

## Eversource Energy (ES)

**\$85.58** (As of 06/01/20)

Price Target (6-12 Months): **\$90.00**

Long Term: 6-12 Months

**Zacks Recommendation:**

**Neutral**

(Since: 04/01/19)

Prior Recommendation: Underperform

Short Term: 1-3 Months

**Zacks Rank:** (1-5)

**3-Hold**

Zacks Style Scores:

VGM:B

Value: D

Growth: B

Momentum: B

### Summary

Eversource Energy's planned long-term investments in renewable energy, joint venture with Ørsted, expansion of infrastructure and replacement of old distribution pipelines will enable it to provide reliable services to customers. The company is working to achieve carbon neutrality by 2030. Shares of the company have outperformed the industry in the past 12 months. However, Eversource's decision to shelve the Northern Pass project after the Supreme Court decided against the project's construction is likely to hurt long-term prospects. Dependence on third party and stringent regulation are concerns. Refusal by Connecticut Water will hurt its plans to expand the water business through acquisitions.

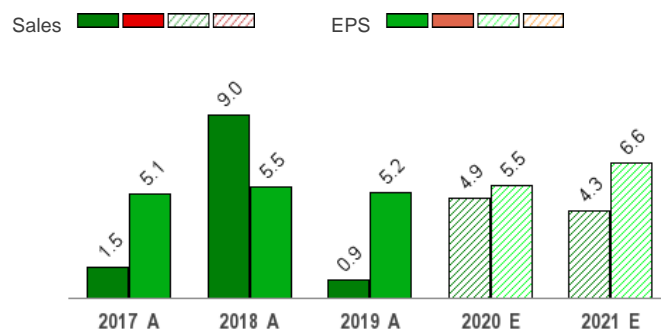
### Price, Consensus & Surprise



### Data Overview

52 Week High-Low	\$99.42 - \$60.69
20 Day Average Volume (sh)	1,844,771
Market Cap	\$28.8 B
YTD Price Change	0.6%
Beta	0.36
Dividend / Div Yld	\$2.27 / 2.7%
Industry	<a href="#">Utility - Electric Power</a>
Zacks Industry Rank	Top 29% (74 out of 253)

### Sales and EPS Growth Rates (Y/Y %)



Last EPS Surprise	0.0%
Last Sales Surprise	-6.5%
EPS F1 Est- 4 week change	-0.1%
Expected Report Date	07/29/2020
Earnings ESP	0.0%

### Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2021	2,456 E	2,028 E	2,347 E	2,202 E	9,327 E
2020	2,374 A	2,050 E	2,346 E	2,207 E	8,941 E
2019	2,416 A	1,885 A	2,176 A	2,050 A	8,526 A

### EPS Estimates

	Q1	Q2	Q3	Q4	Annual*
2021	\$1.08 E	\$0.84 E	\$1.12 E	\$0.82 E	\$3.88 E
2020	\$1.02 A	\$0.79 E	\$1.04 E	\$0.81 E	\$3.64 E
2019	\$0.97 A	\$0.74 A	\$0.98 A	\$0.76 A	\$3.45 A

\*Quarterly figures may not add up to annual.

P/E TTM	24.5
P/E F1	23.5
PEG F1	4.2
P/S TTM	3.4

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 06/01/2020. The reports text is as of 06/02/2020.

## Overview

Eversource Energy, earlier known as Northeast Utilities, engages in the energy delivery business. The company was founded in 1927. It transmits and delivers electricity and natural gas to over 3.7 million residential, commercial and industrial customers in Connecticut, New Hampshire and Massachusetts. Eversource Energy is currently trading under the ticker symbol "ES" instead of "NU". The company's headquarters have remained at Hartford, CT and Boston, MA.

