

## Bank of Hawaii (BOH)

**\$60.86** (As of 05/06/20)

Price Target (6-12 Months): **\$52.00**

Long Term: 6-12 Months

**Zacks Recommendation:** Underperform

(Since: 04/14/20)

Prior Recommendation: Neutral

Short Term: 1-3 Months

**Zacks Rank:** (1-5)

**3-Hold**

Zacks Style Scores:

VGM:F

Value: D

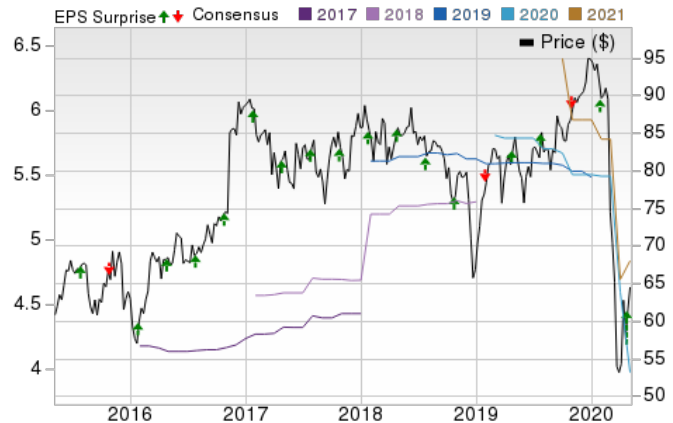
Growth: F

Momentum: C

### Summary

Shares of Bank of Hawaii have underperformed the industry over the past six months. The company's elevated expenses due to expanding franchise and rising compensation costs might impede bottom-line growth. Further, a declining fee income is likely to hamper top-line expansion. However, the company has an impressive earnings surprise history. It surpassed the Zacks Consensus Estimate in three of the trailing four quarters. First-quarter results reflect higher fee income and loan growth, partially offset by elevated expenses. Improving non-interest bearing deposits aid net interest income growth. Also, rising loans and deposits balances is a tailwind for the company. Nonetheless, stretched valuation indicates limited upside potential. Notably, the company temporarily suspended share buyback program, following the coronavirus-related slowdown.

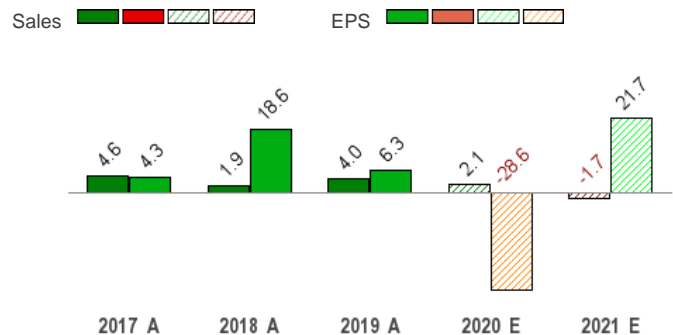
### Price, Consensus & Surprise



### Data Overview

52 Week High-Low	\$95.68 - \$46.70
20 Day Average Volume (sh)	266,914
Market Cap	\$2.4 B
YTD Price Change	-36.1%
Beta	1.31
Dividend / Div Yld	\$2.68 / 4.4%
Industry	<a href="#">Banks - West</a>
Zacks Industry Rank	Bottom 14% (218 out of 253)

### Sales and EPS Growth Rates (Y/Y %)



Last EPS Surprise	35.9%
Last Sales Surprise	2.2%
EPS F1 Est- 4 week change	-13.5%
Expected Report Date	07/27/2020
Earnings ESP	0.0%
P/E TTM	12.2
P/E F1	15.3
PEG F1	2.0
P/S TTM	3.2

### Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2021					683 E
2020	172 A	172 E	174 E	177 E	695 E
2019	169 A	170 A	171 A	172 A	681 A

### EPS Estimates

	Q1	Q2	Q3	Q4	Annual*
2021	\$1.43 E	\$1.43 E	\$1.36 E	\$1.28 E	\$4.83 E
2020	\$0.87 A	\$0.91 E	\$0.91 E	\$0.90 E	\$3.97 E
2019	\$1.43 A	\$1.40 A	\$1.29 A	\$1.45 A	\$5.56 A

\*Quarterly figures may not add up to annual.

