

# **Cerner Corporation (CERN)**

\$73.28 (As of 12/27/19)

Price Target (6-12 Months): \$77.00

Long Term: 6-12 Months	Zacks Recommendation:	Neutral		
	(Since: 06/25/19)			
	Prior Recommendation: Outperform			
Short Term: 1-3 Months	Zacks Rank: (1-5)	3-Hold		
	Zacks Style Scores:	VGM:B		
	Value: C Growth: B M	Iomentum: D		

## **Summary**

Cerner continues to witness significant contributions from key areas like Population Health, Revenue Cycle and IT Works. Further, gains in the Licensed software, Professional and Managed Services units instill optimism. International revenues have also improved of late. Bookings witnessed a noticeable improvement in the quarter under review. Cerner is likely to benefit from electronic health record (EHR), electronic patient record (EPR) or electronic medical record (EMR) platforms that provide patient care in acute inpatient and outpatient settings. The stock outperformed the industry in a year's time. Cerner exited the third quarter on a mixed note. Meanwhile, Support & Maintenance revenues declined year over year recently. Contraction in operating margins remains a concern. Also, competition in the global MedTech space is a woe.

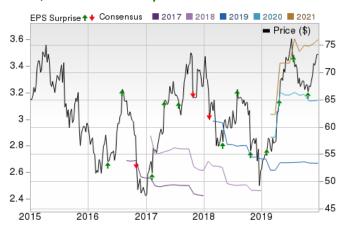
## **Data Overview**

52 Week High-Low	\$76.47 - \$50.51
20 Day Average Volume (sh)	1,557,572
Market Cap	\$23.0 B
YTD Price Change	39.7%
Beta	0.93
Dividend / Div Yld	\$0.72 / 1.0%
Industry	Medical Info Systems
Zacks Industry Rank	Top 26% (66 out of 252)

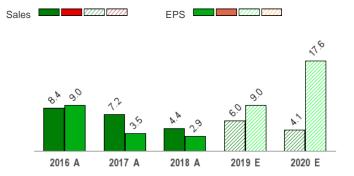
Last EPS Surprise	1.5%
Last Sales Surprise	-0.0%
EPS F1 Est- 4 week change	-0.0%
Expected Report Date	02/04/2020
Earnings ESP	-1.2%

P/E TTM	28.6
P/E F1	27.5
PEG F1	2.0
P/S TTM	4.1

## Price, Consensus & Surprise



## Sales and EPS Growth Rates (Y/Y %)



## Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2020	1,426 E	1,471 E	1,493 E	1,520 E	5,922 E
2019	1,390 A	1,431 A	1,429 A	1,434 E	5,688 E
2018	1,293 A	1,368 A	1,340 A	1,366 A	5,366 A

## **EPS Estimates**

	Q1	Q2	Q3	Q4	Annual*
2020	\$0.70 E	\$0.78 E	\$0.78 E	\$0.88 E	\$3.14 E
2019	\$0.61 A	\$0.66 A	\$0.66 A	\$0.74 E	\$2.67 E
2018	\$0.58 A	\$0.62 A	\$0.63 A	\$0.63 A	\$2.45 A

4.1 \*Quarterly figures may not add up to annual.

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 12/27/2019. The reports text is as of 12/30/2019.

## Overview

Based in North Kansas City, MO, Cerner Corporation (CERN) provides healthcare information technology (HCIT) solutions worldwide. The company offers software and hardware solutions that give healthcare providers secure access to clinical, administrative and financial data in a short time.

As of February 2018, its products were in use at more than 27,000 facilities around the world. The company had more than 28,000 employees globally, with over 13,000 in Kansas City, Missouri. More than 28,000 Cerner associates are currently employed in 26 countries worldwide



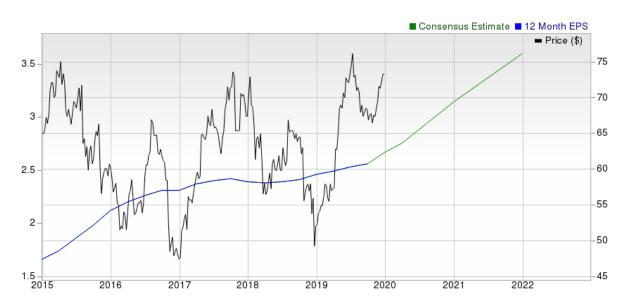


- Technology resale
- Subscriptions
- Professional services
- Managed services
- · Support and maintenance
- · Reimbursed travel

### 2018 at a Glance

In 2018, adjusted earnings came in at \$2.45 per share, up 2.9% year over year. Revenues amounted to \$5.37 billion, which increased 4% year over year.

