

Nabors Industries Ltd. (NBR)

\$44.97 (As of 06/22/20)

Price Target (6-12 Months): **\$49.00**

Long Term: 6-12 Months

Zacks Recommendation:

Neutral

(Since: 03/11/19)

Prior Recommendation: Underperform

Short Term: 1-3 Months

Zacks Rank: (1-5)

3-Hold

Zacks Style Scores:

VGM:B

Value: C

Growth: A

Momentum: B

Summary

One of the leading drilling contractors in North America, Nabors is exposed to tepid oilfield service activities in North America with upstream energy companies choosing to remain conservative with their investment budgets. But the firm's initiatives to expand its geographic reach and diversify its operating assets beyond land rigs bode well for its Rig Technologies and Drilling Solutions segments. Nabors' JV with Saudi Aramco also brightens its prospects. However, its debt-to-capitalization of 67.4% restricts its financial flexibility. Further, the company is witnessing lower margins and tough operating environment in several markets which are expected to prevail in the near-term as well. Investors also need to factor the plunge in gas-related activities. As such, Nabors warrants a cautious stance from the investors at the moment.

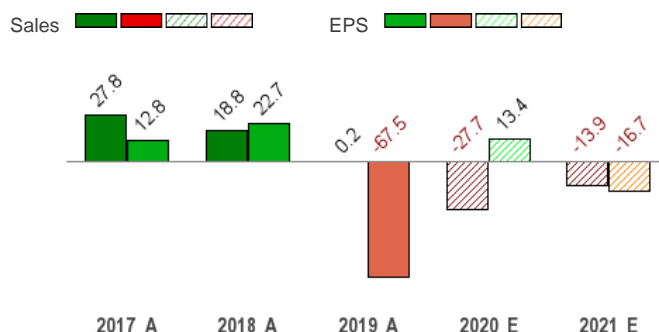
Price, Consensus & Surprise



Data Overview

| | |
|----------------------------|-----------------------------------------------|
| 52 Week High-Low | \$167.50 - \$9.79 |
| 20 Day Average Volume (sh) | 1,372,730 |
| Market Cap | \$337.9 M |
| YTD Price Change | -67.9% |
| Beta | 3.19 |
| Dividend / Div Yld | \$0.00 / 0.0% |
| Industry | Oil and Gas - Drilling |
| Zacks Industry Rank | Bottom 41% (149 out of 253) |

Sales and EPS Growth Rates (Y/Y %)



| | |
|---------------------------|-------------------|
| Last EPS Surprise | -32.1% |
| Last Sales Surprise | 1.5% |
| EPS F1 Est- 4 week change | 2.5% |
| Expected Report Date | 08/03/2020 |
| Earnings ESP | -6.2% |

Sales Estimates (millions of \$)

| | Q1 | Q2 | Q3 | Q4 | Annual* |
|------|-------|-------|-------|-------|---------|
| 2021 | 434 E | 425 E | 440 E | 453 E | 1,902 E |
| 2020 | 715 A | 554 E | 493 E | 468 E | 2,209 E |
| 2019 | 809 A | 772 A | 757 A | 716 A | 3,054 A |

EPS Estimates

| | Q1 | Q2 | Q3 | Q4 | Annual* |
|------|------------|------------|------------|------------|-------------|
| 2021 | -\$32.80 E | -\$32.36 E | -\$30.63 E | -\$28.48 E | -\$106.57 E |
| 2020 | -\$19.86 A | -\$26.62 E | -\$28.12 E | -\$29.30 E | -\$91.33 E |
| 2019 | -\$18.00 A | -\$20.50 A | -\$15.50 A | -\$12.00 A | -\$105.50 A |

*Quarterly figures may not add up to annual.

| | |
|---------|------------|
| P/E TTM | NA |
| P/E F1 | NA |
| PEG F1 | NA |
| P/S TTM | 0.1 |

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 06/22/2020. The reports text is as of 06/23/2020.

Overview

Incorporated in 1978, Hamilton-based Nabors Industries Ltd. is one of the largest land-drilling contractors in the world, conducting oil, gas, and geothermal land drilling operations. The American multinational company – active across 24 countries – primarily provides land-based and offshore drilling rigs that serves the oil and gas industry. The company has a 100% ownership interest in a venture in Saudi Arabia – Nabors Arabia – which actively markets rigs. As of year-end 2019, Nabors' fleet consisted of 366 actively marketed land-based operating rigs and 33 offshore rigs.