The reportable segments are as follows:

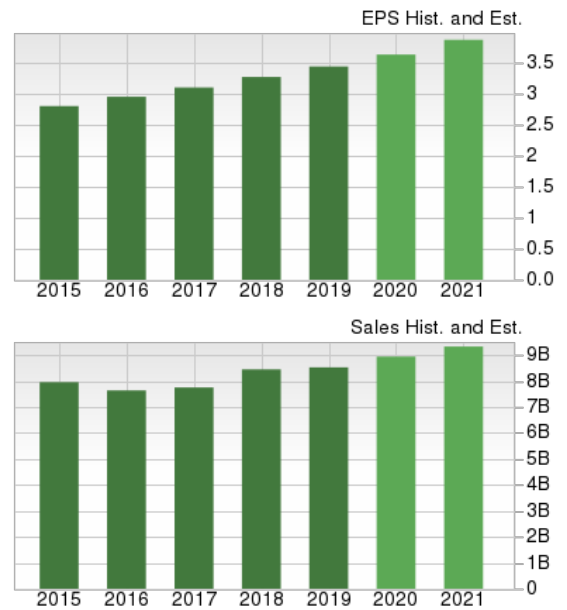
**Electric Distribution:** The segment consists of the distribution businesses of The Connecticut Light and Power Company (CL&P), NSTAR Electric Company (NSTAR Electric), and Public Service Company of New Hampshire (PSNH). This segment owns 40,568 miles of overhead lines and 17,764 miles of underground lines. It contributed \$6,976.5 million to its top line and \$513.3 million to net income in 2019.

**Electric Transmission:** The company owns and controls transmission facilities of CL&P, NSTAR Electric, and PSNH through the segment. It contributed \$1,389 million to its top line and \$460.9 million to net income in 2019.

**Natural Gas Distribution:** The segment serves around 282,000 customers in central and eastern Massachusetts and 222,000 customers in Connecticut through NSTAR Gas Company (NSTAR Gas) and Yankee Gas Services Company (Yankee Gas), respectively. It contributed \$1,062.2 million to its top line and reported a net income of \$96.2 million in 2019.

**Water Distribution:** This segment was created when Eversource acquired Aquarion Water Company in December 2017. It contributed \$214.6 million to its top line and \$34.9 million to net income in 2019.

**Parent and Other Companies:** This segment contributed \$8.2 million to net income in 2019.



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## Reasons To Buy:

- ▲ In the past 12 months, shares of Eversource have returned 14.8% compared with the Zacks Electric Power industry's 0.2% gain. Eversource pursues organic growth to expand its operations. It is currently focused on upgrading its electric distribution and transmission infrastructure. Eversource forecasts capital investment of \$14.2 billion within the 2020-2024 time frame. Out of the total, the company has plans to invest nearly \$10.1 billion in the 2020-2024 time period in its electric transmission and distribution network. The company's transmission reliability projects, namely Eastern MA Transmission projects, Greenwich Substation project, Hartford Area Transmission projects and Seacoast Reliability, are progressing per plans. The company aims to invest \$3 billion in 2020 to continue with infrastructure strengthening projects.

Strong investment in transmission and distribution networks, along with expansion of renewable operations and its stable financial conditions will act as tailwinds for the company.

The company will invest \$0.7 billion and \$2.5 billion in water utility and natural gas distribution businesses, respectively, during the 2020-2024 time period. In order to make natural gas distribution operation safer and more secure, the company has chalked out a long-term plan for the 2020-2024 time period to invest \$1,085 million for replacing old cast iron and steel pipes with more durable plastic pipes. It had replaced 90 miles of cast iron and steel pipes with safer and more durable plastic pipes in 2019.

These regulated investments will help the company boost earnings per share by 5-7% over the 2020-2024 time frame from the 2019 level of \$3.45. Successful cost management has allowed it to lower operating and maintenance costs by more than 2% per year on an average in the past seven years, which had a positive impact on margins. The company is expected to continue with its cost-management initiatives.

