug, Opdivo, maintains momentum. Blood thinner drug, Eliquis, has propelled sales significantly and is expected to drive further growth, owing to increased share in the NOAC market. Empliciti and Sprycel are also performing well on label expansions. Meanwhile, the acquisition of Celgene has strengthened the company's oncology portfolio with the addition of Revlimid and its pipeline with encouraging candidates. Shares have outperformed the industry in the past year. However, concerns will rise once Revlimid loses patent protection. Moreover, the company is facing headwinds like stiff competition from other immuno-oncology drugs and pipeline setbacks.

#### Price, Consensus & Surprise

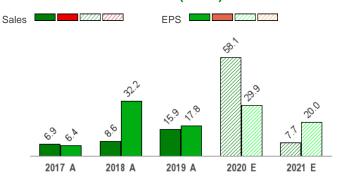


#### **Data Overview**

52 Week High-Low	\$68.34 - \$42.48
20 Day Average Volume (sh)	16,779,732
Market Cap	\$134.2 B
YTD Price Change	-7.4%
Beta	0.74
Dividend / Div Yld	\$1.80 / 3.0%
Industry	Large Cap Pharmaceuticals
Zacks Industry Rank	Top 7% (17 out of 253)

Last EPS Surprise	-6.2%
Last Sales Surprise	-1.3%
EPS F1 Est- 4 week change	-0.5%
Expected Report Date	05/07/2020
Earnings ESP	-0.2%
P/E TTM	12.7
P/E F1	9.8
PEG F1	1.9
P/S TTM	5.1

# Sales and EPS Growth Rates (Y/Y %)



# Sales Estimates (millions of \$)

\*Quarterly figures may not add up to annual.

	Q1	Q2	Q3	Q4	Annual*
2021	10,886 E	11,254 E	11,267 E	11,595 E	44,504 E
2020	9,925 E	10,345 E	10,433 E	10,722 E	41,332 E
2019	5,920 A	6,273 A	6,007 A	7,945 A	26,145 A

#### **EPS Estimates**

	Q1	Q2	Q3	Q4	Annual*
2021	\$1.78 E	\$1.86 E	\$1.85 E	\$1.84 E	\$7.31 E
2020	\$1.36 E	\$1.57 E	\$1.57 E	\$1.45 E	\$6.09 E
2019	\$1.10 A	\$1.18 A	\$1.17 A	\$1.22 A	\$4.69 A

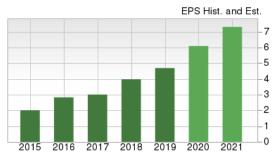
The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 04/15/2020. The reports text is as of 04/16/2020.

#### Overview

New York-based Bristol-Myers Squibb is a one of the leading global specialty biopharmaceutical companies focused on the development of treatments targeting serious diseases. Backed by its blockbuster immune-oncology drug, Opdivo, Bristol-Myers has a strong oncology portfolio, consisting of other drugs like Revlimid, Sprycel, Yervoy and Empliciti. Beyond oncology, the company has important immunology and cardiovascular drugs like Orencia and Eliquis, which diversify its portfolio. Notably, in the cardiovascular space, Eliquis is now the global leading oral anti-coagulant drug. The company continues to experience growth in both the Eliquis brand and the market, while also advancing its Factor XIa inhibitor program.

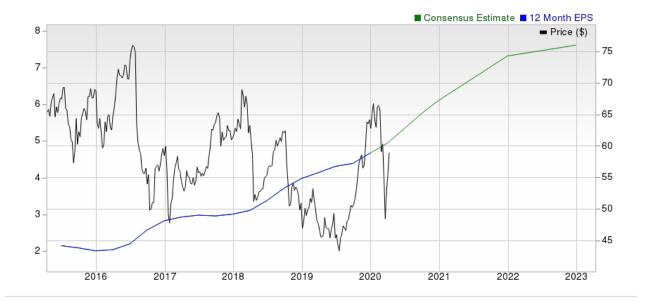
After the sale of the global Diabetes business to AstraZeneca (February 2014) and the discontinuation of discovery research efforts in virology (February 2016), Bristol-Myers is focusing solely on research in core therapeutic areas like oncology, immuno-oncology, immunoscience, cardiovascular, fibrosis and genetically defined diseases.

