

Lockheed Martin(LMT)

\$419.02 (As of 01/13/20)

Price Target (6-12 Months): \$444.00

Long Term: 6-12 Months	Zacks Recommendation:	Neutral			
	(Since: 06/27/19)				
	Prior Recommendation: Outperform				
Short Term: 1-3 Months	Zacks Rank: (1-5)	2-Buy			
	Zacks Style Scores:	VGM:B			
	Value: C Growth: A	Momentum: D			

Summary

Lockheed Martin, being the largest defense contractor in the world, enjoys strong demand for its high-end military equipment in domestic and international markets. Lockheed Martin is also the largest U.S. defense contractor with a platform-centric focus that guarantees a steady inflow of follow-on orders. Expansionary budgetary provisions made by the current U.S. administration will immensely boost this defense prime's business growth. In a year's time, Lockheed Martin has outperformed the industry. However, the company's higher debt-to-equity ratio shows that the stock is highly leveraged when compared with its industry. Lockheed Martin also faces intense global competition for its broad portfolio of products and services. Forced cost reduction initiatives for its F-35 program might hamper its operating results.

Data Overview

52 Week High-Low	\$420.96 - \$270.63
20 Day Average Volume (sh)	1,088,211
Market Cap	\$118.2 B
YTD Price Change	7.6%
Beta	0.94
Dividend / Div Yld	\$9.60 / 2.3%
Industry	Aerospace - Defense
Zacks Industry Rank	Top 38% (97 out of 254)

Last EPS Surprise	12.5%
Last Sales Surprise	1.3%
EPS F1 Est- 4 week change	0.0%
Expected Report Date	01/28/2020
Earnings ESP	0.0%

19.9
17.3
2.4
2.0

Price, Consensus & Surprise



Sales and EPS Growth Rates (Y/Y %)



Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2020	15,073 E	15,428 E	15,965 E	15,576 E	62,327 E
2019	14,336 A	14,427 A	15,171 A	15,277 E	59,190 E
2018	11,635 A	13,398 A	14,318 A	14,411 A	53,762 A

EPS Estimates

	Q1	Q2	Q3	Q4	Annual*
2020	\$6.06 E	\$5.91 E	\$6.16 E	\$6.48 E	\$24.26 E
2019	\$5.99 A	\$5.00 A	\$5.66 A	\$4.97 E	\$21.62 E
2018	\$4.02 A	\$4.31 A	\$5.14 A	\$4.39 A	\$17.59 A

*Quarterly figures may not add up to annual.

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 01/13/2020. The reports text is as of 01/14/2020.

Overview

Lockheed Martin Corporation is the largest defense contractor in the world. Its main areas of focus are in defense, space, intelligence, homeland security and information technology including cybersecurity. In 2018, 70% of the company's net sales were from the U.S. Government (including 60% from the Department of Defense (DoD)), 28% were from international customers and 2% were from U.S. commercial and other customers. The company currently operates through the following four businesses: Aeronautics, Missiles and Fire Control (MFC), Rotary and Missions Systems (RMS) and Space Systems.

Aeronautics is engaged in the design, research and development, systems integration, production and support of advanced military aircraft and related technologies. This segment includes programs like F-35 Lightning II Joint Strike Fighter; C-130 Hercules; F-16 Fighting Falcon; F-22 Raptor; and C-5M Super Galaxy. It generated sales of \$21.42 billion in 2018, accounting for 39.5% of the total sales.

In the MFC business, headquartered in Dallas, some of its high-profile programs include the Terminal High Altitude Area Defense System, Joint Light Tactical Vehicle, PAC-3 Missiles, as well as logistics and other technical services from GTL. It generated sales of \$8.46 billion in 2018, constituting 15.7% of total sales.

In the **RMS** business, headquartered in Washington, DC, some of its high-profile programs include the Aegis Combat System, Littoral Combat

Ship, MH-60 helicopter avionics, as well as military and commercial orders. It generated sales of \$14.25 billion in 2018, comprising 26.5% of the total sales

Space Systems is engaged in the design, development, engineering, and production of commercial and military space systems. It generated sales of \$9.80 billion in 2018 or 18.2% of the total sales.

