

# Fidelity National Info (FIS)

\$144.27 (As of 08/17/20)

Price Target (6-12 Months): \$151.00

Long Term: 6-12 Months	Zacks Recommendation:	Neutral
	(Since: 11/03/19)	
	Prior Recommendation: Under	perform
Short Term: 1-3 Months	Zacks Rank: (1-5)	3-Hold
	Zacks Style Scores:	VGM:D
	Value: C Growth: C	Momentum: D

### **Summary**

Shares of Fidelity National have outperformed the industry in the past six months. Also, the company has an impressive earnings surprise history, having surpassed the Zacks Consensus Estimate in each of the trailing four quarters. Second-quarter results reflected benefits from the expansion of margin, partly muted by higher costs. Fidelity remains well-poised for growth, backed by attractive core business with several ongoing initiatives. The acquisition of Worldpay might accelerate growth by expanding presence in fast-growing markets. Also, increasing investment in innovative products is likely to support growth. However, it remains exposed to rising costs and consolidation in the banking sector. Also, the company faces credit risk in case of any economic downturn. Notably, Fidelity temporarily suspended buybacks due to the Worldpay acquisition.

### **Data Overview**

52 Week High-Low	\$158.21 - \$91.68
20 Day Average Volume (sh)	3,242,949
Market Cap	\$89.4 B
YTD Price Change	3.7%
Beta	0.68
Dividend / Div Yld	\$1.40 / 1.0%
Industry	Financial Transaction Services
Zacks Industry Rank	Top 45% (113 out of 252)

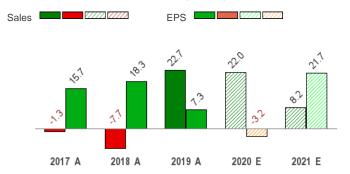
Last EPS Surprise	4.6%
Last Sales Surprise	2.5%
EPS F1 Est- 4 week change	1.1%
Expected Report Date	11/03/2020
Earnings ESP	-0.6%

P/E TTM	26.6
P/E F1	26.6
PEG F1	2.2
P/S TTM	7.3

#### Price, Consensus & Surprise



## Sales and EPS Growth Rates (Y/Y %)



## Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2021	3,230 E	3,301 E	3,433 E	3,676 E	13,645 E
2020	3,078 A	2,962 A	3,186 E	3,403 E	12,607 E
2019	2,057 A	2,112 A	2,822 A	3,341 A	10,333 A

### **EPS Estimates**

	Q1	Q2	Q3	Q4	Annual*
2021	\$1.49 E	\$1.55 E	\$1.73 E	\$1.93 E	\$6.61 E
2020	\$1.28 A	\$1.15 A	\$1.41 E	\$1.62 E	\$5.43 E
2019	\$1.64 A	\$1.78 A	\$1.43 A	\$1.57 A	\$5.61 A

<sup>\*</sup>Quarterly figures may not add up to annual.

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 08/17/2020. The reports text is as of 08/18/2020.

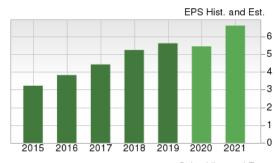
#### Overview

Headquartered in Jacksonville, FL, Fidelity National Information Services Inc. provides banking and payments technology solutions, processing services and information-based services to the financial services industry. The company came into existence following the merger with Certegy Inc., a provider of credit card, debit card, other transaction processing and check risk management services to financial institutions in 2006.

In July 2019, the company acquired Worldpay, post which, Fidelity became one of the global leaders in financial technology, solutions and services for merchants, banks and capital markets. Through the Worldpay transaction, Fidelity has enhanced global payment capabilities, robust risk and fraud solutions and advanced data analytics.

Also, post-acquisition, the company reorganized its reportable segments as follows:

**Merchant Solutions**: The segment focuses on serving global merchants by enabling them to accept electronic payments. Also, it includes all aspects of payment processing, including authorization and settlement, customer service, chargeback and retrieval processing, reporting for electronic payment transactions and network fee and interchange management.





**Banking Solutions**: This segment serves global market with a host of solutions including transaction and account processing, digital channel solutions, payment solutions, risk and compliance solutions and channel solutions. It primarily serves integrated solutions, which are distinguished by multi-year processing contracts that generate recurring revenues.

**Capital Market Solutions**: The segment offers financial institutions across the globe a broad array of buy and sell-side solutions. The company has long-established relationships with many of these financial and commercial institutions that generate significant recurring revenues.

