

## SkyWest, Inc. (SKYW)

**\$32.07** (As of 05/29/20)

Price Target (6-12 Months): **\$34.00**

Long Term: 6-12 Months

**Zacks Recommendation:**

**Neutral**

(Since: 05/11/20)

Prior Recommendation: Underperform

Short Term: 1-3 Months

**Zacks Rank:** (1-5)

**5-Strong Sell**

Zacks Style Scores:

VGM:B

Value: A

Growth: B

Momentum: F

## Summary

Plummeting air-travel demand due to the coronavirus pandemic hurt SkyWest's results for first-quarter 2020. The COVID19-related issues caused the load factor to decline 11.1 percentage points to 67.5%. Despite the prevalent headwinds, quarterly revenues not only surpassed the Zacks Consensus Estimate but also increased year over year on inclusion of 16 E175 aircraft since first-quarter 2019. The carrier reported a 2.2% increase in block hours (a measure of aircraft utilization) during the first quarter. As part of its fleet modernization process, as of Mar 31, 2020, SkyWest had placed 16 of 29 CRJ700 aircraft under a previously announced lease agreement with 10-year lease term. SkyWest exited the first quarter with a cash balance worth \$578 million, up 11.2% sequentially and expects to receive roughly \$438 million as federal help.

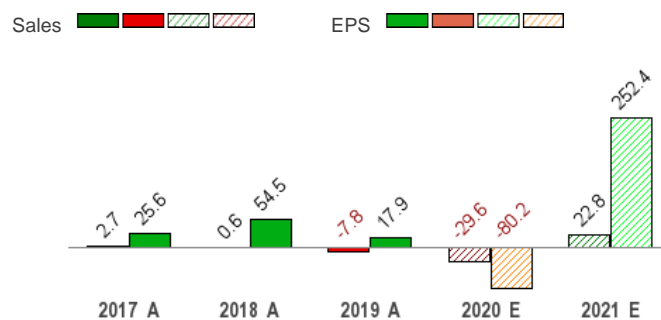
## Price, Consensus & Surprise



## Data Overview

52 Week High-Low	\$66.52 - \$10.58
20 Day Average Volume (sh)	774,292
Market Cap	\$1.6 B
YTD Price Change	-50.4%
Beta	1.86
Dividend / Div Yld	\$0.56 / 1.7%
Industry	<a href="#">Transportation - Airline</a>
Zacks Industry Rank	Top 32% (82 out of 254)

## Sales and EPS Growth Rates (Y/Y %)



Last EPS Surprise	-33.0%
Last Sales Surprise	5.8%
EPS F1 Est- 4 week change	-53.3%
Expected Report Date	NA
Earnings ESP	0.0%
P/E TTM	5.8
P/E F1	25.9
PEG F1	NA
P/S TTM	0.5

## Sales Estimates (millions of \$)

	Q1	Q2	Q3	Q4	Annual*
2021	627 E	688 E	697 E	685 E	2,570 E
2020	730 A	352 E	438 E	572 E	2,092 E
2019	724 A	744 A	760 A	744 A	2,972 A

## EPS Estimates

	Q1	Q2	Q3	Q4	Annual*
2021	\$0.77 E	\$1.12 E	\$1.11 E	\$0.87 E	\$4.37 E
2020	\$0.59 A	\$0.06 E	\$0.39 E	\$0.58 E	\$1.24 E
2019	\$1.33 A	\$1.71 A	\$1.79 A	\$1.43 A	\$6.25 A

\*Quarterly figures may not add up to annual.

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 05/29/2020. The reports text is as of 06/01/2020.

## Overview

SkyWest, founded in 1972, is based in St. George, UT and operates as a regional airline in the United States through its subsidiary SkyWest Airlines.

SkyWest is also the holding company of an aircraft leasing company. In January 2019, SkyWest completed the sale of its erstwhile subsidiary, ExpressJet Airlines, to United Airlines joint venture — ManaAir LLC.

SkyWest Airlines offers high-quality regional service to airports located primarily in the Midwestern and Western United States as well as Mexico and Canada. The carrier primarily operates from Chicago (O'Hare), Denver, Houston, Los Angeles, Minneapolis, Phoenix, Salt Lake City, San Francisco and Seattle airports.

Offering scheduled regional airline service under code-share agreements (a deal between airlines allowing them to use each other's codes on flights among other things) with its airline partners, forms the basis of the company's operating model. On a daily basis, SkyWest is responsible for operating more than 2,100 flights to multiple destinations in North America.