The Licensed software segment contributed 11.4% to full-year revenues. Meanwhile, the Technology resale segment had 4.6% contribution in the top line. Contribution from Subscriptions was 6.1%. Professional services contributed 33.8% to revenues in 2018. Managed services had a contribution of 21.5%. Support and maintenance, and Reimbursed travel contributed 20.8% and 1.8%, respectively, to 2018 revenues.







## **Reasons To Buy:**

▲ Shares Up: Shares of Cerner rallied 39.8% compared to the industry's rise of 29% over the past year. The current level outpaces the S&P 500 index's growth of 27.9%.

The outperformance reflects a strong outlook for 2019, strength in revenues across all geographies and robust inorganic portfolio. Moreover, Cerner is benefiting from the latest trend of EHR services in the U.S. MedTech space.

▲ Guidance Strong: For the fourth quarter of 2019, Cerner expects revenues between \$1.41 billion and \$1.46 billion. The mid-point of this range indicates growth of 5% from the prior-year quarter.

Cerner has opportunities in the RCM, Population Health and ambulatory markets, thanks to its product strength and enviable track record of adding new clients. Solid growth in the HealtheIntent platform also holds promise.

Adjusted earnings per share are anticipated to range between 73 cents and 75 cents. The mid-point of this range is 17% higher than that of third-quarter 2018. This will bring full-year 2019 adjusted EPS to \$2.67, indicating growth of 9% over 2018.

Bookings revenue for fourth-quarter 2019 is estimated to range between \$1.45 billion and \$1.65 billion. The mid-point of this range indicates a decline of 21% from the prior-year quarter. This will bring full-year 2019 bookings to \$5.88 billion, suggesting a decline of 13% over 2018.

A Revenues Strong in all Geographies: Per management, U.S. revenues grossed \$1.27 billion, up 6% from the prior-year quarter.

Non-U.S. revenues increased 8% to \$164 million from the year-ago quarter.

▲ Chart Assist – an Al-enabled Workflow: Cerner announced it has introduced Chart Assist, a new Al-enabled workflow. The platform is designed to join a suite of solutions designed to reduce physician burnout, enhance the clinician's experience and increase productivity. For investors' notice, doctor burnout has been defined as long-term, unresolvable job stress that leads to exhaustion and feeling overwhelmed, cynical, detached from the job, and lacking a sense of personal accomplishment.

Per management, these advancements will help providers address patient care and validate diagnoses, ultimately helping to reduce the physician workload, while supporting the financial strength of the health system.

▲ Cerner Focuses on Behavioral Health Technology: Cerner announced that Remi Vista selected Cerner Integrated — a behavioral-specific electronic health record technology — to improve the mental well-being of the people acrossits facilities in Northern California. Per management, Remi Vista will leverage on Cerner's exclusive solutions of health IT applications and services, optimized for behavioral health. These solutions are formulated for optimal health and wellness through data-driven, preventative, and supportive solutions and services. Apart from Cerner Integrated, Cerner's revenue cycle solutions will help reinforce Remi Vista's financial operations.

Notably, behavioral health is the scientific study of emotions, behaviors and biology related to a person's mental well-being. Per Future Market Insights, the global behavioral health market is projected to reach \$156.3 billion worth by 2028, growing at a CAGR of 3.4% from 2018. However, America is one of the most affected countries, in terms of mental illness and behavioral health issues.

▲ Strategic Deals: Cerner has strengthened its foothold in the HCIT space through both organic and inorganic means and plans to collaborate with leading companies and academic institutions to provide a wider portfolio of EHR solutions.

In January, Cerner entered into collaboration with CoverMyMeds. Per the deal, Cerner will integrate patient-specific information into the electronic health record ("EHR"). Notably, CoverMyMeds is a wholly-owned subsidiary of McKesson Corporation's prescription technology solutions. Apart from providing detailed price information to the consumers, this latest development will allow healthcare providers to review prescription pricing information at the point of care. Cerner's ePrescribe workflow solution will now partner with CoverMyMeds' RxBenefit Clarity solution to deliver patient pay and benefit information at the point of prescribing. For investors' notice, RxBenefit Clarity solution provides patient-specific benefit information to help inform providers' clinical decisions and communicate with patients.