Corporate / Other: The segment consists of corporate overhead expense, certain leveraged functions and miscellaneous expenses that are not included in the operating segments as well as certain non-strategic businesses.



#### **Reasons To Buy:**

▲ Organic growth remained a key strength at Fidelity, as reflected by its revenue growth story. Top line recorded a CAGR of 13.3% over the last five years (2015-2019), with some annual volatility. Further, the top line continued to rise in the first six months of 2020. The company will likely be able to retain its revenue momentum in the coming quarters, given the strong market position and attractive core business. Broad and diverse customer base, high recurring revenues from processing and maintenance and several ongoing initiatives, including digital strategy, are expected to continue supporting revenue growth.

Fidelity strengthened position in the financial and payments solutions business, primarily based on its superior product portfolio and digitization. Also, inorganic growth strategies are encouraging.

▲ Fidelity is well positioned to benefit from increasing investment in mobile banking and innovative products such as PayNet and BuyWay. Mobile banking is developing into an essential extension of online banking as smartphone and tablet usage continues to accelerate

globally. We believe that banks and financial institutions will choose the company's innovative solutions (such as mobile wallet) in order to differentiate their services going forward. This will provide a significant growth opportunity over the long term.

- ▲ Fidelity continues to benefit from a healthy business portfolio, which has grown inorganically over time. Since 2013, the company has maintained an acquisition spree, fortifying its footprint in various areas. These transactions also provided significant synergies, which drove top- and bottom-line growth. In July 2019, the company acquired Worldpay, which is expected to further support revenue growth. The combined company expects to realize revenue synergies of \$200 million and expense synergies of \$700 million by 2020. Given its strong capital position, the company is going to continue undertaking acquisitions that fit its overall business mix and are easy to integrate over the long term.
- ▲ Shares of Fidelity have outperformed the industry over the past six months. With this favorable trend, the company's earnings estimates for the current year have been revised slightly upward over the past 30 days. Therefore, given the progress on fundamentals and positive estimate revisions, the stock has upside potential.

#### **Reasons To Sell:**

- We remain concerned about Fidelity's consistently increasing cost base. Selling, general and administrative expense saw a CAGR of 24.7% over the last five years (ended 2019), with the trend continuing in the first two quarters of 2020. The increase in integration-related costs and investment in technology led to this upside. Therefore, a persistent uptrend in expenses is expected, which is likely to limit profitability and operational efficiency of the company.
- ▼ Fidelity believes that consolidation within the banking and financial services industry will continue in the near future. This might have a negative impact on its revenue growth, particularly in those cases where the company is providing multiple services to both merchant entities. Further, given the high usage of cards in transactions, the use of checks continues to decline as a percentage of total point-of-sale payments. This negatively impact the

banking sector and stiff competition from new entrants remain key headwinds. Also, unsustainable capital deployment activities due to volatile quarterly performance is a concern.

Consolidation in the

company's check warranty and item processing businesses. Moreover, the mix shift toward electronic transactions increases the risk of fraud, which remains a concern, going forward.

- ▼ As of Jun 30, 2020, the company had total debt worth \$19.9 billion. The debt level has witnessed a fall in the past few quarters and its debt-to-capital ratio, currently 0.25, has displayed volatile trend. Nevertheless, the company's earnings before interest and tax were 1.1 times the interest expenses and have declined in the past few quarters. Since the ratio indicates the company's ability to meet its debt obligations based on the current income, we believe that Fidelity carries credit risk, and higher likelihood of default of interest and debt repayments if the economic situation worsens.
- ▼ Fidelity's capital deployment activities keep us apprehensive. Since 2015, the company has been involved in capital deployment activities though there were no share repurchases during 2016. Notably, the company has a \$4-billion share repurchase program underway, which is expected to be completed by December 2020. About \$2.3 billion of plan capacity remained available for repurchases as of Jun 30, 2020. Also, in January 2019, the company announced a 9% hike in quarterly dividend. However, given its volatile quarterly performance, these payouts do not seem to be sustainable. Notably, the company temporarily suspended buybacks due to the Worldpay acquisition to accelerate debt repayment.
- Fidelity seems overvalued when compared with the broader industry. Its current price-to-cash flow and price-to-sales ratios are above the respective industry averages.