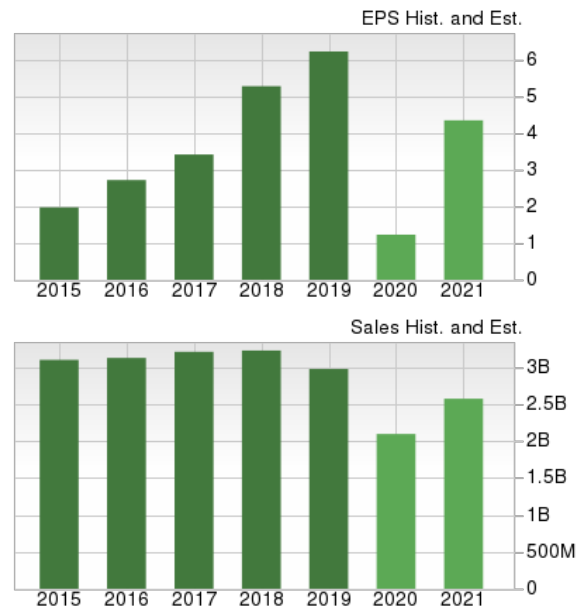
SkyWest provides regional operations to its major airline partners under long-term, fixed-fee, code-share agreements. The company has codeshare agreements with key airline players like Delta Air Lines, American Airlines, United and Alaska Airlines.

The fixed-fee agreement with these companies obligate the respective major airline partner to refund the amount of fuel costs SkyWest incurs under those agreements.

Under the prorate agreements with Delta, United Airlines and American Airlines, SkyWest is liable to cover the costs including fuel expenses of operating the concerned flights. Going by historical evidence, these multiple agreements consisting of a mix of fixed-fee and prorate flying arrangements should bolster the company's operating results.

In 2019, 96.9% of the company's operating revenues of \$2.97 billion came from flying agreements. The rest came from airport customer services and others. Moreover, SkyWest is undergoing fleet transition. As part of the exercise, the company aims to reduce the 50-seat jets and add new E175 aircraft. Fleet size (scheduled) as of Dec 31, 2019 was 483.

The company's fiscal year coincides with the calendar year.



---

## Reasons To Buy:

- ▲ SkyWest's strong liquidity position at the end of the first quarter looks impressive. The carrier exited the period with cash and equivalents worth \$578 million compared with \$520 million at the end of fourth quarter-2019. In fact, the cash balance at the end of the March quarter is higher than the current debt burden of \$453.2 million. This underscores the company's solid cash position to meet its short-term debt obligations. Moreover, the company expects to receive roughly \$438 million under the CARES Act, thereby bolstering its liquidity further.
- ▲ Even though the company suspended dividends and buybacks as a condition for receiving financial help under the CARES Act, we note that prior to the outbreak its track record with respect to these shareholder friendly measures were impressive. The carrier had consistently raised dividends for the past few years prior to the outbreak
- ▲ We are positive on SkyWest's sale of its subsidiary, ExpressJet Airlines, to a joint venture. The transaction was completed in January 2019. By getting rid of ExpressJet, SkyWest is able to focus more on its profit-making areas. We note that ExpressJet, which was acquired by SkyWest in 2010, was struggling with respect to profitability. Additionally, in first-quarter 2020, quarterly revenues increased year over year due to inclusion of 16 E175 aircrafts since first-quarter 2019.

SkyWest's strong liquidity position at the end of the first quarter of 2020 looks impressive.

---

## Reasons To Sell:

- ▼ SkyWest reported lower-than-expected earnings per share for first-quarter 2020. Moreover, the bottom line plunged 55.6% on a year-over-year basis, primarily due to slumping demand in March, stemming from the COVID-19 outbreak. Additionally, passenger load factor (percentage of seats filled by passengers) deteriorated 11.1 percentage points to 67.5% in the first quarter due to the waning air-travel demand in the wake of the pandemic.
- ▼ Total operating expenses increased 5.8% in the first quarter on a year-over-year basis due to higher aircraft maintenance, materials and repairs as well as depreciation and amortization costs. With results being hurt by the coronavirus pandemic, the rise in costs poses a further challenge to the bottom line. With the plaguing health peril showing no signs of subsiding, the company expects the same to dent its performance further in the remainder of 2020
- ▼ SkyWest's fleet modernization plans may get hampered by the lackluster air-travel demand. However, the company is working on fleet solutions with major airline partners to tide over this unprecedented crisis. For instance, SkyWest, which has an agreement with American Airlines for 20 new E175 planes, is in talks to announce new delivery dates. The new E175 planes were originally scheduled to be delivered by 2021.

With the plaguing health peril showing no signs of subsiding, the company expects the same to dent its performance further in the remainder of 2020

## Last Earnings Report

### Earnings Miss at SkyWest in Q1

The company's earnings of 59 cents per share missed the Zacks Consensus Estimate of 88 cents. Also, the bottom line deteriorated 55.64% on a year-over-year basis primarily due to fall in demand in March 2020 stemming from the COVID-19 outbreak.

