

Hexcel Corporation (HXL)

\$36.38 (As of 04/08/20)

Price Target (6-12 Months): \$39.00

| Long Term: 6-12 Months | (Since: 04/06/2 | Zacks Recommendation: (Since: 04/06/20) Prior Recommendation: Underperform | | | |
|------------------------|---------------------------------------|--|--------|--|--|
| Short Term: 1-3 Months | Zacks Rank: (1-5) Zacks Style Scores: | | 3-Hold | | |
| | | | VGM:A | | |
| | Value: B | Momentum: A | | | |

Summary

Hexcel Corp. expects continued expansion of free cash flow generation, providing a total of \$1.8 billion between 2019 and 2023, which will be available for continued investment in organic growth, strategic acquisitions and to return to its shareholders. For the three-year period 2019 to 2021, the company expects total sales to witness a compounded annual growth rate (CAGR) of 6-9%. A double-digit demand growth for its wind energy products are also expected to boost the top line. However, the grounding of 737 Max jets last March and the consequent uncertainty surrounding this program has forced Hexcel Corp. to keep its financial guidance in a conservative range. The company projects sales to be flat to up low-single digit and EPS growth of low-to-mid single digit in 2020. Its shares have also underperformed its industry in the past year.

Data Overview

Last EPS Surprise

Last Calas Curarias

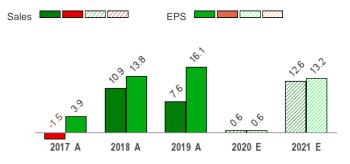
| 52 Week High-Low | \$87.00 - \$28.05 |
|----------------------------|----------------------------------|
| 20 Day Average Volume (sh) | 1,903,486 |
| Market Cap | \$3.0 B |
| YTD Price Change | -50.4% |
| Beta | 1.50 |
| Dividend / Div Yld | \$0.68 / 1.9% |
| Industry | Aerospace - Defense Equipment |
| Zacks Industry Rank | Top 29% (73 out of 253) |

| Last Sales Surprise | -4.5% |
|---------------------------|------------|
| EPS F1 Est- 4 week change | -0.5% |
| Expected Report Date | 04/28/2020 |
| Earnings ESP | -5.9% |
| | |
| P/E TTM | 10.3 |
| P/E F1 | 10.2 |
| PEG F1 | 1.0 |
| P/S TTM | 1.3 |

Price, Consensus & Surprise



Sales and EPS Growth Rates (Y/Y %)



Sales Estimates (millions of \$) Q1

| | - | - | | - | |
|--------|----------|----------|----------|----------|----------|
| 2021 | | | | | 2,669 E |
| 2020 | 593 E | 592 E | 586 E | 601 E | 2,371 E |
| 2019 | 610 A | 609 A | 573 A | 564 A | 2,356 A |
| EPS Es | timates | | | | |
| | Q1 | Q2 | Q3 | Q4 | Annual* |
| 2021 | | | | | \$4.03 E |
| 2020 | \$0.79 E | \$0.87 E | \$0.91 E | \$0.94 E | \$3.56 E |
| | | | | | |
| 2019 | \$0.84 A | \$0.94 A | \$0.90 A | \$0.86 A | \$3.54 A |

Q3

Q4

Annual*

Q2

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 04/08/2020. The reports text is as of 04/09/2020.

1.2%

A E0/

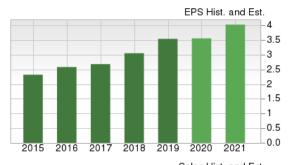
Overview

Delaware-based Hexcel Corporation develops, manufactures and distributes lightweight, high-performance structural materials for use in Commercial Aerospace, Space & Defense and Industrial markets. Hexcel Corporation, founded in 1946, was incorporated in California in 1948, and reincorporated in Delaware in 1983. The company's products are used in a wide variety of end applications, such as commercial and military aircraft, space launch vehicles and satellites, wind turbine blades, automotive and other complex industrial applications. The company serves international markets through manufacturing facilities located in the United States, Asia Pacific, Europe, Russia and Africa.