- ▲ The firm has been lowering the proportion of debt in the capital mix. At the end of first-quarter 2020, debt to capital was 52.2%, down from 52.7% at 2019-end due effective management of debts and the company's issuance of more equity to fund its requirements. The company's current debt to capital level is marginally lower than the industry average of 52.7%.

The firm's times interest earned ratio at the end of first-quarter 2020 improved to 3.3 from a healthy 3.2 throughout the most part of 2019, reflecting that the firm will be able to meet obligations in the near future without any difficulties. At a time when every entity is looking forward to preserve liquidity amid uncertainty as a result of the COVID-19 outbreak, Eversource Energy's strong times interest earned ratio is reassuring for investors.

- ▲ Eversource Energy's focus on renewable energy generation would help the company to meet renewable energy mandates by state governments and enjoy incentives offered by state and federal programs. Eversource Energy announced its plan to become carbon neutral by 2030. The energy company aims to achieve this goal through a series of targeted steps across its operations to reduce carbon emissions.

Eversource Energy and Denmark-based Ørsted have proposed to develop the Bay State Wind project. Eversource and Ørsted each hold a 50% ownership interest in Bay State Wind. The Eversource/Ørsted partnership is the largest developer of offshore wind in North America based on 1,714 megawatts that the partnership has contracted. Eversource and Ørsted are likely to eventually develop at least 4,000 MW of clean and renewable offshore wind energy. As of Mar 31, 2020, Eversource's total equity investment balance in the offshore wind business was \$655.0 million.

- ▲ The company diversified operations and forayed into the water business through the acquisition of Aquarion Water Company in December 2017. This will help the company to explore and benefit from the long-term opportunity that water and wastewater service business presently offers. Since the water industry has huge prospects, Eversource is planning to further expand water operations through acquisitions. The company is presently focused on improving the quality of water services provided to customers.

- ▲ The strong performance of Eversource enables it to reward its shareholders through the payment of regular dividend. Board of directors of the company have been approving hike in the annual dividend rate. The 2020 annual dividend rate is \$2.27, which is 27.5% higher than \$1.78 paid in 2016. The company plans to increase its dividend annually at a rate that is consistent with the projected earnings growth rate of 5-7%. During first-quarter 2020, it paid total dividend worth \$187.5 million, up from \$169.8 million in first-quarter 2019.

The near-zero interest rates will create opportunities for interest savings when it opts for long-term debt issuances or refinancing the existing debts. Eversource Energy will pass on the benefits from low prices to customers and its shareholders.

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## Reasons To Sell:

- ▼ The \$1.6-billion Northern Pass transmission project of Eversource Energy is finally shelved after the New Hampshire Supreme Court upheld the state Site Evaluation Committee's 2018 denial of the project. The company has no way to take this 192-mile transmission project forward. This will definitely have an adverse effect on its growth plans.

The company has already spent nearly \$318 million on this transmission project. Results for 2019 were adversely impacted by an after-tax impairment charge of \$204.4 million, or 64 cents per share, related to Eversource Energy's investment in the Northern Pass Transmission (NPT) project.

- ▼ Eversource Energy outsource certain business functions to third-party suppliers and service providers. Substandard performance by these third parties could harm its business, reputation and results of operations. The company is apprehensive about cyberattacks in its systems and some of its customers are already impacted by the recent cyberattacks on Energy Services Group.
- ▼ Eversource Energy's operations are subject to federal, state and local legislative requirements, as well as extensive environmental regulations, relating to emission of greenhouse gases and carbon dioxide, air and water pollution, and waste management. Any modification in existing regulations and introduction of new mandates could impact the financial performance of the company.
- ▼ Financial performance of the company, to a great extent depends on its ability to operate transmission and distribution system in an efficient manner. The systems might not function as per expectations due to the breakdown and failure or damage of operating equipment. Underperformance could adversely affect Eversource's financial position, results of operations and cash flows.

In an attempt to expand the water business further from the current level, the company made offers to acquire Connecticut Water Service, Inc., but the offers were not successful. This could impact its plan to further expand the water business.