During the third quarter, the company announced an investment and partnership with i2i Systems. i2i holds 25% market share within the federally qualified health centers segment, which covers nearly a third of all Medicaid patient data and has a strong payer business with 13 managed care clients.

Maintaining its streak of collaborations, Cerner also teamed up for a 10-year agreement with Nebraska-based Lexington Regional Health Center ("LRHC"). Notably, through the alliance, Cerner's coveted Millennium platform will be transforming LRHC's electronic health record. Moreover, the Virginia Department of Behavioral Health and Developmental Services recently picked Cerner Millennium to implement a new EHR at its 13 facilities across Virginia.

During third quarter, Geisinger, one of Cerner's strongest provider brands in healthcare, designated the company's EMR-agnostic HealtheIntent as its preferred health network platform for a 10-year term. Geisinger will also continue to leverage Cerner's Wellbeing application for member engagement within their health plan.

- ▲ Big-Data Based Electronic Health Records (EHR) System: The latest trend of EHR services in the U.S. MedTech space has been gaining prominence. Cerner has been dominating the headlines in this respect, courtesy of its efforts to digitize its EHR systems. Notably, Cerner's HealtheIntent is a big data platform, which provides the company with significant exposure to AI trends in the medical world. HealthIntent can fetch data from any EHR system, pharmacy benefits managers and insurance claims.
- ▲ According to Transparency Market Research, the global EHR market is expected to see a CAGR of 5.7% from 2017 to 2025, to reach an estimated value of \$38.29 billion.

Lately, Cerner witnessed a glut of developments in its EHR platform. Recently the company announced a 10-year partnership with Lumeris,

an award-winning health plan and value-based care managed services operator. Notably, Cerner will be launching an EHR-agnostic offering with Lumeris called Maestro Advantage to help health systems set up and manage Medicare Advantage plans and provide sponsored health plans. Additionally, management confirmed that Lumeris is adopting HealtheIntent as the platform for its clinical methodology and advanced analytics.

▲ Cerner Millennium in Focus: Cerner Millennium is an HCIT platform designed to support an individual's care across the continuum — from the doctor's office to the hospital and other venues of care. Interestingly, the platform has seen some notable developments in the recent past. Last year, Cerner Millennium was integrated with B. Braun Medical's Infusomat Space Large Volume Pumps at the McLaren Greater Lansing Hospital, Michigan. Other platforms of the company which deserve a mention here are HealtheIntent, Population Health, Revenue Cycle and ITWorks.

It is important to note here that a modernized Millennium platform that utilizes SaaS approach is expected accelerate adoption of advanced features and innovations for clients, and significantly increase user satisfaction. This platform is capable of more digital disruption and enhances the ability to drive collaboration with third parties.

▲ Leading Player in the HCIT Space: Cerner is one of the largest pure-play HCIT companies and its wide footprint, large reference-able client base and composite array of solutions make it an ideal candidate for investors seeking an exposure to the HCIT industry. The Health Information Technology for Economic and Clinical Health (HITECH) Act, which has authorized the EHR Incentive program or the Meaningful Use program, presents significant opportunities for EHR vendors like Cerner. In order to qualify for the HITECH incentives and other payment reform opportunities, the EHR buying activity of individual hospitals, health systems and integrated delivery networks has increased.

Furthermore, the company is one of only two vendors (the other being Epic) that are reportedly gaining market share in the medium- to large-hospital space. Cerner's proven execution skills and ability to deliver results to its clients at a predictable cost distinguish it in the marketplace. The company benefits from a large number of opportunities to win over projects from legacy vendors who have been unable to keep their promises. Such rebound customers, who are dissatisfied with their previous vendor, generally tend to gravitate toward larger vendors such as Cerner, as they tend to provide more composite services.

▲ Strong Acquisitions: Cerner follows a strategy of acquiring complementary businesses that enable the company to expand its solutions, device offerings and services, and grow its market and client base. Recently, Adventist Health announced the extension of its partnership with Cerner. The companies have a longstanding strategic alignment and shared goal to improve quality of care and patient experience through technology and more coordinated services.

Over the last few years, the acquisitions of Resource Systems, Clairvia, Anasazi Software, PureWellness, Labotix and InterMedHx have not only expanded Cerner's product portfolio but have also helped improve its market share. We believe that Cerner's acquisition of Siemens Health Services has boosted the company's business scale massively. In our opinion, the acquisition has significantly enhanced Cerner's capabilities by expanding its range of solutions and services and non-U.S. footprint and growth opportunities. Recently, the company entered into a definitive agreement to acquire AbleVets for about \$75 million (in cash consideration). The buyout is anticipated to get completed by fourth quarter of 2019. Per management, the buyout is expected to contribute about \$90 million of revenues in 2020. On the basis of expertise and the importance of Cerner's federal business, AbleVets is likely to be a suitable fit.