Hexcel Corporation operates in two segments namely the Composite Materials and Engineered Products.

The **Composite Materials** segment manufactures and markets carbon fibers, fabrics and specialty reinforcements, prepregs and other fiber-reinforced matrix materials, structural adhesives, honeycomb, molding compounds, tooling materials, polyurethane systems and laminates that are incorporated into military and commercial aircrafts, wind turbine blades, recreational products, automotives and other industrial applications. Net sales for this segment were \$1,946.5 million in 2019, representing 82.6% of the company's total sales.

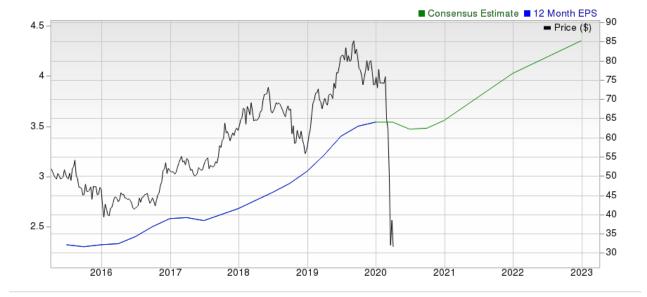
The **Engineered Products** segment manufactures and markets composite structures and precision machined honeycomb parts primarily





for use in the aerospace industry. Composite structures are manufactured from a variety of composite and other materials, including prepregs, honeycomb, and structural adhesives, using manufacturing processes like autoclave processing, multi-axis numerically controlled machining, heat forming, and other composite manufacturing techniques. Net sales for this segment were \$493.4 million in 2019, representing 20.9% of the company's total sales.

However, total sales included corporate expenses of \$84.2 million.



Reasons To Buy:

▲ The recent expansion observed in the global aerospace market has been instilling substantial growth opportunities for equipment manufacturers like Hexcel Corp. In particular, the company continues to grow in the commercial aerospace market, driven by increasing global demand for passenger airline travel. Notably, air traffic has expanded footprint in the past few years across emerging markets like Asia, as countries like India and Japan are strengthening their business rapidly. Evidently, per the latest report by the International Air Transport Association (IATA) released in December 2019, global passenger numbers are expected to increase 4% year over year in 2020, with maximum growth expected from the Asia Pacific

The recent expansion observed in the global aerospace market has been instilling substantial growth opportunities for Hexcel Corp.

regions. Such a prediction indicates that airlines will adopt more routes to meet growing demand, thereby boosting Hexcel Corp.'s growth prospects.

▲ During the second quarter, Hexcel Corp announced its financial outlook through 2021 long with its other long-term targets. For the three-year period 2019 to 2021, the company expects total sales to witness a compounded annual growth rate (CAGR) of 6-9%. Strong commercial aerospace programs, continued growth in the F35 Joint Strike Fighter build rate and consistent growth in other fixed wing programs are expected to drive Hexcel Corp.'s growth. Also, double-digit demand growth for its wind energy products are expected to contribute to the top line

Hexcel Corp further anticipates adjusted diluted earnings per share to grow at a double-digit rate, supported by operational excellence and a total capital expenditure of \$500-\$550 million during the three-year period. The company also expects continued expansion of free cash flow generation, providing a total of \$1.8 billion between 2019 and 2023, which will be available for continued investment in organic growth, strategic acquisitions and to return to its shareholders.

▲ To compete in the diverse industries in which the company caters to, Hexcel Corp. continues to collaborate with companies in innovating new products, to capture larger market shares. In February, Hexcel Corp. collaborated with NaCa Systems, a Tier 1 supplier of natural fiber composite automotive interior parts, on the development of a lightweight carbon fiber prepreg and wood fiber composite sports car seat back using a rapid press molding process. This innovation validates a short-cycle time production process for CFRP and wood fiber composite parts and offers a host of benefits to automotive manufacturers. Further, this April, Hexcel Corp. announced the launch of its new low temperature fast cure HexBond 679 adhesive film, which is designed to deliver robust bonding performance in sandwich structures and offers significant cycle time reductions with its short-cure cycles at low temperatures.