The acquisition of Celgene Corporation for \$74 billion in November 2019 has strengthened its portfolio. The combined company is well positioned to address the needs of patients with cancer, inflammatory, immunologic, cardiovascular or fibrotic diseases through high-value innovative medicines and leading scientific capabilities. In 2019, Bristol-Myers received regulatory approvals for Reblozyl and Inrebic and submitted a regulatory application for liso-cel targeting diffuse large B-Cell lymphoma.





Bristol-Myers reported revenues of \$26.1 billion in 2019, up 16% from 2018. Opdivo sales came in at \$7.2 billion and Eliquis sales came in at \$7.9 billion.



#### **Reasons To Buy:**

- ▲ Share Price Performance: Bristol-Myers' stock outperformed the industry in the past year.
- ▲ Opdivo Continues to Perform Well: Bristol-Myers' high-profile immuno-oncology drug, Opdivo, was the first PD-1 immune checkpoint inhibitor to gain regulatory approval in July 2014 and the drug continues to drive growth, having received approval for several cancer indications. The drug also became the first PD-1 inhibitor to be approved for a hematological malignancy classical Hodgkin lymphoma in the United States and the EU. It is also approved for the treatment of patients with recurrent or metastatic squamous cell carcinoma of the head and neck in the United States and Europe. The drug has been performing impressively due to demand resulting from the rapid commercial acceptance for several

Strong sales of drugs like Opdivo, Revlimid and Eliquis are encouraging and should continue to drive the top line. Bristol-Myers' efforts to develop its pipeline are also encouraging.

indications, including melanoma, renal cell carcinoma (RCC), hepatocellular carcinoma (HCC) and second-line non-small-cell lung cancer (NSCLC). The uptake has been strong in all new indications despite stiff competition.

Meanwhile, Bristol-Myers is working on expanding the label of Opdivo further. The company has submitted regulatory applications on Opdivo in the lucrative first-line NSCLC indication. Label expansion into additional indications would give the product access to a higher patient population and increase its commercial potential significantly.

- ▲ Other Oncology Drugs Gaining Traction: : The company's cancer portfolio got a major boost in December 2015 with the launch of Empliciti for the treatment of multiple myeloma and the drug has been performing well since then. Bristol-Myers is co-developing Empliciti with AbbVie. The company also has a leukemia drug, Sprycel, contributing significantly to the top line. The FDA recently approved the label expansion of Sprycel to include the indication of Philadelphia chromosome-positive chronic phase (CP) chronic myeloid leukemia (CML) in children, and a powder for oral suspension (PFOS) formulation. The label expansion of Empliciti and Sprycel should further drive the top line. Revlimid delivered strong growth in 2019, driven by triplet regimens and increased treatment duration. The momentum is expected to continue in 2020 as well.
- ▲ Focus on Other Core Therapeutic Areas: Bristol-Myers also has a presence in other core therapeutic areas including immunoscience and cardiovascular. Eliquis has delivered a stellar performance in 2019, propelled by increases in share in the novel oral anticoagulant (NOAC) market. It is the leading oral anti-coagulant drug and the company continues to experience growth in both the Eliquis brand and market, while also advancing its Factor XIa inhibitor program. Bristol-Myers has a worldwide co-development and co-commercialization agreement with Pfizer for Eliquis. Rheumatoid arthritis (RA) drug, Orencia, also contributes to the company's top line. In September 2016, Orencia became the first biologic therapy to gain EU approval specifically for the treatment of methotrexate (MTX)-naïve RA patients with highly active and progressive disease. The drug's label was expanded in Europe to include psoriatic arthritis as well. The FDA also approved Orencia for the treatment of adults with active psoriatic arthritis. The label expansion of these drugs should further boost sales. The FDA approval of Zeposia (ozanimod) for the treatment of adults with relapsing forms of multiple sclerosis (RMS) will diversify the company's portfolio. Zeposia is also under review in the EU for the treatment of adults with relapsing-remitting multiple sclerosis and a decision from the European Medicines Agency (EMA) is expected in the first half of 2020. In November 2019, the FDA approved Reblozyl (luspatercept-aamt) for the treatment of anemia in adults with beta thalassemia, who require regular RBC transfusions. The drug's label was recently expanded for the treatment of anemia failing an erythropoiesis stimulating agent and requiring 2 or more red blood cell (RBC) units over 8 weeks in adult patients with very low- to intermediate-risk myelodysplastic syndromes with ring sideroblasts (MDS-RS) or with myelodysplastic/myeloproliferative neoplasm with ring sideroblasts and thrombocytosis (MDS/MPN-RS-T).