The company offers a number of ancillary wellsite services, including oilfield management, engineering, transportation, construction, maintenance, well logging, and other support services in select domestic and international markets.

Nabors reports its operations in five major segments: U.S. Drilling, Canadian Drilling, International Drilling, Drilling Solutions and Rig Technologies.

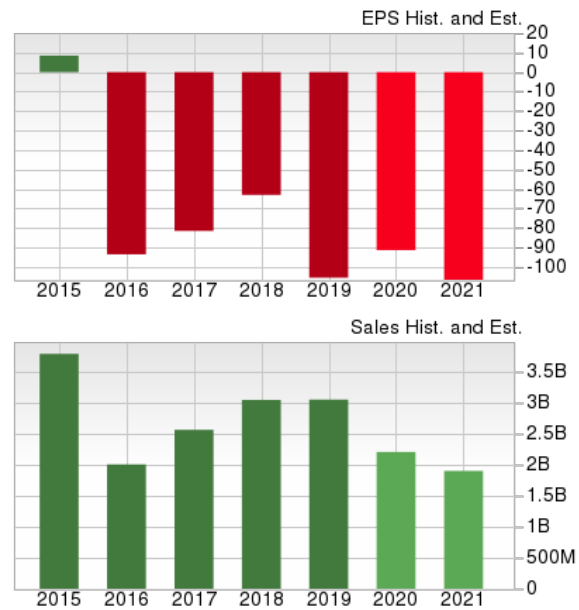
US Drilling: The firm's U.S. operations comprise of drilling activities in the Lower 48 and Alaska along with offshore activities in Gulf of Mexico. As of Dec 31, 2019, the U.S. fleet consisted of a total of 206 rigs. Revenues from this segment accounted for 40% of the total sales in 2019.

Canadian Drilling: As of Dec 31, 2019, the Canadian fleet consisted of a total of 35 rigs. Revenues from this segment accounted for 2% of the total sales in 2019.

International Drilling: Nabors has operations in almost every major energy-producing regions of the world. As of Dec 31, 2019, the Canadian fleet consisted of a total of 125 rigs. Revenues from this segment accounted for 42% of the total sales in 2019.

Drilling Solutions: The segment engages in providing specialized technology that optimizes drilling performance and wellbore placement. Revenues from this segment accounted for 8% of the total sales in 2019.

Rig Technologies: The segment deals in manufacturing drilling related equipment which are installed on both onshore and offshore drilling rigs. The unit also provides aftermarket sales and services for the installed base of its equipment. Revenues from this segment accounted for 8% of the total sales in 2019.



Reasons To Buy:

- ▲ Nabors is one of the leading North American land drilling contractor, having a large, high-quality fleet of drilling rigs. The company is well positioned with a sound mix of high-performance rigs and new rigs working in the key shale plays like Bakken and Permian. Improving high-spec rig count, dayrates and margins from its U.S. Drilling unit, especially Lower 48 region, is likely to buoy the segment's revenues and earnings going forward.
- ▲ Nabors' initiatives to expand its geographic reach and diversify its operating assets beyond land rigs bode well for its Rig Technologies and Drilling Solutions segments. Tesco Corporation, Robotic Drilling Systems and PetroMar's buyout have boosted the drilling operations and technology of Nabors, adding to the company's earnings and shareholder value. The firm's advanced technology and operational expertise along with additional penetration in the Drilling Solutions business will contribute in its future growth. Nabors' joint venture with Saudi Aramco also brightens its prospects.
- ▲ Nabors' efforts to lower costs and concentrate on cash flows also bodes well. The drilling contractor plans to limit 2020 capex to \$240 million, indicating \$185 million drop from the expenditure incurred in 2019. For the current year, Nabors expects to generate free cash flow of at least \$300 million.

Nabors is well positioned with a sound mix of high-performance rigs and new rigs working in the key shale plays like Bakken and Permian.