Reasons To Sell:

✓ Lower deliveries for Boeing's 737 jets continued during the fourth quarter of 2019, following the grounding of these jets since last March. Boeing announced a temporary production rate decrease to 42 planes per month in April from 52 produced before. In December, Boeing announced its decision to temporarily suspend the production of its once fastest-selling jet. Such consecutive setbacks in the 737 Max program affect its parts suppliers like Hexcel.

737 Max issue and extended tariff on import of aluminum poses concern for Hexcel Corp.'s growth

In fact, Hexcel provided conservative expectation for its operations in 2020, considering the uncertainty surrounding 737 Max program. Notably, based on the 737 issue, the company projects sales to be flat to up low-single digit and EPS growth of low-to-mid single digit in 2020.

- ▼ In January 2020, the Trump administration announced plans to expand its existing tariffs on imports of steel and aluminum, stating from Feb 8. Steel and aluminum derivatives will also come under the tariff mandate. This tariff expansion is expected to deal a heavy blow to the U.S. aerospace and defense industry, which relies heavily on imported aluminum. In 2018, when the initial tariff was imposed, the AIA had expressed concern by saying that such a tariff will raise cost and disrupt the supply chain. Now that tariffs are being imposed on derivatives as well, input costs are expected to rise even more, thereby hurting the growth prospects of aerospace and defense equipment stocks like Hexcel Corp.
- ▼ Recently, Hexcel Corp. and Woodward agreed to mutually terminate their previously-announced \$6.4-billion merger deal, a decision duly approved by the boards of both companies. Both the companies decided to call off the mega-merger deal in response to the increasing impact of the coronavirus (COVID-19) pandemic on the aerospace sector and global markets. This, in turn, has negatively impacted aircraft parts suppliers like Hexcel and Woodward. Notably, synergies from the combination of these two companies might have not brought out the desired outcome amid the current pandemic. This, may have also led to the company's shares to decline 46.5% compared to the industry's decline of 26.5% in the past year.

Last Earnings Report

Hexcel's Q4 Earnings Surpass Estimates, Revenues Miss

Hexcel Corporation reported fourth-quarter 2019 adjusted earnings of 86 cents per share, surpassing the Zacks Consensus Estimate of 85 cents by 1.2%. Further, the bottom line improved 4.9% from the prior-year quarter's 82 cents.

In the reported quarter, the company's GAAP earnings came in at 86 cents compared with the prior-year quarter's 76 cents.

For 2019, Hexcel's earnings were \$3.54 per share, up 16.1% from \$3.05 in the year-ago period. The full-year earnings figure surpassed the Zacks Consensus Estimate of \$3.53 by 0.3%.

Quarter Ending 12/2019 Report Date Feb 03, 2020 Sales Surprise -4.53% EPS Surprise 1.18% Quarterly EPS 0.86 Annual EPS (TTM) 3.54

Total Revenues

Net sales totaled \$564.3 million, which missed the Zacks Consensus Estimate of \$591.1 million by 4.5%. However, the top line witnessed an increase of 0.6% from the year-ago quarter's \$561 million.

In 2019, total revenues grew 7.6% year over year to \$2,355.7 million. However, the full-year revenues figure missed the Zacks Consensus Estimate of \$2,380 million by 1%.

Operational Update

Hexcel's gross margin was 26% in the fourth quarter, reflecting a year-over-year contraction of 80 basis points.

The company's operating expenses amounted to \$49.1 million in the quarter compared with the previous year's \$54.6 million. Selling, general and administrative expenses were up 13.3%, while research and technology expenses were down 13.2%.

Quarterly Performance

Commercial Aerospace: Net sales were down 1.5% year over year to \$379.8 million. The decline can be attributed to lower sales for legacy narrow-body programs.

Space and Defense: Net sales rose 18% year over year to \$115.3 million, primarily owing to growth across several defense and space programs, and the F-35 Joint Strike Fighter (JSF) program alongside the contribution from ARC Technologies.