Lockheed Martin ended the third quarter (on Sep 29, 2019) with \$137.4 billion in backlog, up 0.5% from \$136.7 billion at the end of second-quarter 2019.







Reasons To Buy:

▲ Solid Order Growth: Keeping up with its trend of securing big contracts from the Pentagon, during the third quarter as well, Lockheed Martin clinched notable deals. Some of those notable contracts include a \$2.4 billion contract to procure initial spares for F-35 Lightning II Joint Strike Fighter jets and a \$492.1-million contract for High Mobility Artillery Rocket Systems (HIMARS) M142 launchers. The company also clinched a \$327-million contract to design and develop the Aegis Ballistic Missile Defense (BMD) 6.0 capability, a \$353-modification contract for procuring Generation 3 helmet mounted displays to support the F-35 Lightning II program and a \$266-million deal for supplying special tooling and special test equipment to support the F-35 Lightning II aircraft program. Such significant contract wins bolster revenue growth prospects for Lockheed Martin, over the long run, thereby enabling the company to outperform its industry. In a year's time, shares of Lockheed Martin have gained 55.7% compared with the industry's growth of 19.8%.

Lockheed Martin is the largest U.S. defense contractor with a platform-centric focus that guarantees a steady inflow of follow-on orders from a leveraged presence in the Army, Air Force, Navy and IT program

▲ F-35 - A Prime Program: Lockheed Martin is the largest U.S. defense contractor with a platform-centric focus that guarantees a steady inflow of follow-on orders from a leveraged presence in the Army, Air Force, Navy and IT programs. Notably, the F-35 program continues to be a primary growth driver for the company, with more than 350 production aircraft in backlog as of Sep 30, 2019. The company's Aeronautics unit witnessed 10% annual top-line growth in the third quarter, with the F-35 program being a prime contributor. Furthermore, during the first nine months of 2019, Lockheed Martin delivered 83 F-35 aircraft, resulting in total deliveries of 495 production aircraft as of Sep 29, 2019. With the company consistently increasing production of F-35 jets, these delivery figures are expected to rise in the coming days, enabling Lockheed Martin to meet its target of achieving full-rate production for F-35 over the next few years.

Moreover, production of the F-35 jets is expected to continue for many years ahead, given the U.S. government's current inventory target of 2,456 aircraft for the Air Force, Marine Corps and Navy. Consequently, we may expect Lockheed Martin to witness more order inflows for F-35, in coming days, which in turn should significantly bolster this defense contractor's top line.

- ▲ Impressive Budgetary Attributes: As part of the fiscal 2020 defense budget, \$718.3 billion is being kept as funding for the Pentagon, reflecting 5% growth over the fiscal 2019 budget. This increased spending provision highlights the U.S. government's decision to spend more on defense primes like Lockheed Martin. Notably, the budget has allotted \$11.2 billion for procurement of 78 F-35 Joint Strike Fighters. The financial plan also includes an investment plan of \$1.7 billion for the procurement of 37 AEGIS Ballistic Missile Defense and \$0.8 billion for 37 THAAD missiles. All these expansionary budgetary provisions will immensely boost this defense prime's business.
- ▲ International Foray: Apart from enjoying a strong forte in the domestic front, Lockheed Martin's products are also well acclaimed in the international market. Of late, the company is witnessing increased demand for its THAAD missiles from the Kingdom of Saudi Arabia (KSA). Moreover, PAC-3 programs is undergoing production and sustainment activities in the KSA, UAE, Qatar, the Republic of Korea, Japan and Taiwan. Lockheed Martin also has ongoing programs in Canada and Chile for combat systems equipment upgrades on Halifax-class and Type 23 frigates. In its training and logistics solutions portfolio, Lockheed has active programs and pursuits in the United Kingdom, the KSA, Canada, Egypt, Singapore and Australia. Further, its Space Systems unit has international contracts with the Kingdom of Saudi Arabia and Japan to design and manufacture geostationary communication satellites using the A2100 satellite platform. Such developments should boost the company's international sales in upcoming results, with more and more nations strengthening their defense arsenals across the world.
- ▲ Stable Cash Flow: Lockheed Martin continues to be a strong cash generator, helping it to take important cash deployment decisions. During the third quarter, Lockheed Martin bought back 0.6 million of shares for \$210 million and paid out dividends worth \$621 million to its shareholders, reflecting a 9.1% increase year over year. Additionally, Lockheed Martin's cash from operations at the end of third-quarter 2019 amounted to \$5.82 billion compared with \$0.92 billion a year ago. This reflects solid operational improvements for the company. The company increased its dividend by 9% to \$2.40 per share during the third quarter. Lockheed Martin also increased its share repurchase authority by \$1 billion with \$3.3 billion remaining for future repurchases of common stock under the program as of Sep 29, 2019. This reflects the solid financial position that this jet-maker boasts, which, enables it to hike its cash distribution to shareholders.