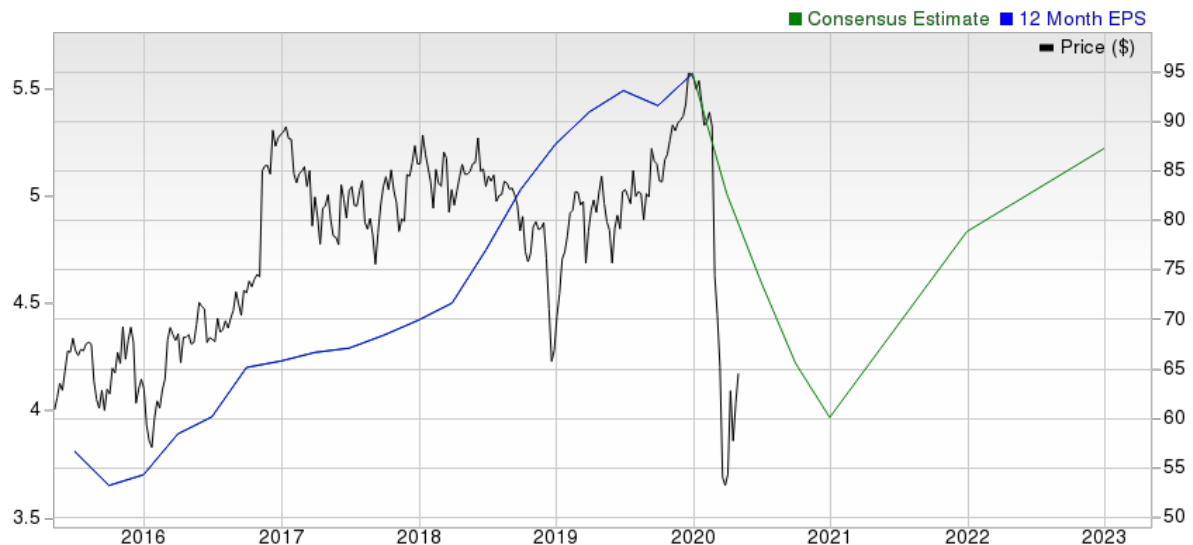
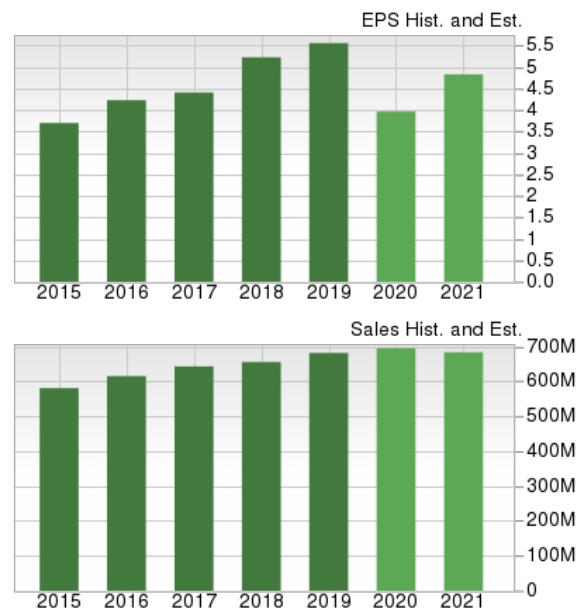
The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 05/06/2020. The reports text is as of 05/07/2020.