Industrial: Net sales declined 11.2% year over year to \$69.2 million, primarily due to soft wind energy sales.

Financial Details

As of Dec 31, 2019, cash and cash equivalents were \$64.4 million compared with \$32.7 million as of Dec 31, 2018.

Long-term debt totaled \$1,050.6 million as of Dec 31, up from \$947.4 million as of 2018-end.

At the end of 2019, cash generated from operating activities summed \$491.1 million compared with \$421.4 million in the prior year.

Other Financial Updates

The effective tax rate for the fourth quarter of 2019 was 16.6% compared with 24.2% in the year-ago period. The fourth quarter of 2019 was favorably impacted by a rate adjustment

The company used \$76 million to repurchase shares of its common stock during the fourth quarter of 2019, bringing the total share repurchase value to \$143 million in 2019. The remaining authorization under the share repurchase program as of Dec 31 was \$242 million.

2020 Guidance

Hexcel forecasts its free cash flow to exceed \$300 million and accrual basis capital expenditures to remain between \$100 million and \$120 million in 2020. The underlying effective tax rate is estimated at 23%.

Recent News

On Apr 6, 2020, Hexcel Corporation and Woodward announced that the companies have mutually agreed to terminate their merger agreement, previously announced on January 12, 2020, under which the parties had agreed to combine in an all-stock merger of equals.

The termination was approved by the Boards of Directors of both companies and is in response to the increasing impact on both the aerospace and industrial sectors, and global markets broadly, resulting from the health crisis caused by the coronavirus (COVID-19) pandemic. The pandemic has resulted in a need for each company to focus on its respective businesses and has impacted the companies' ability to realize the benefits of the merger during these unprecedented times.

On **Feb 7**, **2020**, Hexcel Corporation collaborated with NaCa Systems, a Tier 1 supplier of natural fiber composite automotive interior parts, on the development of a lightweight carbon fiber prepreg and wood fiber composite sports car seat back using a rapid press molding process. This innovation validates a short-cycle time production process for CFRP and wood fiber composite parts and offers a host of benefits to automotive manufacturers.

Hexcel supplies NaCa Systems with an optimized version of its HexPly M77CS epoxy prepreg material. HexPly® M77CS is a fast curing hot melt, thermosetting epoxy matrix, specifically designed for prepreg applications for which short-cure cycles and clear surfaces with perfect aesthetics are required.

Valuation

Hexcel Corp.'s shares are down 50.3% in the year to date period and down 46.5% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Aerospace sector are down 35.7% and 34.4% in the year to date period, respectively. Over the past year, the Zacks sub-industry and sector are down 26.5% and 30.9% respectively.

The S&P 500 index is down 14.5% in the year to date period and down 5% in the past year.

The stock is currently trading at 9.8X of forward 12-month earnings, which compares to 16.4X for the Zacks sub-industry, 16.8X for the Zacks sector and 17X for the S&P 500 index.

Over the past five years, the stock has traded as high as 23.5X and as low as 8.5X, with a 5-year median of 19.2X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$39 price target reflects 10.5X forward 12-month earnings.

The table below shows summary valuation data for HXL

| Valuation Multiples - HXL | | | | | | | |
|---------------------------|---------------|-------|--------------|--------|---------|--|--|
| | | Stock | Sub-Industry | Sector | S&P 500 | | |
| | Current | 9.84 | 16.39 | 16.76 | 16.99 | | |
| P/E F12M | 5-Year High | 23.52 | 24.91 | 21.46 | 19.34 | | |
| | 5-Year Low | 8.54 | 14.08 | 14.34 | 15.19 | | |
| | 5-Year Median | 19.15 | 19 | 17.07 | 17.44 | | |
| | Current | 1.24 | 0.71 | 1.01 | 2.94 | | |
| P/S F12M | 5-Year High | 2.91 | 3.65 | 1.33 | 3.44 | | |
| | 5-Year Low | 1.07 | 0.71 | 0.75 | 2.54 | | |
| | 5-Year Median | 2.35 | 2.42 | 1.04 | 3 | | |
| | Current | 7.12 | 15.11 | 11.6 | 9.75 | | |
| EV/EBITDA TTM | 5-Year High | 16.69 | 22.91 | 17.85 | 12.87 | | |
| | 5-Year Low | 6.16 | 11.71 | 6.95 | 8.27 | | |
| | 5-Year Median | 13.1 | 16.75 | 9.95 | 10.78 | | |