Approval of new drugs will fortify the company's portfolio.

▲ Pursuing Deals and Acquisitions:Bristol-Myers is highly active on the deal signing/acquisition front. The company is looking to counter generic threat for its key drugs through deals and acquisitions, and introducing new products to augment its product portfolio. The company recently acquired Celgene Corporation for approximately \$74 billion to boost its oncology franchise. Bristol-Myers owns approximately 69% of the company, while Celgene shareholders own approximately 31%. The acquisition is expected to be 40% accretive to the bottom line on a standalone basis in the first full year, following the closure of the transaction. The combined company is expected to generate more than \$45 billion in cash flow over the first three full years post the acquisition. Bristol-Myers expects to realize cost synergies of approximately \$2.5 billion by 2022.

The addition has boosted the company's strong oncology portfolio and added diverse pipeline in the therapeutic areas of inflammatory, immunologic and cardiovascular diseases. The combined entity will have a market leading oncology portfolio in both solid tumors and hematologic malignancies led by Opdivo and Yervoy along with Revlimid and Pomalyst. In addition, it will also have a strong immunology and inflammation franchise led by Orencia and Otezla and a leading cardiovascular franchise led by Eliquis. The combined company will have nine drugs with more than \$1 billion in annual sales.

#### **Reasons To Sell:**

Celgene Acquisition Risks: While the acquisition looks positive prima facie, any buyout of this magnitude comes with its own set of integration risks. Though the prospects of Revlimid look solid, the drug will lose patent protection shortly, significantly impacting sales. Moreover, Bristol-Myers sold one of Celgene's key growth drivers, plaque psoriasis and psoriatic arthritis drug, Otezla, in light of concerns expressed by the U.S. Federal Trade Commission (FTC). The company has a tyrosine kinase 2 (TYK2) inhibitor, BMS-986165, in its pipeline that is being evaluated in several autoimmune diseases. The regulatory agency was concerned about a possible overlap between Otezla and BMS-986165. Retaining the same would have enabled Bristol-Myers to develop a strong inflammation portfolio along with its rheumatoid arthritis drug, Orencia.

Bristol-Myers has been facing generic competition for several of its key products. The company also faces stiff competition in the immuno-oncology space. Pipeline setbacks remain a threat as well.

- ▼ Pipeline Setbacks: With generic competition looming large over the company, Bristol-Myers' pipeline needs to deliver. However, the company has had its share of pipeline and regulatory setbacks. Bristol-Myers had to voluntarily withdraw its supplemental Biologics License Application (sBLA) seeking approval of Opdivo+Yervoy as a treatment for first-line non-small cell lung cancer with tumor mutational burden ?10 mutations/megabase following discussions with the FDA. The withdrawal was disappointing given the potential in the NSCLC market. The failure of the part 2 of the Checkmate-227 study was disappointing, given the potential of the NSCLC market.
- ▼ Fierce Competition: Bristol-Myers' products face intense competition in the market from both large pharma and biotech companies. Opdivo faces stiff competition from Merck's Keytruda and Roche's Tecentriq. Also, the immuno-oncology market is attracting a lot of attention with several companies inking deals and working on bringing their treatments to this high-revenue potential market. Moreover, Opdivo is facing stiff competition in the RCC space as well from the recent approvals.

#### **Last Earnings Report**

#### Bristol-Myers' Q4 Earnings & Revenues Beat Estimates

Bristol-Myers reported better-than-expected results for the fourth quarter of 2019 on stellar performance of its blood thinner drug, Eliquis, and addition of sales from Celgene's drugs. The numbers included Celgene's results, following its acquisition on Nov 20.

Fourth-quarter 2019 earnings of \$1.22 per share easily beat the Zacks Consensus Estimate of 88 cents and increased from the year-ago quarter's earnings of 94 cents.

Total revenues of \$7.95 billion comprehensively beat the Zacks Consensus Estimate of \$6.14 billion and increased 33% from \$5.97 billion in the year-ago period. Strong growth was mainly driven by addition of Celgene's products.