## Overview

Headquartered at Honolulu, Hawaii, Bank of Hawaii Corporation is a bank holding company, which provides a broad array of products and services in Hawaii, Guam and other Pacific Islands having a principal operating subsidiary — Bank of Hawaii (the “Bank”). Directly and through its subsidiaries, Bank of Hawaii provides financial services and products to businesses, consumers and governments. As of Mar 31, 2020, Bank of Hawaii had consolidated total assets worth \$18.5 billion.

The corporation is managed under an organizational structure with four primary business segments:

- **Retail Banking** (contributes 41% of total net income in 2019): This segment offers a broad range of financial products and services to consumers and small businesses. It also offers consumer insurance products. The segment's products and services are served to customers through 67 branch locations and 379 ATMs throughout Hawaii and the Pacific Islands, e-Bankoh (on-line banking service), a 24-hour customer service center and a mobile banking service.
- **Commercial Banking** (46%): This segment offers products including corporate banking, commercial real estate loans, commercial lease financing, auto dealer financing and deposit products to middle-market and large companies in Hawaii and the Pacific Islands. Deposit products are also offered to government entities in Hawaii. The segment also includes international banking and provides merchant services to its customers.
- **Investment Services and Private Banking** (10%): This segment includes private banking and international client banking services, trust services, investment management and institutional investment advisory services.
- **Treasury and Other** (3%): This segment consists of corporate asset and liability management activities, including interest rate risk management and a foreign currency exchange business. The net residual effect of the transfer pricing of assets and liabilities is included in Treasury, along with the elimination of intercompany transactions.



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## Reasons To Sell:

- ▼ Bank of Hawaii's expanding cost base exposes the company to operational risks. Notably, non-interest expenses witnessed a CAGR of 2.2% over the last five years (2015-2019), primarily due to rise in salaries expenses. Costs continued to rise in first quarter of 2020. Therefore, mounting expenses will likely remain a near-term headwind as the company focuses on growing its franchise.
- ▼ Slowdown in mortgage banking activities due to rising interest rates kept Bank of Hawaii's non-interest income under pressure. Over the three-year period (ended 2018), fee income declined at a CAGR of 7.5%. Though fee income improved in 2019 and first-quarter 2020 owing to reversal of trend in mortgage banking on interest rate cuts, lack of diversifying efforts to expand sources of revenues might keep restricting top-line growth.
- ▼ Shares of Bank of Hawaii have underperformed the industry in the past six months. With the unfavorable trend, the company's 2020 earnings estimates have been revised 13.5% downward over the past 30 days. Also, the stock seems overvalued as its current price-to-book (P/B) and price-to-earnings (P/E) ratios are above the respective industry averages. Therefore, given the above concerns and lack of positive estimates revision, the stock has limited upside potential.

Escalating expenses remain a key concern for the company's bottom-line growth. Further, declining fee income restricts top-line expansion. Also, stretched valuation is a headwind for the company.

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## Risks

- Organic growth remains a key strength at Bank of Hawaii, as reflected by its revenue growth story. Revenues witnessed a CAGR of 4.1% over the last five years (2015-2019) on increasing net interest income. The rising trend continued in first-quarter 2020. Moreover, the low-cost funding source — non-interest bearing deposits — representing over 29% of total deposits, are anticipated to boost the net interest income and margin. Hence, we believe the company is well positioned to maintain its increasing revenue trend in the days to come.
  - As of Mar 31, 2020, the company held total borrowings worth \$713 million. The debt level has witnessed a fall over the past few quarters and also its debt-capital ratio, currently 0.04, has also declined. Further, as of same date, the company held strong cash position with cash and cash equivalents of \$556 million. Furthermore, its earnings before interest and tax is 13.5 times the interest expenses and has remained almost stable in the past few quarters. Since the ratio indicates the company's ability to meet its debt obligations based on current income, we believe Bank of Hawaii carries low credit risk and lesser likelihood of default of interest and debt repayments if the economic situation worsens.
  - Bank of Hawaii exhibits a strong liquidity position. Notably, the company's deposit base recorded a five-year CAGR of 4.4% (2015-2019) while loans witnessed a CAGR of 9.5%, during the same time frame. Both metrics continued to rise in first three months of 2020. Thus, strong deposit balances will help the company generate higher loans and meet other general business purposes.
  - We remain encouraged by Bank of Hawaii's steady capital-deployment activities. In April 2019, the company hiked its quarterly stock dividend by 4.8%. Also, from the beginning of share-repurchase program in July 2001, the company has repurchased a total of 57.1 million shares of common stock for a total cost of \$2.3 billion as of Mar 30, 2020. This reflects the company's commitment to return value to its shareholders, backed by a strong capital position. Moreover, the company's debt/equity ratio compares favorably with that of the broader industry, which reflects the fact that such activities are sustainable in the future. Notably, it temporarily suspended share buyback program, following the coronavirus-related slowdown.
  - Bank of Hawaii's trailing 12-month return on equity (ROE) reflects its superiority in terms of utilizing shareholders' fund. The company's ROE of 15.55% compares favorably with the industry's 9.91%.
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## Last Earnings Report