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Reasons To Sell:

✓ Lower F-35s in Budget: The Pentagon surprised many by cutting back on the number of F-35 stealth fighters in the fiscal 2020 budget from what it has asked Congress to pay for this year. Notably, the Pentagon has provisioned funding for 78 F-35 jets in the latest budget, down from the 84 fighter jets the Defense Department had projected for 2020. By lowering the F-35 count, the Pentagon has provisioned for buying eight new Boeing F-15EX jets. Such lowering the number of F-35 jets in the budget reflects a slight decline in its demand from the U.S. government, which might hurt Lockheed Martin's profitability in near-term.

F-35 program's cost issues and intense competition might hurt the company's growth trajectory.

▼ A Highly Leveraged Stock: Debt-to-equity is a liquidity ratio that indicates the amount of financial risk a company bears. A company with a higher debt-to-equity ratio shows deteriorating solvency for a company. This is because while debt brings with it the capacity to spend a little bit more, it also carries the burden of repayment with additional interest in the future. As a result, prudent investors try to avoid companies with large debt loads since they are more vulnerable during economic downturns.

Currently, Lockheed Martin's debt-to-equity ratio stands at 344.22% compared with its sector's level of 231.98%. This substantiates the fact that the stock is highly leveraged when compared to its industry and thus bears higher chance of insolvency. Therefore, investors may get attracted to other growth stocks in the same industry that bear low debt-to-equity ratio to avoid losses.

▼ Cost Issues of F-35: The F-35 program or the Joint Strike Fighter Program was conceived and developed by the U.S. and its allies to replace the ageing F-16s and other older fighter jets in their fleet. It is the largest as well as the costliest U.S. weapons system. As this program represents around 27% of the company's total sales, which are expected to go up in days ahead, any decision to cut spending or reduce planned orders could have an adverse impact on its financial results.

In fact, President Trump had earlier expressed his concerns for this program, claiming it to be an 'overtly expensive' one. Towards this end, the company has already reduced the cost structure for this jet and now plans to reduce \$85 million or less per plane by 2019 and.\$80 million by 2020. Moreover, according to the Defense Department's latest annual program overview, the company must find ways to reduce the Pentagon's current \$1.1 trillion estimate to own and operate the F-35 jets. Such forced cost reduction initiatives might hamper the operating results of the company.

▼ Rising Competition: Domestically as well as internationally, Lockheed Martin faces intense competition for its broad portfolio of products and services. Particularly, it faces competitive threat from various smaller competitors, particularly in some of its services businesses. Moreover, information technology procurements are increasingly focusing on price over other competitive factors.

Last Earnings Report

Lockheed Martin Beats on Q3 Earnings, Ups '19 EPS View

Lockheed Martin reported third-quarter 2019 earnings of \$5.66 per share, which surpassed the Zacks Consensus Estimate of \$5.03 by 12.5%. The bottom line also improved 10.1% from \$5.14 registered in the year-ago quarter. This year-over-year upside can be attributed to solid sales and operating profit growth.

