Walmart Inc. (WMT)

$131.88 (As of 08/10/20)

Price Target (6-12 Months): **$139.00**

Long Term: 6-12 Months	**Zacks Recommendation:** (Since: 11/28/19) Prior Recommendation: Outperform	**Neutral**
Short Term: 1-3 Months	**Zacks Rank:** (1-5)	**4-Sell**
	Zacks Style Scores:	VGM:A
	Value: C | Growth: A | Momentum: A	

Summary

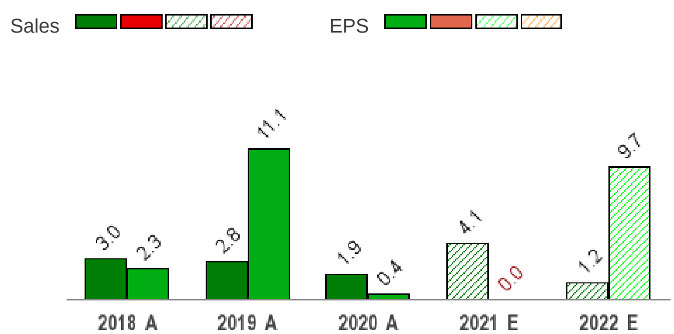
Walmart has outperformed the industry in the past three months. The company has been benefiting from increased demand for essential items amid coronavirus. Such trends drove the company in first-quarter fiscal 2021, wherein top and bottom lines rose year over year and beat the consensus mark, and U.S. comps grew for the 23rd straight time. Further, higher stay-at-home trends boosted e-commerce sales. Walmart has long been witnessing solid e-commerce sales, largely backed by grocery delivery. Notably, it recently unveiled Express Delivery service to expedite deliveries amid coronavirus. The company is also undertaking other measures to support operations amid the pandemic, including special bonuses which however entail high costs and pose threats to the operating income. Also, the gross margin has been strained due to unfavorable mix and pricing.

Price, Consensus & Surprise

Data Overview

52 Week High-Low	**$134.13 - $102.00**
20 Day Average Volume (sh)	**6,094,002**
Market Cap	**$373.7 B**
YTD Price Change	**11.0%**
Beta	**0.31**
Dividend / Div Yld	**$2.16 / 1.6%**
Industry	**[Retail - Supermarkets]**
Zacks Industry Rank	**Bottom 29% (180 out of 253)**
Last EPS Surprise	**7.3%**
Last Sales Surprise	**0.5%**
EPS F1 Est- 4 week change	**-0.1%**
Expected Report Date	**08/18/2020**
Earnings ESP	**-10.3%**
P/E TTM	**26.4**
P/E F1	**26.8**
PEG F1	**5.7**
P/S TTM	**0.7**

Sales and EPS Growth Rates (Y/Y %)



Sales Estimates (millions of $)

	Q1	Q2	Q3	Q4	Annual*
2022	130,280 E	135,608 E	135,456 E	149,952 E	551,828 E
2021	134,622 A	133,970 E	131,235 E	145,563 E	545,294 E
2020	123,925 A	130,377 A	127,991 A	141,671 A	523,964 A

EPS Estimates

	Q1	Q2	Q3	Q4	Annual*
2022	$1.22 E	$1.40 E	$1.27 E	$1.54 E	$5.41 E
2021	$1.18 A	$1.22 E	$1.13 E	$1.40 E	$4.93 E
2020	$1.13 A	$1.27 A	$1.16 A	$1.38 A	$4.93 A

*Quarterly figures may not add up to annual.

The data in the charts and tables, including the Zacks Consensus EPS and Sales estimates, is as of 08/10/2020. The reports text is as of 08/11/2020.

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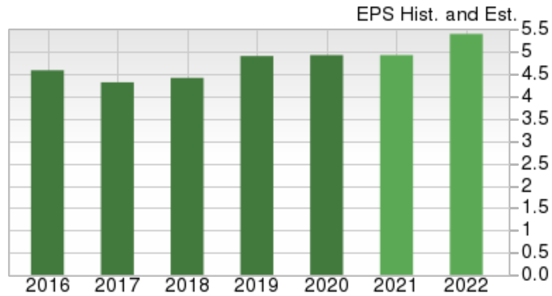
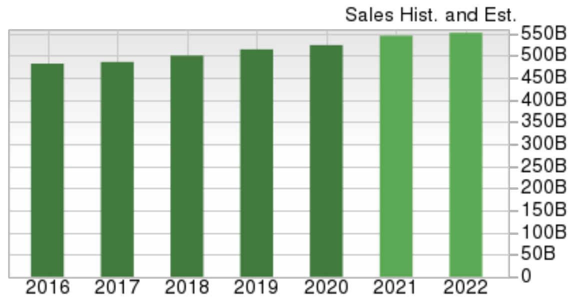
Overview