Quarterly revenues came in at \$729.9 million, which beat the Zacks Consensus Estimate of \$690 million. Moreover, the top line increased marginally year over year due to inclusion of 16 E175 aircrafts since first-quarter 2019. Revenues from flying agreements (contributing 97.2% to the top line) inched up 1.35% from the year-ago quarter's figure. Total expenses rose 5.8% to \$663.6 million due to higher aircraft maintenance, materials and repairs as well as depreciation and amortization costs.

The carrier reported a 2.2% increase in block hours (a measure of aircraft utilization) during the reported quarter. Passenger load factor (percentage of seats filled by passengers) deteriorated 11.1 percentage points to 67.5% in the reported quarter due to shrink in air travel demand thanks to the pandemic.

The company exited the quarter with cash and marketable securities of \$578 million, up from \$520 million at 2019 end. Long-term debt (net of current maturities) fell 3.8% year over year to \$2.5 billion.

Quarter Ending 03/2020

Report Date	May 07, 2020
Sales Surprise	5.79%
EPS Surprise	-32.95%
Quarterly EPS	0.59
Annual EPS (TTM)	5.52

---

## Recent News

### Inks Deal with United Airlines on E175 Jets - Feb 24, 2020

SkyWest became the largest operator of United Airlines' E175 planes when it fortified its relationship with the latter through a new multi-year deal. In fact, SkyWest is now the largest operator of these planes in the United States. The deal allows SkyWest to operate United Airlines' 25 Embraer E175 jets. These planes will enter service over a 12-month period spanning from second-quarter 2020 to first-quarter 2021.

---

## Valuation

SkyWest shares are down 50.4% and 44.8% in the year-to-date period and over the trailing 12-month period respectively. Stocks in the Zacks sub-industry and the Zacks Transportation sector are down 53.3% and 18.6% in the year-to-date period respectively. Over the past year, the Zacks sub-industry and the sector are down 46.8% and 10.6% respectively. The S&P 500 index is down 5.4% in the year-to-date period but up 11.1% in the past year.

The stock is currently trading at 5.04X trailing 12-month EV/EBITDA, which compares to 4.46X for the Zacks sub-industry, 7.1X for the Zacks sector and 11.27X for the S&P 500 index.

Over the past five years, the stock has traded as high as 12.26X and as low as 3.99X, with a 5-year median of 7.2X. Our Neutral recommendation indicates that the stock will perform in-line with the market. Our \$34 price target reflects 6.16X trailing 12-month earnings.

The table below shows summary valuation data for SKYW

Valuation Multiples - SKYW					
		Stock	Sub-Industry	Sector	S&P 500
EV/EBITDA TTM	Current	5.04	4.46	7.1	11.27
	5-Year High	12.26	7.01	11.15	12.86
	5-Year Low	3.99	3.26	5.44	8.26
	5-Year Median	7.2	5.9	7.34	10.8
P/E TTM	Current	5.81	8.22	14.8	3.43
	5-Year High	22.67	13.2	19.58	3.44
	5-Year Low	1.93	7.45	11.63	2.53
	5-Year Median	10.88	10.72	15.56	3.02
P/S F 12M	Current	0.7	0.57	1.14	3.43
	5-Year High	1.1	0.98	1.42	3.44
	5-Year Low	0.19	0.38	0.84	2.53
	5-Year Median	0.64	0.77	1.19	3.02

As of 05/29/2020

## Industry Analysis Zacks Industry Rank: Top 32% (82 out of 254)



## Top Peers

Company (Ticker)	Rec	Rank
American Airlines Group Inc. (AAL)	Neutral	3
Allegiant Travel Company (ALGT)	Neutral	3
Alaska Air Group, Inc. (ALK)	Neutral	3
Hawaiian Holdings, Inc. (HA)	Neutral	3
JetBlue Airways Corporation (JBLU)	Neutral	3
Southwest Airlines Co. (LUV)	Neutral	3
Spirit Airlines, Inc. (SAVE)	Neutral	3
United Airlines Holdings Inc (UAL)	Neutral	3