Strategic acquisitions have helped the company rapidly penetrate the HCIT market and we believe Cerner will continue to pursue strategic acquisitions.

#### Reasons To Sell:

■ Q3 Softness: The third quarter witnessed softness in one of its segments —Support and Maintenance. Dull performance by this segment has impeded Cerner's growth to a certain extent.

Support and maintenance revenues were \$277.3 million, which dropped 0.2% year over year.

Moreover, Cerner's international revenues were impacted in the quarter by foreign exchange

Intense competition in the HCIT market puts considerable pressure on the company's pricing and margins.

▼ Margins Fail to Impress: Cerner has been witnessing sluggishness in gross and operating margins in the last couple of quarters. For the coming quarters, the company anticipates a few headwinds that might drive down the operating margins in 2019. These headwinds include increases in non-cash software amortization and depreciation, traditional software revenue growth challenges due to the maturing EHR market and a shift to more SaaS models and a tough comparable created by strong software growth in 2018.

In the third quarter, gross margin was 80.9%, down 190 bps on a year-over-year basis due to higher third-party services. Adjusted operating margin contracted 110 bps to 18.1% in the reported quarter.

Nonetheless, the company remains on track to deliver its target of 20% adjusted operating margin in the fourth quarter of 2019 on the back of better-than-expected revenue mix and estimated benefit from the initial impact of the company's operational improvement efforts. Further, ongoing business optimization efforts continues to support the targeted fourth-quarter 2020 adjusted operating margin of 22.5%.

- ▼ Regulatory Headwinds: Cerner's industry is highly regulated by the government. With rapid evolution of product standards and requirements, any change in government regulation may have an adverse impact on Cerner's products. Moreover, as the government EHR program winds down, it is expected to create a significant headwind for Cerner.
- ▼ Cutthroat Competition: The market for HCIT solutions, devices and services is intensely competitive, rapidly evolving and subject to rapid technological change. Competition is fierce with well reputed names such as Allscripts Healthcare Solutions, Epic Systems, GE Healthcare Technologies, McKesson Corp, Quality Systems and others. The intensity of competition may pressure both pricing and margins. Stringent hospital budgets place further pressure on pricing.

## **Last Earnings Report**

## Cerner Earnings Beat Estimates in Q3, Improve Y/Y

Cerner Corporation reported third-quarter 2019 adjusted earnings of 66 cents per share, which beat the Zacks Consensus Estimate of 65 cents by 1.5%. The bottom line also improved from the prior-year quarter figure by 4.8%.

The company reported revenues of \$1.43 billion, which increased 6.7% year over year but missed the Zacks Consensus Estimate.

Quarter Ending	09/2019
Report Date	Oct 24, 2019
Sales Surprise	-0.03%
EPS Surprise	1.54%
Quarterly EPS	0.66
Annual EPS (TTM)	2.56

Outsides Finalises

## Revenues by Geography

Per management, U.S. revenues grossed \$1.27 billion, up 6% from the prior-year quarter.

Non-U.S. revenues increased 8% to \$164 million from the year-ago quarter.

#### **Bookings**

In the reported quarter, the company's bookings totaled \$1.65 billion, up 4% from the year-ago quarter.

#### **Segmental Performance**

Licensed software revenues improved 10.5% to \$154.5 million, driven by strong growth in SaaS offerings.

Technology resale revenues were \$70.2 million, up 16.2% on a year-over-year basis.

Revenues from Subscriptions grossed \$91.9 million, up 16.2% year over year.

Professional services' revenues totaled \$507.5 million, up 11.1% from the prior-year quarter number, on the back of solid growth in implementation services.

Revenues at the Managed services unit summed \$302.4 million, up 0.1% from the prior-year quarter.

Support and maintenance revenues were \$277.3 million, down 0.2% year over year.

Reimbursed travel revenues amounted to \$25.6 million, reflecting a year-over-year increase of 5.9%.

## Margins

In the quarter under review, gross profit summed \$1.16 billion, up 4.3% year over year. Gross margin was 80.9%, down 190 bps on a year-over-year basis.