Walmart Inc., which removed "Stores" from its name in 2018, has evolved from just being a traditional brick-and-mortar retailer into an omnichannel player. In this regard, acquisitions of Jet.com, Bonobos, Moosejaw and Parcel, partnership with JD.com and Lord and Taylor, and investment in online e-commerce platform Flipkart are noteworthy. These position the company to keep pace with the changing retail ecosystem and stay firm in the presence of rivals like Amazon and Target. Markedly, Walmart's product offerings include almost everything from grocery to cosmetics, electronics to stationery, home furnishings to health and wellness products, and apparel to entertainment products, to name a few.

This Bentonville-based retailer operates variety stores, discount stores, supercenters, Sam's Clubs and Neighborhood Markets, along with the websites – walmart.com and samsclub.com.

The company offers merchandise under its private-label store brands, which comprises of Equate, Faded Glory, George, Great Value, Holiday Time, Mainstays, and others. The company also markets merchandise under licensed brands, such as, Better Homes & Gardens, General Electric and more.

The company operates as Walmart in the United States (its largest segment), including the 50 states, Washington D.C. and Puerto Rico. Its International segment (second largest) operated businesses in 26 countries as of Jan 31, 2019. Apart from United States, Walmart has operations in Argentina, Canada, Chile, China, India, Japan, Mexico, United Kingdom, Africa and Central America. The company operates in Mexico as Walmex, in the U.K. as Asda, in Japan as Seiyu, and in India as Best Price.

The company conducts its businesses under three segments:

Walmart U.S. (65.1% of fiscal 2020 revenues) operates retail stores in different formats in the U.S. and also in Puerto Rico.

Walmart International (23%) consists of retail operations in 26 countries outside the U.S.

Sam's Club (12%) comprises membership warehouse clubs in 44 states in the U.S. and Puerto Rico, as well as the segment's online retail operations.

Reasons To Buy:

> Walmart is gaining from its sturdy comps record, which in turn is driven by its constant omnichannel efforts. The company has been posting positive comps in the U.S. division for 23 straight quarters.

▲ **Coronavirus-Led Demand Aids, Q1 Results Solid:** Walmart's shares have gained 6.5% in the past three months compared with the industry's growth of 5.1%. The stock has been especially benefiting from burgeoning demand for essential items amid coronavirus. Well, COVID-19 and the resultant social distancing have led consumers to stay indoors and just move out for essentials. This has spiked up the demand for toilet paper, disinfectants, masks, gloves, packaged water, infant supplies medicines, groceries and related staples. As a result of the surging demand, retail behemoths like Walmart have to restock their shelves faster than usual. Such trends also drove the company in first-quarter fiscal 2021, wherein both top and bottom lines improved year over year and beat the Zacks Consensus Estimate. Results gained from increased demand owing to the coronavirus-led stock hoarding.

Further, higher stay-at-home trends boosted e-commerce sales. Incidentally, the company saw a major rise in store pickup and delivery in March, which continued to elevate and reach its peak in April. Though store sales slowed down in early April, it reaccelerated in mid-April, thanks to government stimulus benefiting consumers. Notably, Walmart recently unveiled the Express Delivery service, which is likely to expedite deliveries in the wake of coronavirus.

▲ **Solid Comps Record:** Walmart has been gaining from its sturdy comparable store sales (comps) record, which in turn is driven by its constant expansion efforts and splendid e-commerce performance. Walmart has been undertaking several efforts to enhance merchandise assortments. Also, the company has been focused on store remodelling, in an attempt to upgrade them with advanced in-store and digital innovations. Evidently, the company remodeled roughly 80 stores in the first quarter. Walmart is also gaining from its compelling pricing strategy, which helps it draw customers. The first-quarter fiscal 2021 marked Walmart's 23rd consecutive quarter of U.S. comps growth. U.S. comp sales (or comps), excluding fuel, improved 10% on the back of a 16.5% rise in ticket. Comps were fueled by growth in food, health & wellness, consumables and some general merchandise categories, partly countered by softness in discretionary categories like apparel. Further, e-commerce sales drove comps by 390 bps.