Failure to get approval on the Northern Pass project, stringent regulations and substandard performance from the third party are headwinds.

## Last Earnings Report

### Eversource Q1 Earnings In Line, Revenues Miss Estimates

Eversource Energy reported first-quarter 2020 operating earnings of \$1.02 per share, on par with the Zacks Consensus Estimate. However, the reported earnings improved 4.9% year over year.

#### Total Revenues

First-quarter revenues of \$2,374 million lagged the Zacks Consensus Estimate of \$2,538 million by 6.5%. Total revenues also dropped 1.7% from the year-ago figure of \$2,415.8 million.

#### Highlights of the Release

Operating expenses decreased 4.5% year over year to \$1,834.6 million, primarily owing to lower purchased power, fuel and transmission expenses.

Operating income was up 8.9% from the prior-year quarter to \$539.1 million. Interest expenses increased 2.3% year over year to \$134.7 million in the quarter.

Net income in the quarter under review was \$334.8 million, up 8.5% from \$308.7 million recorded in the year-ago period.

#### Segmental Performance

**Electric Distribution:** Earnings from this segment were \$130.1 million, up 8.3% from the prior-year quarter. The upside was primarily attributed to higher distribution revenues and lower storm restoration costs, partially offset by increased depreciation cost, and operations and maintenance (O&M) expense.

**Electric Transmission:** Earnings of the segment were up 7.3% year over year to \$126.8 million. The upside was due to increased investment in Eversource's transmission facilities.

**Natural Gas Distribution:** This segment's earnings were up 10.3% year over year to \$84.4 million, partially offset by increase in O&M and depreciation expenses.

**Water Distribution:** Earnings from this segment were \$2.1 million, up 133.3% from \$0.9 million in the year-ago quarter.

**Eversource Parent & Other Companies:** The segment's loss was \$5 million compared with a loss of \$7 million in the year-ago quarter. The narrower loss was due to lower interest expenses.

#### Financial Highlights

Cash and cash equivalents were \$47.4 million as of Mar 31, 2020, up from \$15.4 million on Dec 31, 2019.

Long-term debt was \$13,898.6 million as of Mar 31, 2020, higher than \$13,770.8 million on Dec 31, 2019.

#### Guidance

Eversource reaffirmed its 2020 earnings guidance in the range of \$3.60-\$3.70 per share. The midpoint of management's 2020 EPS guidance is \$3.65, which is on par with the current Zacks Consensus Estimate of \$3.65 for the period.

The company expects long-term earnings to improve 5-7% through 2024 from the 2019 base of \$3.45.

Quarter Ending **03/2020**

Report Date	May 06, 2020
Sales Surprise	-6.49%
EPS Surprise	0.00%
Quarterly EPS	1.02
Annual EPS (TTM)	3.50

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## Valuation

Eversource Energy shares are up 1.1% in the year to date period and 14.8% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Utility sector are down 8.9% and 11.5% in the year to date period, respectively. Over the past year, the Zacks sub-industry was up 0.2% and sector was down 16%.

The S&P 500 index is down 5.1% in the year to date period but up 11.4% in the past year.

The stock is currently trading at 22.86X forward 12-month earnings, which compares to 13.52X for the Zacks sub-industry, 12.72X for the Zacks sector and 22.13X for the S&P 500 index.

Over the past five years, the stock has traded as high as 26.8X and as low as 15.21X, with a 5-year median of 18.57X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$90 price target reflects 24.06X forward 12-month earnings.