### Bank of Hawaii Q1 Earnings Beat Estimates, Revenues Up

Bank of Hawaii delivered first-quarter 2020 positive earnings surprise of 35.9%. Earnings per share of 87 cents surpassed the Zacks Consensus Estimate of 64 cents. However, the bottom line compares unfavorably with \$1.43 reported in the prior-year quarter.

Results reflect revenue growth on the back of a rise in non-interest income. Also, a strong capital position along with higher loan and deposit balances was a supporting factor. However, a substantial rise in provisions due to the adoption of the new accounting method was a headwind. Also, the contraction of the NIM hurt results to some extent.

The company's net income came in at \$34.7 million, down 41% from the prior-year quarter.

### Revenues Up, Loans & Deposits Rise

The company's total revenues increased 2.1% year over year to \$172.1 million in the quarter. Also, the figure surpassed the Zacks Consensus Estimate of \$168.4 million.

The bank's net interest income was \$126 million, marginally up year over year. NIM shrunk 16 basis points (bps) to 2.96%.

Non-interest income came in at \$46.1 million, up 5.7% year over year. This upsurge primarily resulted from a rise in components, including trust and asset management, and mortgage banking and service charges on deposit accounts.

The bank's non-interest expenses rose 3.5% year over year to \$96.3 million. This rise reflects higher net occupancy, data-processing and other expenses.

Efficiency ratio came in at 55.96% compared with 55.22% recorded in the year-ago quarter. Notably, a rise in the efficiency ratio reflects lower profitability.

As of Mar 31, 2020, total loans and leases balance grew 3.3% from the end of the prior quarter to \$11.4 billion and total deposits improved 1.7% to \$16.1 billion.

### Credit Quality Deteriorated

As of Mar 31, 2020, allowance for loan and lease losses increased 30.3% year over year to \$138.2 million and non-performing assets surged 14.9% to \$20.6 million. In addition, the company recorded provision for credit losses of \$33.6 million, significantly up from the prior-year quarter.

Also, net charge-offs were \$3.74 million, up from \$3.7 million recorded in the prior-year quarter.

### Strong Capital and Profitability Ratios

As of Mar 31, 2020, Tier 1 capital ratio was 11.85% compared with 12.75%, as of Mar 31, 2019. Total capital ratio was 13.1%, down from 13.87%. The ratio of tangible common equity to risk-weighted assets was 11.85% compared with 12.28% recorded at the end of the year-ago quarter.

Return on average assets was down 61 bps year over year to 0.77%. Return on average shareholders' equity was 10.64% compared with 18.81%, as of Mar 31, 2019.

### Share Repurchase Update

During the first quarter, Bank of Hawaii repurchased 156,400 shares of common stock at an average price of \$89.32 per share and for a total cost of \$14 million. The company has \$113.1 million left under the buyback authorization.