# Quarter Ending 12/2019 Report Date Feb 06, 2020 Sales Surprise -1.26% EPS Surprise -6.15% Quarterly EPS 1.22 Annual EPS (TTM) 4.67

#### **Full-Year Results**

Bristol-Myers' adjusted earnings per share were \$4.69 per share for the full year, up 18%. Full-year revenues rose 16% to approximately \$26.1 billion

#### **Quarterly Details**

Revenues were up 34% year over year when adjusted for foreign exchange impact. Revenues increased 42% to \$4.8 billion in the United States and 21% outside the country. Ex-U.S. revenues were up 23% when adjusted for foreign exchange impact.

Eliquis witnessed strong growth and was the top revenue generator for the company yet again. Sales of the drug rose 19% to \$2 billion. We note that Bristol-Myers has a collaboration agreement with Pfizer for Eliquis. Sales of Opdivo, which is approved for multiple cancer indications, were down 2% year over year to \$1.76 billion. While sales of Eliquis rose 18%, Opdivo sales were down 10% in the United States.

Leukemia drug, Sprycel, raked in sales of \$549 million, up 2% year over year. Sales of rheumatoid arthritis drug, Orencia were up 8% to \$792 million. Melanoma drug, Yervoy, contributed \$385 million to the top line, flat year over year.

Multiple myeloma drug, Empliciti, recorded sales of \$94 million, up 36% year over year.

The performance of key drugs in the Virology unit were disappointing. Sales of Baraclude declined 26% to \$122 million. Sales of other brands (including Sustiva, Reyataz, Daklinza and all other products that have lost exclusivity in major markets) fell 39% year over year to \$356 million.

Myeloma drug, Revlimid, added with Celgene's acquisition contributed \$1.3 billion to the top line. Other key drugs from Celgene — Pomalyst and Abraxane — generated sales of \$322 million and \$166 million, respectively.

Adjusted research and development (R&D) expenses in the quarter were up 44.4% to \$1.96 billion. Adjusted marketing, selling and administrative expenses increased 27.3% to \$1.7 billion.

Gross margin was 68.6% in the quarter compared with 72% in the year-ago quarter.

### **Celgene Acquisition Update**

In November, Bristol-Myers completed the previously announced acquisition of biotech bigwig Celgene Corporation for a whopping \$74 billion. The acquisition added blockbuster oncology drug, Revlimid to Bristol-Myers portfolio. Bristol-Myers owns approximately 69% of the combined entity, while Celgene shareholders own approximately 31%.

In November, Celgene sold its global rights to psoriasis drug, Otezla, to Amgen in connection with the regulatory approval process for Celgene's acquisition by Bristol-Myers.

#### 2020 Guidance

Bristol-Myers provided guidance for revenues and adjusted earnings in 2020. The company projects earnings of \$6.00-\$6.20 per share. The company expects revenues for 2020 in the range of \$40.5 billion.

The company expects adjusted earnings per share in 2021 to be between \$7.15 and \$7.45.

#### **Recent News**

#### Applications for Opdivo-Yervoy Combo Accepted - Apr 8

Bristol-Myers announced that the FDA accepted its supplemental Biologics License Application (sBLA) for its blockbuster immuno-oncology drug Opdivo (nivolumab) in combination with Yervoy (ipilimumab) for another indication. The company is seeking approval of the combination when administered concomitantly with a limited course of chemotherapy for the first-line treatment of patients with metastatic or recurrent non-small cell lung cancer (NSCLC) with no EGFR or ALK genomic tumor aberrations.

The agency granted this application a Priority Review, with a target action date of Aug 6, 2020. The FDA has also granted the application a Fast Track designation.

In addition, the European Medicines Agency (EMA) validated a type II variation application for Opdivo plus Yervoy in combination with limited chemotherapy for the same indication. The EMA can now begin its centralized review process.

#### Reblozyl Label Expanded - Apr 3

Bristol-Myers and partner Acceleron Pharma announced that the FDA has approved a label expansion of Reblozyl (luspatercept-aamt). The drug has been approved for the treatment of anemia failing an erythropoiesis stimulating agent and requiring 2 or more red blood cell (RBC) units over 8 weeks in adult patients with very low- to intermediate-risk myelodysplastic syndromes with ring sideroblasts (MDS-RS) or with myelodysplastic/myeloproliferative neoplasm with ring sideroblasts and thrombocytosis (MDS/MPN-RS-T).

FDA's approval for this indication was based on results from the pivotal phase III MEDALIST study. Per the company, this marks the first new treatment option in over a decade for patients of this indication.