▲ **Robust E-Commerce Initiatives:** Walmart is trying every means to evolve with the changing consumer environment to compete with brick-and-mortar rivals and e-commerce king Amazon. In this regard, the company has been taking several e-commerce initiatives, including buyouts, alliances, and improved delivery and payment systems. The company's contracts with Green Dot and Microsoft; buyouts of ShoeBuy, Moosejaw, Bonobos, ModCloth; among others, underscore its intention to build an impressive digital brand portfolio. Further, the buyout of the 77% stake in Flipkart has been bolstering its e-commerce sales. Apart from this, Walmart is making aggressive efforts to expand in the booming online grocery space, which has long been a major contributor to e-commerce sales. Backed by such endeavors, U.S. e-commerce sales surged 74% in the first quarter on strength in grocery pickup and delivery, walmart.com and the marketplace. The company saw an increased shift to online shopping, given the increase in stay-at-home trends. However, Walmart announced plans of discontinuing Jet.com, as it is largely gaining from the Walmart.com brand.

▲ **Focus on Delivery Services & Driving Growth Amid Pandemic:** Given the rising demand for online grocery, Walmart remains committed to enrich consumers' experiences by providing easy shopping methods and seamless grocery deliveries. In fact, the company's delivery service has become all the more vital amid coronavirus-led social distancing. Incidentally, Walmart unveiled Express Delivery during the first quarter of fiscal 2021 at several stores, which will help it deliver orders to customers in less than two hours. Also, Walmart's Sam's Club division recently launched curbside pickup service, which offers contact-less order online and deliver to car service. Well, Walmart has always been committed toward strengthening its deliver service. To this end, the company unveiled the Delivery Unlimited membership option for 1,400 U.S. stores during the third quarter of fiscal 2020. Prior to this, Walmart joined hands with Point Pickup, Skipcart, AxleHire and Roadie. In earlier developments, Walmart's deal with Postmates, contract with DoorDash and acquisition of Parcel highlight its focus on enhancing grocery sales. Further, the company's Walmart Pickup program enables customers to place orders online and then pick them up at a store for free. As of the first quarter, Walmart U.S. had nearly 3,300 pickup locations and more than 1,850 same-day grocery delivery locations.

Management is committed to keeping its business going amid the pandemic, as part of which it has undertaken several measures to support its employees and customers. To support customers, Walmart lowered store hours to ensure proper sanitization, enhanced delivery and pickup services, launched pickup in China, expanded online grocery capacity in the U.K. and introduced contact-less delivery in Canada, to name a few. Further, the company expanded its ship from store option temporarily to about 2,500 stores and extended curbside pharmacy pickup as well as mail-to-home options in the United States. Apart from this, the company announced a partnership between Uber and Flipkart for the delivery of daily essentials.

▲ **Financial Flexibility:** Walmart appears financially stable. The company's long-term debt (including lease obligations) of $63,149 million as of the end of first-quarter fiscal 2021 (Apr 30, 2020) dipped 1.6% on a sequential basis. Apart from this, the company's times interest earned ratio (as of the first-quarter end) of 9.1 has improved from 8.7 in the previous quarter. Also, it is better than the industry's ratio of 8.4 and shows that Walmart is well-positioned to meet its debt. In fact, Walmart's cash and cash equivalents of $14,930 million (as of Apr 30, 2020) are also sufficient to sponsor its short-term debt (including operating lease obligations) of $8,235 million.

▲ **Sustainable Shareholder Returns:** Walmart looks well placed on the dividend-payout front. In the first quarter of fiscal 2021, the company allocated $1.5 billion toward dividends and made share buybacks worth $0.7 billion. Notably, Walmart has a dividend payout of 43.3% and free cash flow yield of 5.2%. With an annual free cash flow return on investment of 14%, ahead of the industry's 13.5%; the dividend is likely to be sustainable.

Reasons To Sell:

- **Stock Appears Overvalued:** On considering price-to-earnings (P/E) ratio, Walmart looks overvalued when compared with the industry. The stock has a trailing 12-month P/E ratio of 26.43, which is above its median level of 24.02 scaled in a year. Meanwhile, the trailing 12-month P/E ratio for the industry is currently pegged at 23.84.

Costs associated with investments in e-commerce expansion and technological advancements; the mix impact from growing e-commerce operations and a compelling pricing strategy are hurdles.

- **Strained Margins:** While Walmart's online strategies have been driving its business, costs associated with investments in e-commerce expansion and technological advancements; the mix impact from growing e-commerce operations and Walmart's compelling pricing strategy have been weighing on its margins. During the first quarter of fiscal 2021, consolidated gross profit margin contracted 66 basis points to 23.7% due to carryover of last year's price investments, markdowns in general merchandise and the shift in sales mix to lower-margin channels and categories. Gross margin in Walmart U.S. contracted 113 bps due to the same factors. Consolidated gross margin contracted 47 bps, 36 bps, 46 bps and 27 bps in the fourth, third, second and first quarters, respectively.