### Second-Quarter 2020 Outlook

Management anticipates net interest margin for the second quarter to be 1-2 bps lower than first-quarter 2020.

Non-interest revenues are expected to decline due to lower levels of customer derivative activity and certain fee waivers that the company is offering through June 2020 in order to assist customers during the COVID-19 pandemic.

It predicts non-interest expense to decline 10% sequentially.

Quarter Ending **03/2020**

Report Date	Apr 20, 2020
Sales Surprise	2.21%
EPS Surprise	35.94%
Quarterly EPS	0.87
Annual EPS (TTM)	5.01

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## Recent News

### Dividend Update

On Apr 20, Bank of Hawaii's board of directors announced a quarterly cash dividend of 67 cents per share. The dividend will be paid on Jun 12 to shareholders of record as of May 29, 2020.

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## Valuation

Bank of Hawaii's shares are down 36.1% in the year-to-date period and 25.5% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Finance sector are down 31.4% and 28.1%, respectively, in the year-to-date period. Over the past year, the Zacks sub-industry and the sector are down 27.5% and 22.4%, respectively.

The S&P 500 Index is down 11.5% in the year-to-date period and 1.3% in the past year.

The stock is currently trading at 14.26X forward 12 months earnings, which compares to 13.33X for the Zacks sub-industry, 14.69X for the Zacks sector and 20.52X for the S&P 500 Index.

Over the past five years, the stock has traded as high as 21.34X and as low as 8.71, with a 5-year median of 16.36X. Our Underperform recommendation indicates that the stock will perform worse than the market. Our \$52 price target reflects 12.12X forward earnings.

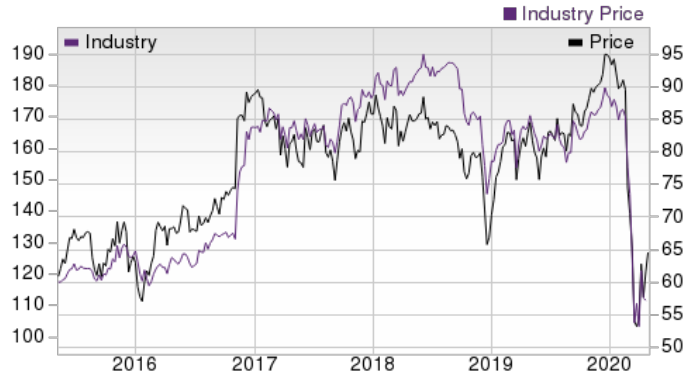
The table below shows summary valuation data for BOH

Valuation Multiples - BOH					
		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	14.26	13.33	14.69	20.52
	5-Year High	21.34	18.23	16.18	20.52
	5-Year Low	8.71	9.8	11.24	15.19
	5-Year Median	16.36	14.48	13.94	17.44
P/TB TTM	Current	1.91	1.34	2.38	10.76
	5-Year High	3.49	2.65	4	12.78
	5-Year Low	1.55	1.09	1.99	6.02
	5-Year Median	2.84	1.97	3.47	9.2
P/S F12M	Current	3.53	2.94	4.98	3.21
	5-Year High	6.24	4.75	6.7	3.44
	5-Year Low	2.81	2.71	4.98	2.54
	5-Year Median	4.97	3.97	6.06	3.01

As of 05/05/2020

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## Industry Analysis Zacks Industry Rank: Bottom 14% (218 out of 253)



## Top Peers

Company (Ticker)	Rec	Rank
BOK Financial Corporation (BOKF)	Neutral	5
Columbia Banking System Inc (COLB)	Neutral	4
Peoples United Financial Inc (PBCT)	Neutral	4
Signature Bank (SBNY)	Neutral	3
First Financial Bancorp (FFBC)	Underperform	5
Synovus Financial Corp (SNV)	Underperform	5
Umpqua Holdings Corporation (UMPQ)	Underperform	5
Zions Bancorporation NA (ZION)	Underperform	5