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Report Date	Oct 22, 2019
Sales Surprise	1.25%
EPS Surprise	12.52%
Quarterly EPS	5.66
Annual EPS (TTM)	21.04

Quarter Ending

09/2019

Operational Highlights

In the reported quarter, net sales amounted to \$15.17 billion, which outshined the Zacks Consensus Estimate of \$14.98 billion by 1.3%. The reported figure also increased 6% from

\$14.32 billion recorded a year ago. Notably, all segments registered year-over-year growth in sales during the third quarter, except Rotary and Mission Systems unit.

The company recorded operating profit of \$1.67 billion compared with the year-ago quarter's figure of \$1.59 billion.

Backlog

Lockheed Martin ended the third quarter (on Sep 29, 2019) with \$137.4 billion in backlog, up 0.5% from \$136.7 billion at the end of second-quarter 2019. Of this, the Aeronautics segment accounted for \$49.43 billion, while Rotary and Mission Systems contributed \$31.87 billion. While Space Systems accounted for \$29.09 billion, Missiles and Fire Control segment contributed \$26.97 billion.

Segmental Performance

Aeronautics: Sales increased 10% year over year to \$6.18 billion, primarily driven by higher net sales from the F-35 program owing to increased volume on production, development and sustainment contracts. Also, higher sales from classified development programs contributed to this segment's top-line growth.

While operating profit improved 11% year over year to \$665 million, operating margin increased by 20 basis points (bps) to 10.8%.

Missiles and Fire Control. Quarterly sales increased 14% year over year to \$2.60 billion owing to higher sales from tactical and strike missiles programs. Also, higher sales from integrated air and missile defense programs contributed to this unit's top-line growth.

While operating profit increased 5% year over year to \$349 million, operating margin contracted 120 bps to 13.4%.

Rotary and Mission Systems: Quarterly sales of \$3.71 billion dropped 4% from the prior-year quarter on account of lower sales from Sikorsky helicopter programs.

Operating profit declined 5% year over year to \$342 million, while operating margin contracted 20 bps to 9.2%.

Space Systems: Sales improved 5% year over year to about \$2.68 billion in the third quarter. The uptick was driven by higher net sales from government satellite programs, Global Positioning System (GPS) III as well as strategic and missile defense programs.

Operating profit also increased 5% to \$309 million, while operating margin remained flat at 11.5% in the reported quarter.

Financial Condition

Lockheed Martin's cash and cash equivalents totaled \$2.54 billion as of Sep 29, 2019, compared with \$0.77 billion at the end of 2018. Long-term debt was \$12.65 billion, slightly higher than the prior year-end level of \$12.60 billion.

Cash from operations at the end of third-quarter 2019 amounted to \$5.82 billion compared with \$0.92 billion a year ago.

During the reported quarter, the company repurchased 0.6 million shares for \$210 million compared with 0.6 million shares for \$216 million a year ago.

Lockheed Martin paid out dividends worth \$621 million to its shareholders in the third quarter compared with the year-ago figure of \$569 million.

Dividend Hike

The company increased its dividend by 20 cents per share to \$2.40 per share during the third quarter. Lockheed Martin also increased its share repurchase authority by \$1 billion with \$3.3 billion remaining for future repurchases of common stock under the program as of Sep 29, 2019. This reflects the solid financial position that this jet-maker boasts, which, in turn must have encouraged it to hike its cash distribution to shareholders.

Guidance

For 2019, Lockheed Martin partially raised its financial guidance. The company currently expects to generate revenues of \$59.10 billion compared with the earlier guided range of \$58.25-\$59.75 billion. The Zacks Consensus Estimate for full-year revenues, pegged at \$59.31 billion, lies above the company's updated guidance.

Earnings per share for 2019 are currently anticipated to be \$21.55 compared with \$20.85-\$21.15 guided earlier. The Zacks Consensus Estimate for the company's full-year earnings, pegged at \$21.22 lies below the company's updated guidance.