Reasons To Sell:

- ▼ Oilfield service activities are expected to remain weak in North America with upstream energy companies choosing to remain conservative with their investment budgets. This is expected to hamper Nabors' near-term prospects.
- ▼ Nabors has also been hit hard by weak natural gas prices. No major commodity had a worse 2019 than natural gas. The fuel endured a torrid year, registering its worst annual decline since 2014. Prices tumbled more than 25% last year, as buyers fled the market over growing worries about record output and concerns of an ongoing supply glut. Natural gas continues to face bearish pressure in 2020 with warmer-than-expected winter weather playing spoilsport and taking the price below the psychologically important level of \$2. The price plunge led to sharply lower activity in gas-dominated basins like the Rockies, Haynesville, Mid-Continent and Marcellus, affecting the fortunes of Nabors.
- ▼ Nabors' total debt is currently more than \$3.3 billion, with only \$490 million in cash & cash equivalents. Importantly, the company's debt-to-capitalization as of the end of the first quarter was 67.4%, deteriorating from 62% a quarter ago. Moreover, Nabors' debt-to-capitalization is quite high versus 45.1% for the sub industry to which it belongs.

Nabors' balance sheet looks stretched with debt-to-capitalization of more than 67%.

Last Earnings Report

Nabors Posts Wider Than Expected Q1 Loss, Sales Top Estimates

Nabors' first-quarter 2020 loss from continuing operations (excluding special items) of \$19.86 per share is wider than the Zacks Consensus Estimate of a loss of \$15.03 as well as the year-ago loss of \$18, primarily due to weak performance at the U.S. drilling and Rig Technologies segments.

However, quarterly revenues of \$715.2 million came ahead of the Zacks Consensus Estimate for sales of \$705 million on the back of strong contribution from the Canadian Drilling segment. Meanwhile, the top line declined from the year-ago level of \$809 million.

Notably, year over year, Nabors' adjusted EBITDA fell from \$196.9 million to \$187.7 million.

Segmental Performance

U.S. Drilling generated quarterly operating revenues of \$274.9 million, down 14.1% from the year-ago level of \$320.2 million. The segment recorded an operating loss of \$7.4 million against the year-ago income of \$24.6 million due to a drop in rig count at Lower 48.

Canadian Drilling's revenues of \$25.6 million in the quarter under review were marginally up from the year-ago figure of \$25.3 million. Moreover, the segment's operating income came in at \$37 thousand against the year-ago quarter's loss of \$59 thousand as rig activity in the market reached its seasonal peak.

International Drilling's operational revenues of \$337.1 million decreased from the year-ago quarter's \$337.3 million. However, the segmental operating loss of \$4.14 million in the reported quarter narrowed from the prior-year loss of \$5.63 million.

Revenues from the **Drilling Solutions** were 15.3% down to \$55.4 million in the first quarter from \$65.4 million a year ago and the same further missed the Zacks Consensus Estimate of \$58 million. Moreover, the unit's operating income of \$10.54 million declined from \$12.85 million. This can be attributed to ramped-down activity across service lines, mainly in the United States as the industry rig count was affected.

Revenues from the **Rig Technologies** segment plunged 41.3% to \$42.15 million from the prior-year level of \$71.7 million. The same also lagged the Zacks Consensus Estimate of \$62 million. Moreover, the segment's operating loss deteriorated to \$8.15 million from the prior-year loss of \$5.14 million. This downside is due to soft aftermarket sales of parts alongside lower services in the United States.

Financials

Total costs and expenses rose to \$1,071 million from \$882.9 million in the year-ago quarter, reflecting higher depreciation costs and impairment charges.

As of Mar 31, 2020, the company had \$489.6 million in cash and short-term investments and a long-term debt of \$3.38 billion with total debt to total capital of 68.5%.

Guidance

The unexpected drop in oil prices and weakness in global demand due to the novel coronavirus outbreak are taking a toll on oil and energy companies. The industry players are forced to delay their expansion plans and trim capital expenditures to preserve liquidity.

Nabors announced a 2020 capex guidance cut to \$240 million, indicating a \$185 million decrease from the year-earlier reported figure.

The company is making efforts to rationalize its operating activities by realigning its organizational structures. With the prevalent market scenario in mind, this Hamilton-based entity's executive officers plan a reduction of \$85 million in overhead expenses for the rest of the year.