Industry Comparison Industry: Banks - West				Industry Peers		
	BOH	X Industry	S&P 500	BOKF	PBCT	ZION
Zacks Recommendation (Long Term)	Underperform	-	-	Neutral	Neutral	Underperform
Zacks Rank (Short Term)	3	-	-	5	4	5
VGM Score	F	-	-	D	D	D
Market Cap	2.44 B	239.86 M	19.11 B	3.26 B	4.82 B	4.90 B
# of Analysts	3	4	14	7	8	13
Dividend Yield	4.40%	2.84%	2.2%	4.39%	6.34%	4.55%
Value Score	D	-	-	B	C	B
Cash/Price	0.22	0.42	0.06	0.83	0.25	0.53
EV/EBITDA	5.41	4.12	11.69	6.49	11.11	3.29
PEG Ratio	2.09	1.86	2.48	1.77	5.38	2.09
Price/Book (P/B)	1.83	0.82	2.58	0.65	0.64	0.71
Price/Cash Flow (P/CF)	8.85	7.17	10.40	5.59	7.08	4.92
P/E (F1)	15.68	11.71	18.81	10.64	10.77	16.08
Price/Sales (P/S)	3.15	2.06	1.97	1.47	2.01	1.53
Earnings Yield	6.52%	8.56%	4.99%	9.39%	9.24%	6.22%
Debt/Equity	0.05	0.18	0.75	1.15	0.74	0.26
Cash Flow (\$/share)	6.88	2.79	7.01	8.31	1.60	6.07
Growth Score	F	-	-	F	F	F
Hist. EPS Growth (3-5 yrs)	9.39%	12.89%	10.87%	16.47%	13.22%	28.77%
Proj. EPS Growth (F1/F0)	-28.66%	-27.33%	-9.86%	-37.96%	-24.10%	-57.10%
Curr. Cash Flow Growth	3.89%	5.43%	5.88%	7.34%	20.10%	-3.96%
Hist. Cash Flow Growth (3-5 yrs)	4.36%	14.60%	8.55%	8.19%	15.70%	17.66%
Current Ratio	0.70	0.92	1.25	0.78	0.98	0.85
Debt/Capital	4.36%	15.32%	44.23%	53.56%	41.60%	19.37%
Net Margin	26.13%	25.12%	10.87%	20.35%	22.34%	19.32%
Return on Equity	15.55%	9.91%	16.36%	9.30%	8.10%	9.36%
Sales/Assets	0.04	0.05	0.55	0.05	0.04	0.05
Proj. Sales Growth (F1/F0)	2.03%	0.00%	-2.18%	-1.75%	9.55%	-1.75%
Momentum Score	C	-	-	D	B	D
Daily Price Chg	-0.67%	-0.88%	-1.27%	-4.25%	-2.15%	-0.99%
1 Week Price Chg	4.86%	3.07%	0.53%	7.20%	0.72%	4.89%
4 Week Price Chg	3.10%	1.09%	0.68%	-6.88%	1.43%	1.49%
12 Week Price Chg	-32.91%	-32.29%	-22.30%	-41.79%	-30.05%	-35.20%
52 Week Price Chg	-25.48%	-31.70%	-11.55%	-45.77%	-33.29%	-38.00%
20 Day Average Volume	266,914	30,787	2,470,143	316,328	3,826,847	3,368,799
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	-4.38%	-0.82%	0.00%
(F1) EPS Est 4 week change	-13.53%	-8.61%	-6.52%	-18.63%	-9.67%	-46.20%
(F1) EPS Est 12 week change	-27.72%	-26.50%	-14.84%	-38.35%	-21.92%	-57.90%
(Q1) EPS Est Mthly Chg	-19.84%	-9.50%	-12.48%	-19.69%	-12.36%	-40.84%

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## Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

### Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

### Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

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### Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	<b>D</b>
Growth Score	<b>F</b>
Momentum Score	<b>C</b>
VGM Score	<b>F</b>

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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