The company continues to expect to generate cash from operations of more than \$7.6 billion.

Recent News

On Jan 3, 2020, Lockheed Martin's Aeronautics business clinched a contract to offer long lead materials, parts components and effort for the production of 28 F-35 aircraft of the 15th lot. The deal was awarded by the Naval Air Systems Command, Patuxent River, MD.

Valued at \$172 million, the contract is expected to be completed by November 2023 and will cater to the U.S. Navy and Marine Corps. The majority of the task will be executed in Fort Worth, TX, El Segundo, CA and Warton, United Kingdom.

On Jan 1, 2020, Lockheed Martin's Aeronautics business division won a \$1.93-billion reimbursable contract in relation to the F-35 Lightning II Joint Strike Fighter Air Systems. This deal will cater to the U.S. Air Force, Marine Corps, Navy, non-Department of Defense (DoD) participants, along with foreign military sales (FMS) customers.

Work related to the deal will be performed in Fort Worth, TX; Orlando, FL; alongside other locations, and is expected to conclude by December 2020

On **Dec 30, 2019**, Lockheed announced that it has delivered 134th F-35 aircraft for the year, exceeding the joint government and industry 2019 goal of 131 aircraft. The 134th aircraft is a Short Takeoff and Vertical Landing model for the United States Marine Corps.

The company has met its annual delivery targets three years in a row and continues to increase production rates, improve efficiencies and reduce costs of production of F-35s. Currently, a F-35A's price is \$77.9 million, meeting the \$80 million goal a year earlier than expected.

On **Dec 23, 2019**, Lockheed Martin Corp.'s Aeronautics segment secured a \$7-billion modification contract for providing F-22 Raptor sustainment. The modification contract further includes an option for additional five-year ordering for comprehensive F-22 air vehicle sustainment. The contract has been awarded by the Air Force Life Cycle Management Center, Hill AFB, UT.

Work related to the deal will be executed in five operational bases located in Alaska, Nevada, Florida, Virginia and Hawaii along with six other support locations. It is scheduled to get completed by Dec 31, 2032.

Valuation

Lockheed Martin's shares are up 15.3% in the past six months and 55.7% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Aerospace sector are up 2.8% and 6.7% in the past six months, respectively. Over the past year, the Zacks sub-industry is up 19.8% whereas the sector is up by 27%.

The S&P 500 index is up 10.7% in the past six months period and 27.8% in the past year.

The stock is currently trading at 17.22X of forward 12-month earnings, which compares to 18.04X for the Zacks sub-industry, 18.05X for the Zacks sector and 19X for the S&P 500 index.

Over the past five years, the stock has traded as high as 25.36X and as low as 12.60X, with a 5-year median of 18.08X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our \$444 price target reflects 18.25X forward 12-month earnings.

The table below shows summary valuation data for LMT

Valuation Multiples - LMT						
		Stock	Sub-Industry	Sector	S&P 500	
	Current	17.22	18.04	18.05	19	
P/E F12M	5-Year High	25.36	22.54	21.54	19.34	
	5-Year Low	12.6	14.52	16.82	15.17	
	5-Year Median	18.08	17.09	18.05	17.44	
	Current	1.89	1.47	1.28	3.52	
P/S F12M	5-Year High	2.01	1.64	1.39	3.52	
	5-Year Low	1.24	0.95	8.0	2.54	
	5-Year Median	1.55	1.25	1.06	3	
	Current	13.56	14.08	12.79	12.12	
EV/EBITDA TTM	5-Year High	15.18	15.01	13.54	12.86	
	5-Year Low	8.09	8.3	7.28	8.48	
	5-Year Median	11.91	11.52	9.93	10.67	

As of 01/13/2020

Industry Analysis Zacks Industry Rank: Top 38% (97 out of 254)