The drug was approved in November 2019 for the treatment of anemia in adults with beta thalassemia who require regular RBC transfusions. Bristol-Myers also submitted a Marketing Authorization Application ("MAA") to the European Medicines Agency (EMA). The MAA has been successfully validated and a decision by the EMA is expected in the second half of 2020.

#### Submit BLA for Myeloma Drug to FDA - Mar 31

Bristol-Myers along with partner bluebird bio submitted a biologics license application (BLA) to the FDA for their lead investigational BCMA-targeted chimeric antigen receptor (CAR) T-cell therapy candidate, idecabtagenevicleucel.

The companies are seeking approval of the candidate for the treatment of adult patients with multiple myeloma (MM), having received minimum three prior therapies, including an immunomodulatory agent, a proteasome inhibitor and an anti-CD38 antibody.

The BLA was based on data from the pivotal phase II KarMMa study, which evaluated the efficacy and safety of idecabtagenevicleucel in heavily pre-treated patients with relapsed/refractory MM.

#### Positive CHMP Opinion For Multiple Sclerosis Drug - Mar 27

Bristol Myers announced that the Committee for Medicinal Products for Human Use (CHMP) of the European Medicines Agency has adopted a positive opinion for Zeposia for the treatment of adult patients with relapsing remitting multiple sclerosis (RRMS) with active disease as defined by clinical or imaging features.

# FDA Nod for MS Drug Zeposia - Mar 26

Bristol Myers announced that the FDA has approved Zeposia (ozanimod) for the treatment of adults with relapsing forms of multiple sclerosis (RMS), including those with clinically isolated syndrome, relapsing-remitting disease and active secondary progressive disease.

#### Opdivo+Yervoy Combo Gets FDA Nod for HCC- Mar 10

Bristol Myers announced that Opdivo plus Yervoy (ipilimumab) 3 mg/kg (injections for intravenous use) has been approved by the FDA to treat hepatocellular carcinoma (HCC) in patients who have been previously treated with Nexavar (sorafenib).

The combination of Opdivo and Yervoy was granted Breakthrough Therapy designation for this indication and a Priority Review by the FDA. Opdivo plus Yervoy is the only dual immunotherapy approved by the FDA in this setting.

#### Primary Results of ELOQUENT-1 Study - Mar 9

Bristol Myers announced top-line results from ELOQUENT-1, a phase III, randomized, open-label study evaluating the combination of Empliciti (elotuzumab) plus Revlimid (lenalidomide) and dexamethasone (ERd), versus Revlimid and dexamethasone alone (Rd), in patients with newly-diagnosed, previously-untreated multiple myeloma who are transplant ineligible. Both treatments were administered continuously until disease progression. At final analysis, the addition of Empliciti did not show a statistically significant improvement in progression-free survival (PFS), the study's primary endpoint. The safety profile of ERd was generally consistent with the known profile of Empliciti plus Revlimid and dexamethasone.

#### **Valuation**

Bristol-Myers shares are down 7.4% in the year-to-date period but up 29.9% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Medical sector are down 4.6% and 8.1% in the year-to-date period, respectively. Over the past year, the Zacks sub-industry is up 9.3% while the sector is down 0.5%.

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The S&P 500 index is down 13.7% in the year-to-date period and 4.4% in the past year.

The stock is currently trading at 9.19X forward 12-month earnings per share, which compares to 14.33X for the Zacks sub-industry, 20.44X for the Zacks sector and 18.51X for the S&P 500 index.

Over the past five years, the stock has traded as high as 35.85X and as low as 7.24X, with a 5-year median of 18.67X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$66.00 price target reflects 10.2X forward 12-month earnings per share.

The table below shows summary valuation data for BMY

		Stock	Sub-Industry	Sector	S&P 500
	Current	9.19	14.33	20.44	18.51
P/E F12M	5-Year High	35.85	18.12	21.07	20.66
	5-Year Low	7.24	13.04	15.81	15.79
	5-Year Median	18.67	15.38	18.81	18.58
	Current	3.16	4.47	2.59	3.09
P/S F12M	5-Year High	7.34	4.83	3.84	3.44
	5-Year Low	2.18	3.92	2.25	2.54
	5-Year Median	4.5	4.39	2.96	3.01
	Current	2.6	5.11	3.54	4.21
P/B TTM	5-Year High	9.53	7.23	5.05	5.28
	5-Year Low	2	3.77	2.9	3.37
	5-Year Median	6.42	5.19	4.29	4.43