## **Last Earnings Report**

## Fidelity Q2 Earnings Beat Estimates, Expenses Increase

Fidelity's second-quarter 2020 adjusted earnings per share from continuing operations were \$1.15, surpassing the Zacks Consensus Estimate of \$1.10. The bottom line, however, compared unfavorably with the year-ago quarter figure of \$1.30.

Expansion of margins was a key tailwind. However, a rise in expenses posed a concern. Also, lower organic revenues were a headwind.

On	i a GAAP basis,	, the company re	ported net earni	ngs attributabl	e to common :	stockholders of	\$19
mil	llion or 3 cents p	oer share compa	red with \$154 m	illion or 47 cer	nts per share ir	n the prior-year	quarter.

Organic	Revenues	Decline	Fynansas	Flare IIn
Organic	ve selline?	Decime,	Exhelises	riale up

GAAP revenues in the quarter were \$2.96 billion, up 40% year over year. The upside mainly stemmed from the acquisition of Worldpay. Also, the figure surpassed the Zacks Consensus Estimate of \$2.89m million.

Organic revenues declined nearly 7% in the quarter primarily due to reduced consumer spending trends caused by shelter-in-place, lockdown orders and other impacts of the COVID-19 pandemic.

Selling, general and administrative expenses were \$870 million, up significantly from \$317 million in the year-ago quarter.

Segment wise, Merchant Solutions' GAAP revenues grew to \$812 million from \$97 million in the year-ago quarter. Revenues from Banking Solutions rose 9% to \$1.48 million. Capital Market Solutions' revenues rose 6% to \$629 million.

Adjusted earnings before interest, tax, depreciation and amortization (EBITDA) increased to \$1.16 billion from \$794 million in the year-ago quarter. Adjusted EBITDA margin expanded 150 basis points to 39.1%.

#### **Balance Sheet & Cash Flow**

As of Jun 30, 2020, cash and cash equivalents were \$1.18 billion compared with \$1.15 billion as of Dec 31, 2019. Debt outstanding was \$19.9 billion

In the second quarter, net cash provided by operations was \$1.23 billion and free cash flow increased 58.6% from the prior-year quarter to \$655 million.

The company paid out dividends worth \$217 million in the reported quarter.

#### Outlook

Management expects EBITDA margin to expand in the third and fourth quarters of 2020.

#### **Recent News**

## **Dividend Update**

On Jul 23, Fidelity announced a common stock dividend of 35 cents per share. The dividend will be paid on Sep 25 to its shareholders of record as of Sep 11.

## **Valuation**

Fidelity National's shares are up 3.8% in the year-to-date period and 3.9% over the trailing 12-month period. Stocks in the Zacks sub-industry are up 4%, while the Zacks Finance sector is down 16% in the year-to-date period, respectively. Over the past year, the Zacks sub-industry is up 6.7% while the sector is down 7.2%.

The S&P 500 Index is up 4.9% in the year-to-date period and 15.7% in the past year.

The stock is currently trading at 23.37X forward 12 months earnings, which compares to 31.42X for the Zacks sub-industry, 16.65X for the Zacks sector and 22.87X for the S&P 500 index.

Over the past five years, the stock has traded as high as 25.4X and as low as 13.89X, with a 5-year median of 18.86X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$151 price target reflects 24.54X forward earnings.

The table below shows summary valuation data for FIS

		Stock	Sub-Industry	Sector	S&P 500
	Current	23.37	31.42	16.65	22.87
P/E F12M	5-Year High	25.4	31.68	16.65	22.87
	5-Year Low	13.89	20.78	11.6	15.25
	5-Year Median	18.86	23.31	14.26	17.58
	Current	1.82	7.27	2.48	4.54
P/B TTM	5-Year High	4.53	12.78	2.91	4.56
	5-Year Low	1.27	5.22	1.72	2.83
	5-Year Median	2.83	8.07	2.53	3.74
	Current	6.74	11.39	6.22	3.71
P/S F12M	5-Year High	9.68	11.39	6.67	3.71
	5-Year Low	1.9	7.18	4.97	2.53
	5-Year Median	3.63	8.78	6.06	3.05