As of 04/08/2020

Industry Analysis Zacks Industry Rank: Top 29% (73 out of 253)

■ Industry Price -90 Industry -85 300 -80 280 75 70 260 -65 240 -60 -55 220 -50 200 -45 40 180 -35 160 -30 2016 2017 2019 2020 2018

Top Peers

| Leidos Holdings, Inc. (LDOS) | Outperform |
|--|--------------|
| Aerojet Rocketdyne Holdings, Inc. (AJRD) | Neutral |
| Astronics Corporation (ATRO) | Neutral |
| Curtiss-Wright Corporation (CW) | Neutral |
| Heico Corporation (HEI) | Neutral |
| Spirit Aerosystems Holdings, Inc. (SPR) | Neutral |
| Teledyne Technologies Incorporated (TDY) | Neutral |
| AAR Corp. (AIR) | Underperform |

| Industry Comparison Ind | mparison Industry: Aerospace - Defense Equipment | | | | Industry Peers | | | |
|----------------------------------|--|------------|-----------|--------------|----------------|------------|--|--|
| | HXL Neutral | X Industry | S&P 500 | AJRD Neutral | ATRO Neutral | TDY Neutra | | |
| VGM Score | А | - | - | А | C | С | | |
| Market Cap | 3.03 B | 985.09 M | 19.05 B | 3.42 B | 278.93 M | 12.09 B | | |
| # of Analysts | 3 | 3 | 13 | 2 | 2 | 2 | | |
| Dividend Yield | 1.87% | 0.00% | 2.23% | 0.00% | 0.00% | 0.00% | | |
| Value Score | В | - | - | C | В | D | | |
| Cash/Price | 0.02 | 0.12 | 0.06 | 0.29 | 0.14 | 0.02 | | |
| EV/EBITDA | 7.08 | 8.09 | 11.47 | 9.22 | 4.05 | 21.03 | | |
| PEG Ratio | 1.01 | 2.01 | 2.00 | NA | NA | NA | | |
| Price/Book (P/B) | 2.12 | 1.64 | 2.56 | 5.94 | 0.72 | 4.43 | | |
| Price/Cash Flow (P/CF) | 6.88 | 7.60 | 10.14 | 16.00 | 4.49 | 23.77 | | |
| P/E (F1) | 10.05 | 16.78 | 16.97 | 23.77 | NA | 29.08 | | |
| Price/Sales (P/S) | 1.29 | 0.70 | 2.01 | 1.72 | 0.36 | 3.82 | | |
| Earnings Yield | 9.79% | 5.72% | 5.81% | 4.21% | -5.51% | 3.44% | | |
| Debt/Equity | 0.73 | 0.48 | 0.70 | 0.68 | 0.48 | 0.32 | | |
| Cash Flow (\$/share) | 5.29 | 2.37 | 7.01 | 2.72 | 2.02 | 13.88 | | |
| Growth Score | В | - | - | В | С | Α | | |
| Hist. EPS Growth (3-5 yrs) | 10.06% | 13.43% | 10.92% | 40.53% | -20.14% | 17.08% | | |
| Proj. EPS Growth (F1/F0) | 0.47% | -6.85% | -0.64% | 8.28% | -154.40% | 7.90% | | |
| Curr. Cash Flow Growth | 12.73% | 8.85% | 5.93% | -8.04% | -23.43% | 14.47% | | |
| Hist. Cash Flow Growth (3-5 yrs) | 9.27% | 4.66% | 8.55% | 70.16% | -8.28% | 11.00% | | |
| Current Ratio | 2.19 | 2.34 | 1.24 | 1.63 | 2.84 | 1.72 | | |
| Debt/Capital | 42.08% | 32.59% | 42.36% | 40.43% | 32.59% | 24.25% | | |
| Net Margin | 13.02% | 6.73% | 11.64% | 7.12% | 6.73% | 12.72% | | |
| Return on Equity | 21.39% | 8.64% | 16.74% | 24.42% | 6.44% | 15.67% | | |
| Sales/Assets | 0.75 | 0.75 | 0.54 | 0.76 | 0.99 | 0.73 | | |
| Proj. Sales Growth (F1/F0) | 0.67% | 0.00% | 0.61% | 5.20% | -28.20% | 6.26% | | |
| Momentum Score | Α | - | - | Α | D | C | | |
| Daily Price Chg | 6.97% | 2.97% | 4.33% | 3.84% | 6.82% | 4.66% | | |
| 1 Week Price Chg | -17.93% | -6.01% | -4.40% | -0.37% | -21.26% | 2.30% | | |
| 4 Week Price Chg | -31.10% | -10.01% | -1.70% | 0.53% | -44.74% | 10.00% | | |
| 12 Week Price Chg | -52.67% | -33.55% | -20.64% | -18.17% | -68.26% | -12.05% | | |
| 52 Week Price Chg | -46.50% | -33.03% | -12.97% | 32.26% | -72.28% | 33.52% | | |
| 20 Day Average Volume | 1,903,486 | 288,869 | 4,016,075 | 916,745 | 543,611 | 381,011 | | |
| (F1) EPS Est 1 week change | 0.00% | 0.00% | -0.26% | 0.00% | 0.00% | 0.00% | | |
| (F1) EPS Est 4 week change | -0.47% | -10.00% | -5.64% | 0.00% | -171.74% | 0.00% | | |
| (F1) EPS Est 12 week change | -8.65% | -15.88% | -7.49% | -4.33% | -136.53% | -0.31% | | |
| (Q1) EPS Est Mthly Chg | 0.00% | -8.21% | -9.90% | 0.00% | -100.00% | 0.00% | | |