As of 04/15/2020

#### Industry Analysis Zacks Industry Rank: Top 7% (17 out of 253) ■ Industry Price Industry -55

# **Top Peers**

AbbVie Inc. (ABBV)	Neutral
AstraZeneca PLC (AZN)	Neutral
GlaxoSmithKline plc (GSK)	Neutral
Johnson & Johnson (JNJ)	Neutral
Merck & Co., Inc. (MRK)	Neutral
Novartis AG (NVS)	Neutral
Pfizer Inc. (PFE)	Neutral
Roche Holding AG (RHHBY)	Neutral

Industry Comparison Industry: Large Cap Pharmaceuticals			Industry Peers			
	BMY Neutral	X Industry	S&P 500	AZN Neutral	MRK Neutral	PFE Neutra
VGM Score	В	-	-	D	В	D
Market Cap	134.23 B	134.23 B	19.18 B	126.05 B	208.15 B	199.55 E
# of Analysts	5	3	14	5	7	
Dividend Yield	3.03%	2.57%	2.24%	3.87%	2.97%	4.23%
Value Score	С	-	-	С	В	В
Cash/Price	0.12	0.06	0.06	0.05	0.05	0.0
EV/EBITDA	24.14	12.49	11.46	20.17	14.58	9.5
PEG Ratio	1.91	1.87	2.08	1.49	2.13	3.00
Price/Book (P/B)	2.56	3.99	2.58	8.63	8.04	3.14
Price/Cash Flow (P/CF)	13.54	10.97	10.15	15.16	12.27	8.7
P/E (F1)	9.76	14.47	17.24	23.59	14.47	13.3
Price/Sales (P/S)	5.13	4.29	1.99	5.17	4.44	3.80
Earnings Yield	10.24%	6.91%	5.64%	4.25%	6.91%	7.519
Debt/Equity	0.84	0.57	0.70	1.11	0.87	0.5
Cash Flow (\$/share)	4.39	4.33	7.01	3.17	6.69	4.1
Growth Score	В	-	-	D	В	F
Hist. EPS Growth (3-5 yrs)	20.53%	8.34%	10.92%	-2.79%	8.10%	8.48%
Proj. EPS Growth (F1/F0)	29.94%	8.17%	-2.92%	16.34%	9.25%	-8.54%
Curr. Cash Flow Growth	36.74%	4.27%	5.93%	2.12%	5.54%	-6.57%
Hist. Cash Flow Growth (3-5 yrs)	22.46%	7.62%	8.55%	-0.86%	0.15%	2.54%
Current Ratio	1.60	1.26	1.24	0.86	1.24	0.8
Debt/Capital	45.63%	39.95%	42.36%	52.63%	46.65%	36.17%
Net Margin	13.15%	22.35%	11.64%	5.38%	21.01%	31.44%
Return on Equity	31.85%	32.05%	16.74%	32.24%	49.41%	27.01%
Sales/Assets	0.38	0.49	0.54	0.40	0.56	0.3
Proj. Sales Growth (F1/F0)	58.09%	5.64%	0.00%	9.81%	4.13%	-12.32%
Momentum Score	C	-	-	В	D	C
Daily Price Chg	-0.97%	-0.97%	-3.26%	-1.34%	-0.93%	-1.29%
1 Week Price Chg	6.09%	5.20%	16.01%	1.59%	8.18%	5.20%
4 Week Price Chg	18.35%	14.21%	16.73%	22.03%	14.57%	11.169
12 Week Price Chg	-11.82%	-8.60%	-22.44%	-4.80%	-8.46%	-10.50%
52 Week Price Chg	29.83%	9.88%	-14.41%	23.88%	11.02%	-9.80%
20 Day Average Volume	16,779,732	4,928,015	3,301,889	5,868,361	13,162,771	31,515,31
(F1) EPS Est 1 week change	-0.16%	0.00%	0.00%	0.79%	-0.55%	-3.219
(F1) EPS Est 4 week change	-0.54%	-0.77%	-6.78%	0.89%	-0.90%	-3.56%
(F1) EPS Est 12 week change	-0.10%	-0.10%	-9.07%	-1.93%	2.48%	2.989
(Q1) EPS Est Mthly Chg	-3.09%	-2.59%	-11.31%	-2.00%	-7.26%	-5.11%

# **Zacks Style Scores**

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

,	Value Score	С
(	Growth Score	В
ı	Momentum Score	C
,	VGM Score	В

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

#### **Disclosures**

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