As of 08/17/2020

## Industry Analysis Zacks Industry Rank: Top 45% (113 out of 252)

#### ■ Industry Price Industry Price 160 Marin -60 -50

## **Top Peers**

Company (Ticker)	Rec R	ank
Nautilus Group, Inc. The (NLS)	Outperform	2
Diebold Nixdorf, Incorporated (DBD)	Neutral	3
Fiserv, Inc. (FISV)	Neutral	3
FleetCor Technologies, Inc. (FLT)	Neutral	3
Green Dot Corporation (GDOT)	Neutral	3
Global Payments Inc. (GPN)	Neutral	3
NCR Corporation (NCR)	Neutral	3
WEX Inc. (WEX)	Neutral	3

Industry Comparison Industr	Industry Comparison Industry: Financial Transaction Services			Industry Peers			
	FIS	X Industry	S&P 500	DBD	FISV	GPN	
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutra	
Zacks Rank (Short Term)	3	-	-	3	3	3	
VGM Score	D	-	-	Α	C	D	
Market Cap	89.39 B	2.58 B	23.75 B	633.05 M	68.42 B	51.55 E	
# of Analysts	14	6	14	2	14	15	
Dividend Yield	0.97%	0.00%	1.62%	0.00%	0.00%	0.45%	
Value Score	C	-	-	Α	С	D	
Cash/Price	0.01	0.09	0.07	0.68	0.01	0.04	
EV/EBITDA	31.52	16.06	13.49	12.69	26.72	32.91	
PEG Ratio	2.21	1.63	3.03	NA	1.42	1.35	
Price/Book (P/B)	1.82	4.22	3.18	NA	2.07	1.87	
Price/Cash Flow (P/CF)	17.74	15.40	12.85	2.91	15.26	24.51	
P/E (F1)	26.57	27.03	22.17	9.31	23.15	27.50	
Price/Sales (P/S)	7.33	4.68	2.49	0.16	4.75	7.73	
Earnings Yield	3.76%	3.64%	4.32%	10.80%	4.32%	3.64%	
Debt/Equity	0.30	0.45	0.77	-3.33	0.65	0.3	
Cash Flow (\$/share)	8.13	2.39	6.94	2.80	6.70	7.03	
Growth Score	С	-	-	Α	В	C	
Hist. EPS Growth (3-5 yrs)	16.96%	17.88%	10.44%	-34.43%	17.88%	20.99%	
Proj. EPS Growth (F1/F0)	-3.13%	-3.70%	-5.97%	725.00%	10.36%	0.73%	
Curr. Cash Flow Growth	57.47%	13.06%	5.22%	27.22%	147.85%	50.80%	
Hist. Cash Flow Growth (3-5 yrs)	26.53%	14.80%	8.52%	2.99%	29.38%	39.74%	
Current Ratio	0.71	1.28	1.33	1.24	1.04	1.03	
Debt/Capital	23.27%	33.48%	44.59%	NA	39.73%	23.40%	
Net Margin	0.25%	6.22%	10.13%	-6.82%	5.82%	5.68%	
Return on Equity	6.60%	16.87%	14.51%	-5.88%	8.34%	5.61%	
Sales/Assets	0.15	0.47	0.51	1.06	0.19	0.15	
Proj. Sales Growth (F1/F0)	22.02%	-3.07%	-1.67%	-13.74%	37.55%	28.15%	
Momentum Score	D	-	-	Α	F	D	
Daily Price Chg	0.27%	0.45%	-0.02%	-6.11%	2.42%	-0.13%	
1 Week Price Chg	-2.64%	-0.96%	1.09%	6.90%	-3.98%	-1.33%	
4 Week Price Chg	1.92%	1.31%	4.83%	38.14%	0.11%	-1.05%	
12 Week Price Chg	5.96%	13.01%	13.09%	55.83%	-1.68%	-2.53%	
52 Week Price Chg	3.87%	-3.48%	2.77%	-34.01%	-5.17%	8.02%	
20 Day Average Volume	3,242,949	573,717	1,932,479	1,417,874	4,208,158	1,752,725	
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	-0.03%	0.00%	
(F1) EPS Est 4 week change	1.06%	1.93%	1.80%	3,400.00%	0.32%	5.70%	
(F1) EPS Est 12 week change	-0.05%	4.45%	2.88%	614.71%	1.39%	5.74%	
(Q1) EPS Est Mthly Chg	1.69%	3.03%	0.80%	313.33%	3.03%	10.74%	

### **Zacks Stock Rating System**

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

#### **Zacks Recommendation**

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

#### **Zacks Rank**

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

### **Zacks Style Scores**

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.



As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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