Apart from the cost-control exercise, this land-drilling contractor intends to halt its dividend payout to save \$7 million cash in 2020, prompted by the business slowdown due to the coronavirus outbreak.

Per the company, competitive pressures are likely to dent daily margins of the U.S. Drilling segment to nearly \$9,000 in the second quarter of 2020.

Quarter Ending 03/2020

| Report Date | May 05, 2020 |
|------------------|--------------|
| Sales Surprise | 1.49% |
| EPS Surprise | -32.14% |
| Quarterly EPS | -19.86 |
| Annual EPS (TTM) | -67.86 |

Valuation

Nabors' shares are down 67.9% in the year-to-date period and 64.3% over the trailing 12-month period. Stocks in the Zacks subindustry and the Zacks Oil-Energy sector are down 61.9% and 34.7% in the year-to-date period, respectively. Over the past year, the Zacks subindustry and sector are down 63.5% and 38%, respectively.

The S&P 500 index is down 3.2% in the year-to-date period and up 5.8% in the past year.

The stock is currently trading at 4.22X trailing 12-month EV/EBITDA, which compares to 9.94X for the Zacks sub-industry, 4.09X for the Zacks sector and 11.56X for the S&P 500 index.

Over the past five years, the stock has traded as high as 15.6X and as low as 3.87X, with a 5-year median of 7.58X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$49 price target reflects 0.17X F12M sales.

The table below shows summary valuation data for NBR

| Valuation Multiples - NBR | | | | | |
|---------------------------|---------------|-------|--------------|--------|---------|
| | | Stock | Sub-Industry | Sector | S&P 500 |
| EV/EBITDA TTM | Current | 4.22 | 9.94 | 4.09 | 11.56 |
| | 5-Year High | 15.6 | 14.84 | 10.45 | 12.85 |
| | 5-Year Low | 3.87 | 4.05 | 3.03 | 8.25 |
| | 5-Year Median | 7.58 | 9.1 | 6.5 | 10.83 |
| P/S F12M | Current | 0.16 | 0.71 | 0.76 | 3.5 |
| | 5-Year High | 2.24 | 3.24 | 1.46 | 3.5 |
| | 5-Year Low | 0.03 | 0.36 | 0.58 | 2.53 |
| | 5-Year Median | 0.68 | 1.88 | 0.99 | 3.02 |
| P/B TTM | Current | 0.21 | 0.21 | 0.92 | 4.26 |
| | 5-Year High | 1.58 | 0.9 | 1.54 | 4.56 |
| | 5-Year Low | 0.05 | 0.11 | 0.52 | 2.83 |
| | 5-Year Median | 0.67 | 0.62 | 1.31 | 3.67 |

As of 06/22/2020

Industry Analysis Zacks Industry Rank: Bottom 41% (149 out of 253)



Top Peers

| Company (Ticker) | Rec | Rank |
|--------------------------------------------|---------|------|
| Diamond Offshore Drilling, Inc. (DO) | Neutral | 3 |
| HelmerichPayne, Inc. (HP) | Neutral | 3 |
| Independence Contract Drilling, Inc. (ICD) | Neutral | 3 |
| Noble Corporation (NE) | Neutral | 3 |
| Precision Drilling Corporation (PDS) | Neutral | 3 |
| PattersonUTI Energy, Inc. (PTEN) | Neutral | 3 |
| Transocean Ltd. (RIG) | Neutral | 3 |
| KONINKLIJKE VPK (VOPKY) | Neutral | 3 |