General and administrative expenses increased 48.2% to \$152.3 million. Further, software development expenses rose 8.8% to \$187.5 million.

Adjusted operating margin contracted 110 bps to 18.1% during the reported quarter.

## Guidance

For the fourth quarter of 2019, Cerner expects revenues between \$1.41 billion and \$1.46 billion. The Zacks Consensus Estimate for revenues stands at \$1.47 billion, higher than management's guided range.

Adjusted earnings per share are expected between 73 cents and 75 cents. The Zacks Consensus Estimate stands at 75 cents, lies within the company's guided range.

New business bookings for the fourth quarter of 2019 is estimated to range between \$1.45 billion and \$1.65 billion.

## **Recent News**

On **Sep 24**, Cerner recently partnered with GetWellNetwork – a global consumer health technology company – to facilitate communication between providers and patients from inpatient to outpatient settings and home. The collaboration will complement the company's digitized platforms created to accelerate the delivery of person-specific experiences and benefit to clients and consequently, bolster third-party innovation.

## **Valuation**

Cerner's shares are up 39.8% both in the year-to-date period and trailing 12-month periods, respectively. Stocks in the Zacks sub-industry and Zacks Medical sector are up 29% and 8.9% in the year-to-date period, respectively. Over the past year, the Zacks sub-industry and sector are up 28.9% and 8.9%, respectively.

The S&P 500 index is up 27.9% both in the year-to-date period and in the past year.

The stock is currently trading at 23.34X Forward 12-months earnings, which compares to 50.88X for the Zacks sub-industry, 21.48X for the Zacks sector and 18.75X for the S&P 500 index.

Over the past five years, the stock has traded as high as 42.83X and as low as 19.81X, with a 5-year median 25.78X.

Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$77 price target reflects 24.52X forward 12-months earnings.

The table below shows summary valuation data for CERN.

Valuation Multiples - CERN						
		Stock	Sub-Industry	Sector	S&P 500	
	Current	23.34	50.88	21.48	18.75	
P/E F12M	5-Year High	42.83	50.88	21.48	19.33	
	5-Year Low	19.81	24.52	15.91	15.16	
	5-Year Median	25.78	32.16	18.97	17.43	
	Current	3.89	2.19	2.87	3.41	
P/S F12M	5-Year High	6.52	3.15	3.8	3.41	
	5-Year Low	2.78	1.61	2.42	2.54	
	5-Year Median	3.81	2.33	2.94	3	
	Current	5.22	3.03	4.61	4.42	
P/B TTM	5-Year High	7.1	4.47	5.01	4.42	
	5-Year Low	3.18	2.13	3.42	2.85	
	5-Year Median	4.81	3.08	4.27	3.6	

As of 12/27/2019

#### Industry Analysis Zacks Industry Rank: Top 26% (66 out of 252) ■ Industry Price ■ Price 130 - Industry -70 -60

# **Top Peers**

Agilysys, Inc. (AGYS)	Neutral
Computer Programs and Systems, Inc. (CPSI)	Neutral
Castlight Health, inc. (CSLT)	Neutral
Cognizant Technology Solutions Corporation (CTSH)	Neutral
McKesson Corporation (MCK)	Neutral
Allscripts Healthcare Solutions, Inc. (MDRX)	Neutral
NEXTGEN HEALTHCARE, INC (NXGN)	Neutral
Vocera Communications, Inc. (VCRA)	Neutral