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.



As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

Disclosures

This report contains independent commentary to be used for informational purposes only. The analysts contributing to this report do not hold any shares of this stock. The analysts contributing to this report do not serve on the board of the company that issued this stock. The EPS and revenue forecasts are the Zacks Consensus estimates, unless indicated otherwise on the reports first page. Additionally, the analysts contributing to this report certify that the views expressed herein accurately reflect the analysts personal views as to the subject securities and issuers. ZIR certifies that no part of the analysts compensation was, is, or will be, directly or indirectly, related to the specific recommendation or views expressed by the analyst in the report.

Additional information on the securities mentioned in this report is available upon request. This report is based on data obtained from sources we believe to be reliable, but is not guaranteed as to accuracy and does not purport to be complete. Any opinions expressed herein are subject to change.

ZIR is not an investment advisor and the report should not be construed as advice designed to meet the particular investment needs of any investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor, or other appropriate tax or financial professional to determine the suitability of any investment. This report and others like it are published regularly and not in response to episodic market activity or events affecting the securities industry.

This report is not to be construed as an offer or the solicitation of an offer to buy or sell the securities herein mentioned. ZIR or its officers, employees or customers may have a position long or short in the securities mentioned and buy or sell the securities from time to time. ZIR is not a broker-dealer. ZIR may enter into arms-length agreements with broker-dealers to provide this research to their clients. Zacks and its staff are not involved in investment banking activities for the stock issuer covered in this report.

ZIR uses the following rating system for the securities it covers. **Outperform-** ZIR expects that the subject company will outperform the broader U.S. equities markets over the next six to twelve months. **Neutral-** ZIR expects that the company will perform in line with the broader U.S. equities markets over the next six to twelve months. **Underperform-** ZIR expects the company will underperform the broader U.S. equities markets over the next six to twelve months.

No part of this report can be reprinted, republished or transmitted electronically without the prior written authorization of ZIR.