| Industry Comparison Industry: Oil And Gas - Drilling | | | | Industry Peers | | |
|------------------------------------------------------|-----------|------------|-----------|----------------|-----------|------------|
| | NBR | X Industry | S&P 500 | HP | PTEN | RIG |
| Zacks Recommendation (Long Term) | Neutral | - | - | Neutral | Neutral | Neutral |
| Zacks Rank (Short Term) | 3 | - | - | 3 | 3 | 3 |
| VGM Score | B | - | - | B | A | F |
| Market Cap | 337.87 M | 212.76 M | 21.83 B | 2.32 B | 803.83 M | 1.29 B |
| # of Analysts | 8 | 4 | 14 | 4 | 7 | 4 |
| Dividend Yield | 0.00% | 0.00% | 1.93% | 13.12% | 1.86% | 0.00% |
| Value Score | C | - | - | A | A | D |
| Cash/Price | 1.41 | 0.64 | 0.07 | 0.17 | 0.19 | 1.56 |
| EV/EBITDA | 6.19 | 3.90 | 12.63 | 4.50 | 2.90 | 15.58 |
| PEG Ratio | NA | NA | 2.90 | NA | NA | NA |
| Price/Book (P/B) | 0.21 | 0.16 | 3.01 | 0.67 | 0.34 | 0.11 |
| Price/Cash Flow (P/CF) | 0.70 | 1.02 | 11.47 | 3.12 | 1.02 | 8.29 |
| P/E (F1) | NA | 16.35 | 21.30 | NA | NA | NA |
| Price/Sales (P/S) | 0.11 | 0.18 | 2.29 | 0.90 | 0.36 | 0.42 |
| Earnings Yield | -197.30% | -49.35% | 4.42% | -7.12% | -50.81% | -47.62% |
| Debt/Equity | 2.06 | 0.60 | 0.77 | 0.14 | 0.42 | 0.75 |
| Cash Flow (\$/share) | 66.31 | 0.38 | 7.01 | 6.94 | 4.23 | 0.25 |
| Growth Score | A | - | - | C | C | F |
| Hist. EPS Growth (3-5 yrs) | NA% | -38.41% | 10.84% | -7.65% | NA | -54.01% |
| Proj. EPS Growth (F1/F0) | 13.43% | -24.98% | -10.80% | -187.86% | -121.07% | 30.86% |
| Curr. Cash Flow Growth | -4.60% | -21.95% | 5.46% | 25.65% | -21.95% | -72.37% |
| Hist. Cash Flow Growth (3-5 yrs) | -20.25% | -14.88% | 8.55% | -8.86% | -2.53% | -44.46% |
| Current Ratio | 2.17 | 1.65 | 1.29 | 2.97 | 1.65 | 2.06 |
| Debt/Capital | 67.37% | 37.65% | 45.14% | 12.18% | 29.43% | 42.77% |
| Net Margin | -33.01% | -35.31% | 10.53% | -19.47% | -37.60% | -47.72% |
| Return on Equity | -20.73% | -9.70% | 16.06% | 2.64% | -9.11% | -7.44% |
| Sales/Assets | 0.42 | 0.39 | 0.55 | 0.45 | 0.49 | 0.13 |
| Proj. Sales Growth (F1/F0) | -27.67% | -2.57% | -2.66% | -35.42% | -58.44% | -2.83% |
| Momentum Score | B | - | - | F | B | D |
| Daily Price Chg | -2.69% | -2.69% | 0.09% | 1.03% | -0.69% | 0.00% |
| 1 Week Price Chg | -9.04% | -0.96% | 0.92% | -4.63% | -2.69% | -4.98% |
| 4 Week Price Chg | 76.95% | 18.84% | 5.61% | 18.84% | 21.41% | 46.85% |
| 12 Week Price Chg | 147.14% | 66.25% | 16.49% | 39.61% | 101.40% | 82.61% |
| 52 Week Price Chg | -64.26% | -64.26% | -6.63% | -56.71% | -64.11% | -65.96% |
| 20 Day Average Volume | 1,372,730 | 190,350 | 2,841,862 | 2,913,649 | 9,854,566 | 39,828,828 |
| (F1) EPS Est 1 week change | 2.46% | 0.00% | 0.00% | 0.00% | -0.07% | 0.00% |
| (F1) EPS Est 4 week change | 2.46% | 0.00% | 0.00% | -9.82% | 0.71% | 0.00% |
| (F1) EPS Est 12 week change | -43.08% | -27.95% | -13.25% | -1,955.60% | -11.40% | -11.21% |
| (Q1) EPS Est Mthly Chg | -9.04% | 0.00% | 0.00% | 0.22% | 0.85% | 0.00% |

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

| | |
|----------------|---|
| Value Score | C |
| Growth Score | A |
| Momentum Score | B |
| VGM Score | B |

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

Disclosures

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