■ Industry Price Industry -280 -260 -240 -220

Top Peers

Huntington Ingalls Industries, Inc. (HII)	Outperform
Leidos Holdings, Inc. (LDOS)	Outperform
Airbus Group (EADSY)	Neutral
General Dynamics Corporation (GD)	Neutral
Northrop Grumman Corporation (NOC)	Neutral
Safran SA (SAFRY)	Neutral
Textron Inc. (TXT)	Neutral
The Boeing Company (BA)	Underperform

Industry Comparison Industry: Aerospace - Defense				Industry Peers		
	LMT Neutral	X Industry	S&P 500	EADSY Neutral	GD Neutral	NOC Neutra
VGM Score	В	-	-	C	С	С
Market Cap	118.19 B	12.78 B	24.31 B	117.03 B	52.40 B	63.51 E
# of Analysts	9	5.5	13	1	9	7
Dividend Yield	2.29%	0.87%	1.76%	0.93%	2.25%	1.40%
Value Score	C	-	-	В	В	С
Cash/Price	0.02	0.02	0.04	0.09	0.02	0.02
EV/EBITDA	16.73	14.28	14.12	14.86	11.61	15.19
PEG Ratio	2.44	2.34	2.05	. NA	1.63	1.26
Price/Book (P/B)	30.02	4.50	3.34	14.00	3.88	6.53
Price/Cash Flow (P/CF)	18.84	16.46	13.66	17.99	12.49	14.14
P/E (F1)	17.27	18.24	18.82	17.91	14.05	16.43
Price/Sales (P/S)	2.03	1.42	2.64	1.49	1.35	1.91
Earnings Yield	5.79%	5.39%	5.29%	5.59%	7.12%	6.08%
Debt/Equity	3.21	0.67	0.72	2.26	0.67	1.55
Cash Flow (\$/share)	22.24	5.28	6.94	2.09	14.51	26.65
Growth Score	A	-	-	C	C	В
Hist. EPS Growth (3-5 yrs)	14.78%	12.53%	10.56%	2.73%	7.41%	22.40%
Proj. EPS Growth (F1/F0)	12.19%	14.18%	7.49%	30.43%	8.24%	12.50%
Curr. Cash Flow Growth	24.70%	20.42%	14.83%	10.82%	20.42%	61.17%
Hist. Cash Flow Growth (3-5 yrs)	6.70%	7.81%	9.00%	3.53%	6.79%	14.12%
Current Ratio	1.28	1.16	1.23	0.98	1.11	1.29
Debt/Capital	76.27%	43.20%	42.99%	69.31%	39.95%	60.86%
Net Margin	10.26%	6.46%	11.08%	5.16%	8.66%	9.05%
Return on Equity	221.59%	19.00%	17.16%	40.52%	26.79%	39.12%
Sales/Assets	1.23	0.91	0.55	0.59	0.82	0.84
Proj. Sales Growth (F1/F0)	5.30%	4.85%	4.23%	3.96%	4.41%	5.34%
Momentum Score	D	-	-	C	D	F
Daily Price Chg	1.25%	0.50%	0.73%	0.35%	0.90%	0.65%
1 Week Price Chg	0.02%	-0.01%	0.39%	0.62%	-0.37%	-0.17%
4 Week Price Chg	8.57%	5.27%	1.84%	3.41%	0.30%	9.32%
12 Week Price Chg	12.02%	11.16%	6.48%	10.49%	3.24%	7.55%
52 Week Price Chg	50.99%	41.62%	23.15%	46.36%	10.09%	44.96%
20 Day Average Volume	1,088,211	488,219	1,578,594	120,397	1,038,229	921,546
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	-0.13%	-0.33%
(F1) EPS Est 4 week change	0.00%	0.00%	0.00%	0.00%	-0.30%	-0.33%
(F1) EPS Est 12 week change	-3.69%	-1.58%	-0.48%	NA	-1.58%	1.76%
(Q1) EPS Est Mthly Chg	4.48%	0.00%	0.00%	NA	0.33%	0.00%

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

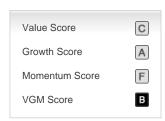
Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.



As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

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