The table below shows summary valuation data for ES

## Industry Analysis Zacks Industry Rank: Top 29% (74 out of 253)



## Top Peers

Company (Ticker)	Rec	Rank
Ameren Corporation (AEE)	Neutral	3
DTE Energy Company (DTE)	Neutral	3
Consolidated Edison Inc (ED)	Neutral	3
Edison International (EIX)	Neutral	3
Entergy Corporation (ETR)	Neutral	3
Evergy Inc. (EVRG)	Neutral	3
FirstEnergy Corporation (FE)	Neutral	3
Xcel Energy Inc. (XEL)	Neutral	3

Industry Comparison Industry: Utility - Electric Power				Industry Peers		
	ES	X Industry	S&P 500	AEE	ED	XEL
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutral
Zacks Rank (Short Term)	3	-	-	3	3	3
VGM Score	B	-	-	D	D	D
Market Cap	28.79 B	7.78 B	21.80 B	18.36 B	25.08 B	34.53 B
# of Analysts	7	3	14	4	4	5
Dividend Yield	2.65%	3.33%	1.97%	2.66%	4.08%	2.62%
Value Score	D	-	-	C	D	C
Cash/Price	0.00	0.06	0.06	0.00	0.06	0.01
EV/EBITDA	15.21	9.81	12.62	11.09	9.91	12.28
PEG Ratio	4.24	3.66	2.92	3.18	8.65	4.01
Price/Book (P/B)	2.14	1.58	2.98	2.23	1.36	2.59
Price/Cash Flow (P/CF)	12.63	8.17	11.85	9.49	7.99	10.52
P/E (F1)	23.51	18.41	21.45	21.62	17.31	23.79
Price/Sales (P/S)	3.39	1.87	2.30	3.17	2.04	3.08
Earnings Yield	4.25%	5.37%	4.48%	4.63%	5.78%	4.20%
Debt/Equity	1.05	1.06	0.76	1.14	1.10	1.28
Cash Flow (\$/share)	6.78	4.15	6.96	7.84	9.39	6.25
Growth Score	B	-	-	C	C	D
Hist. EPS Growth (3-5 yrs)	4.94%	5.04%	10.87%	7.69%	1.79%	5.69%
Proj. EPS Growth (F1/F0)	5.59%	0.71%	-10.79%	2.69%	-0.74%	4.70%
Curr. Cash Flow Growth	3.84%	4.66%	5.46%	2.50%	12.02%	7.69%
Hist. Cash Flow Growth (3-5 yrs)	8.38%	5.54%	8.55%	6.59%	7.14%	8.62%
Current Ratio	0.75	0.86	1.29	0.62	0.80	0.51
Debt/Capital	51.55%	50.99%	44.75%	53.27%	52.27%	56.12%
Net Margin	11.02%	10.41%	10.59%	13.51%	10.53%	12.07%
Return on Equity	9.16%	9.27%	16.29%	9.62%	7.92%	10.39%
Sales/Assets	0.21	0.22	0.55	0.20	0.21	0.22
Proj. Sales Growth (F1/F0)	4.86%	0.00%	-2.67%	2.12%	1.42%	3.56%
Momentum Score	B	-	-	C	F	F
Daily Price Chg	2.25%	0.88%	0.80%	-0.48%	0.01%	1.11%
1 Week Price Chg	6.68%	3.82%	4.60%	7.03%	6.95%	7.72%
4 Week Price Chg	5.92%	5.78%	8.94%	4.10%	-2.58%	5.39%
12 Week Price Chg	-7.54%	-7.08%	8.65%	-8.86%	-15.33%	-3.29%
52 Week Price Chg	14.37%	-10.35%	0.08%	-0.15%	-14.08%	13.46%
20 Day Average Volume	1,844,771	440,823	2,465,511	2,061,601	2,016,676	3,135,890
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	-0.15%	-0.19%	-0.14%
(F1) EPS Est 4 week change	-0.06%	0.00%	-0.27%	-0.22%	-1.28%	0.66%
(F1) EPS Est 12 week change	-0.01%	-3.18%	-16.20%	-1.15%	-3.50%	-1.22%
(Q1) EPS Est Mthly Chg	0.32%	-0.45%	-0.83%	2.34%	0.74%	-1.02%

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## Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

### Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

### Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

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### Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	D
Growth Score	B
Momentum Score	B
VGM Score	B

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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### Disclosures

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