Industry Comparison Industry: Medical Info Systems			Industry Peers			
	CERN Neutral	X Industry	S&P 500	CPSI Neutral	MCK Neutral	MDRX Neutra
VGM Score	В	-	-	В	Α	В
Market Cap	23.02 B	215.80 M	23.80 B	387.61 M	25.13 B	1.61 E
# of Analysts	15	4	13	8	8	14
Dividend Yield	0.98%	0.00%	1.78%	1.48%	1.18%	0.00%
Value Score	C	-	-	В	Α	Α
Cash/Price	0.03	0.09	0.04	0.01	0.05	0.09
EV/EBITDA	16.17	-1.31	13.88	13.39	8.42	7.86
PEG Ratio	2.03	2.02	2.13	2.03	1.39	1.37
Price/Book (P/B)	5.22	3.26	3.33	2.25	3.75	1.29
Price/Cash Flow (P/CF)	17.16	15.00	13.55	10.01	4.69	5.68
P/E (F1)	27.38	22.27	19.62	11.18	9.68	14.42
Price/Sales (P/S)	4.10	4.04	2.66	1.40	0.11	0.91
Earnings Yield	3.64%	-1.79%	5.09%	8.93%	10.33%	6.98%
Debt/Equity	0.24	0.14	0.71	0.69	1.36	0.51
Cash Flow (\$/share)	4.26	-0.04	6.94	2.77	29.73	1.74
Growth Score	В	-	-	В	В	D
Hist. EPS Growth (3-5 yrs)	6.89%	13.24%	10.48%	-8.61%	4.30%	21.95%
Proj. EPS Growth (F1/F0)	8.90%	13.78%	6.14%	-3.78%	6.14%	-4.76%
Curr. Cash Flow Growth	4.25%	39.88%	14.75%	-34.19%	-1.89%	24.91%
Hist. Cash Flow Growth (3-5 yrs)	13.59%	13.08%	8.93%	1.52%	16.28%	8.69%
Current Ratio	2.21	2.03	1.24	1.53	1.01	0.66
Debt/Capital	19.06%	16.90%	42.92%	40.91%	61.05%	33.83%
Net Margin	9.02%	-17.14%	11.06%	6.09%	-0.29%	12.00%
Return on Equity	15.61%	-19.61%	17.10%	10.86%	32.77%	5.98%
Sales/Assets	0.80	0.61	0.54	0.82	3.68	0.55
Proj. Sales Growth (F1/F0)	6.00%	6.35%	2.49%	-2.29%	6.49%	-16.09%
Momentum Score	D	-	-	В	C	В
Daily Price Chg	-0.37%	-0.11%	0.21%	1.35%	0.36%	1.33%
1 Week Price Chg	1.43%	1.39%	1.46%	5.44%	-2.11%	2.19%
4 Week Price Chg	1.26%	-3.67%	1.98%	3.20%	-4.77%	-9.11%
12 Week Price Chg	10.40%	4.30%	9.78%	28.99%	6.26%	-5.09%
52 Week Price Chg	40.42%	-12.49%	28.47%	10.04%	25.44%	6.24%
20 Day Average Volume	1,557,572	204,272	1,778,443	82,787	1,130,581	2,456,915
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	-0.03%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 12 week change	-1.20%	0.00%	0.12%	3.69%	0.11%	2.31%
(Q1) EPS Est Mthly Chg	-0.15%	0.00%	0.00%	0.00%	-0.15%	0.00%

## **Zacks Stock Rating System**

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

## **Zacks Recommendation**

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

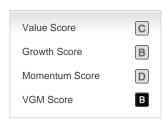
## **Zacks Rank**

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

## **Zacks Style Scores**

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.



As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

#### **Disclosures**

This report contains independent commentary to be used for informational purposes only. The analysts contributing to this report do not hold any shares of this stock. The analysts contributing to this report do not serve on the board of the company that issued this stock. The EPS and revenue forecasts are the Zacks Consensus estimates, unless indicated otherwise on the reports first page. Additionally, the analysts contributing to this report certify that the views expressed herein accurately reflect the analysts personal views as to the subject securities and issuers. ZIR certifies that no part of the analysts compensation was, is, or will be, directly or indirectly, related to the specific recommendation or views expressed by the analyst in the report.

Additional information on the securities mentioned in this report is available upon request. This report is based on data obtained from sources we believe to be reliable, but is not guaranteed as to accuracy and does not purport to be complete. Any opinions expressed herein are subject to change.

ZIR is not an investment advisor and the report should not be construed as advice designed to meet the particular investment needs of any investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor, or other appropriate tax or financial professional to determine the suitability of any investment. This report and others like it are published regularly and not in response to episodic market activity or events affecting the securities industry.

This report is not to be construed as an offer or the solicitation of an offer to buy or sell the securities herein mentioned. ZIR or its officers, employees or customers may have a position long or short in the securities mentioned and buy or sell the securities from time to time. ZIR is not a broker-dealer. ZIR may enter into arms-length agreements with broker-dealers to provide this research to their clients. Zacks and its staff are not involved in investment banking activities for the stock issuer covered in this report.

ZIR uses the following rating system for the securities it covers. **Outperform-** ZIR expects that the subject company will outperform the broader U.S. equities markets over the next six to twelve months. **Neutral-** ZIR expects that the company will perform in line with the broader U.S. equities markets over the next six to twelve months. **Underperform-** ZIR expects the company will underperform the broader U.S. equities markets over the next six to twelve months.

No part of this report can be reprinted, republished or transmitted electronically without the prior written authorization of ZIR.