Industry Comparison Industry: Transportation - Airline				Industry Peers		
	SKYW	X Industry	S&P 500	ALK	HA	JBLU
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutral
Zacks Rank (Short Term)	5	-	-	3	3	3
VGM Score	B	-	-	D	C	D
Market Cap	1.61 B	2.26 B	21.48 B	4.19 B	663.06 M	2.72 B
# of Analysts	4	4.5	14	6	4	6
Dividend Yield	1.75%	0.00%	1.96%	0.00%	3.33%	0.00%
Value Score	A	-	-	B	A	B
Cash/Price	0.41	0.59	0.06	0.56	1.32	0.72
EV/EBITDA	4.06	3.08	12.56	3.06	2.50	2.60
PEG Ratio	NA	5.11	2.87	NA	NA	NA
Price/Book (P/B)	0.74	0.62	2.92	1.04	0.72	0.62
Price/Cash Flow (P/CF)	2.35	2.00	11.74	3.45	1.76	2.66
P/E (F1)	27.57	34.87	21.35	NA	NA	NA
Price/Sales (P/S)	0.54	0.30	2.27	0.49	0.24	0.35
Earnings Yield	3.87%	-28.16%	4.52%	-15.79%	-51.63%	-32.77%
Debt/Equity	1.29	0.68	0.76	0.64	1.50	0.60
Cash Flow (\$/share)	13.67	4.15	6.96	9.91	8.18	3.79
Growth Score	B	-	-	F	D	D
Hist. EPS Growth (3-5 yrs)	33.22%	2.29%	10.87%	-5.75%	9.44%	-4.34%
Proj. EPS Growth (F1/F0)	-80.24%	-264.81%	-10.48%	-184.16%	-261.96%	-273.77%
Curr. Cash Flow Growth	12.07%	12.49%	5.39%	28.26%	-9.18%	14.33%
Hist. Cash Flow Growth (3-5 yrs)	21.18%	8.82%	8.55%	7.14%	13.32%	14.43%
Current Ratio	0.75	0.69	1.29	0.69	0.96	0.61
Debt/Capital	56.38%	47.44%	44.54%	39.10%	60.06%	37.48%
Net Margin	9.47%	2.60%	10.59%	6.24%	1.58%	3.32%
Return on Equity	13.26%	9.01%	16.26%	16.29%	14.93%	8.63%
Sales/Assets	0.45	0.62	0.55	0.65	0.68	0.67
Proj. Sales Growth (F1/F0)	-29.59%	-45.14%	-2.53%	-49.00%	-54.08%	-50.37%
Momentum Score	F	-	-	F	D	F
Daily Price Chg	-1.84%	-1.19%	-0.11%	-0.78%	-2.83%	-0.98%
1 Week Price Chg	17.22%	8.56%	4.99%	21.03%	19.89%	12.14%
4 Week Price Chg	3.62%	-3.31%	4.40%	5.14%	0.21%	3.39%
12 Week Price Chg	-18.67%	-28.20%	-2.75%	-21.33%	-14.21%	-27.34%
52 Week Price Chg	-45.85%	-45.21%	0.07%	-41.83%	-44.03%	-41.99%
20 Day Average Volume	774,292	238,136	2,425,602	3,248,520	1,629,334	16,316,893
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	-53.26%	-35.28%	-1.70%	-52.21%	-6.50%	-91.22%
(F1) EPS Est 12 week change	-80.92%	-202.74%	-16.00%	-175.35%	-290.93%	-232.51%
(Q1) EPS Est Mthly Chg	-1,118.75%	-10.30%	-3.25%	-3.68%	23.02%	-20.18%

---

## Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

### Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

### Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

---

### Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	A
Growth Score	B
Momentum Score	F
VGM Score	B

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

---

### Disclosures

**This report contains independent commentary to be used for informational purposes only. The analysts contributing to this report do not hold any shares of this stock. The analysts contributing to this report do not serve on the board of the company that issued this stock. The EPS and revenue forecasts are the Zacks Consensus estimates, unless indicated otherwise on the reports first page.** Additionally, the analysts contributing to this report certify that the views expressed herein accurately reflect the analysts personal views as to the subject securities and issuers. ZIR certifies that no part of the analysts compensation was, is, or will be, directly or indirectly, related to the specific recommendation or views expressed by the analyst in the report.

Additional information on the securities mentioned in this report is available upon request. This report is based on data obtained from sources we believe to be reliable, but is not guaranteed as to accuracy and does not purport to be complete. Any opinions expressed herein are subject to change.

ZIR is not an investment advisor and the report should not be construed as advice designed to meet the particular investment needs of any investor. Prior to making any investment decision, you are advised to consult with your broker, investment advisor, or other appropriate tax or financial professional to determine the suitability of any investment. This report and others like it are published regularly and not in response to episodic market activity or events affecting the securities industry.

This report is not to be construed as an offer or the solicitation of an offer to buy or sell the securities herein mentioned. ZIR or its officers, employees or customers may have a position long or short in the securities mentioned and buy or sell the securities from time to time. ZIR is not a broker-dealer. ZIR may enter into arms-length agreements with broker-dealers to provide this research to their clients. Zacks and its staff are not involved in investment banking activities for the stock issuer covered in this report.

ZIR uses the following rating system for the securities it covers. **Outperform-** ZIR expects that the subject company will outperform the broader U.S. equities markets over the next six to twelve months. **Neutral-** ZIR expects that the company will perform in line with the broader U.S. equities markets over the next six to twelve months. **Underperform-** ZIR expects the company will underperform the broader U.S. equities markets over the next six to twelve months.

No part of this report can be reprinted, republished or transmitted electronically without the prior written authorization of ZIR.