- **COVID-19-Related Costs:** Walmart's operating income in the first quarter of fiscal 2021 was adversely impacted by various costs related to COVID-19, like higher wages and benefits along with costs associated with sanitization and other safety measures. The company incurred incremental COVID-19-related costs of about $900 million. Notably, management is committed to keeping its business going amid the pandemic, as part of which it has undertaken several measures to support its employees and customers. The company announced special cash bonuses for workers, speeded up first-quarter bonus payments, offered face masks and gloves, created a COVID-19 emergency leave policy and implemented remote working for office employees, among other efforts. Some of these entail high costs. Management expects operating income to remain under pressure in the near term.

- **Intense Competition:** Walmart faces intense competition from other department, discount, dollar, variety, drug and specialty stores, warehouse clubs, e-commerce businesses and supermarkets, at national, regional and global levels. The company competes on the basis of merchandise assortment, price and quality, among other factors, which may affect its results.

- **Macroeconomic Issues:** The company's customers remain sensitive to macroeconomic factors including interest rate hikes, increase in fuel and energy costs, credit availability, unemployment levels, and high household debt levels, which may negatively impact their discretionary spending, and in turn, the company's growth and profitability. Walmart generates a significant amount of net sales outside the U.S. Due to high exposure to international markets, the company is prone to currency fluctuations, which adversely impacted the company's earnings by 2 cents in the first quarter. Moreover, management expects currency headwinds to hurt the top line by more than $2 million in the second quarter of fiscal 2021.

- **Loss of Investor Confidence Due to Increased Media Scrutiny:** Walmart has always remained under media scrutiny due to its size and scale of operations. It has had to face criticism for issues such as labour disputes and breach of food safety measures in China. Expenses associated with enquiries and investigations significantly impact the company's margins. Moreover, the allegations severely hurt investor confidence.

Last Earnings Report

Walmart Q1 Earnings & Sales Top Estimates

Quarter Ending	04/2020
Report Date	May 19, 2020
Sales Surprise	0.50%
EPS Surprise	7.27%
Quarterly EPS	1.18
Annual EPS (TTM)	4.99

Walmart posted robust first-quarter fiscal 2021 results, wherein adjusted earnings came in at $1.18 per share, surpassing the Zacks Consensus Estimate of $1.10. Moreover, earnings grew 4.4% year over year.

Total revenues grew 8.6% to $134.6 billion. The year-over-year upside was driven by growth in all segments. The Zacks Consensus Estimate was pegged at nearly $134 billion. Further, the top line was driven by an unexpected rise in demand for products across different categories in the wake of the coronavirus outbreak.

Consolidated gross profit margin contracted 66 basis points (bps) to 23.7% due to carryover of last year's price investments, markdowns in general merchandise, and the shift in sales mix to lower-margin channels and categories. Gross margin in Walmart U.S. contracted 113 bps due to the same factors.

Consolidated operating income rose 5.6% to $5.2 billion. On a constant-currency (cc) basis, operating income advanced 6.6% to $5.3 billion. The operating income was adversely impacted by various costs related to COVID-19, like higher wages and benefits, along with costs associated with sanitization and other safety measures. The company incurred incremental COVID-19-related costs of about $900 million. On a cc basis, total revenues rose 9.7% to $135.9 billion.

Segment Details

Walmart U.S.: The segment's net sales grew 10.5% to $88.7 billion in the quarter. U.S. comp sales (or comps), excluding fuel, improved 10% on the back of a 16.5% rise in ticket, partly negated by a 5.6% fall in transactions. Comps were fueled by growth in food, health & wellness, consumables and some general merchandise categories, partly countered by softness in discretionary categories like apparel. Further, e-commerce sales drove comps by 390 bps. E-commerce sales soared 74% on strength in grocery pickup and delivery, walmart.com and the marketplace. The company saw an increased shift to online shopping, given the increase in stay-at-home trends. However, Walmart announced plans of discontinuing Jet.com, as the company is largely gaining from the Walmart.com brand.

As of the first quarter, Walmart U.S. had nearly 3,300 pickup locations and more than 1,850 same-day grocery delivery locations. Further, the company launched Express Delivery during the quarter. It closed two Supercenters and one Neighborhood Market, alongside remodeling roughly 80 stores in the quarter. Operating income at the Walmart U.S. segment grew 3.9% to $4.3 billion.

Walmart International: Segment net sales rose 3.4% to $29.8 billion. At cc, net sales advanced 7.8% to $31 billion, with nine out of 10 markets registering positive comps. Results gained from stockpiling trends, though the closure of stores and e-commerce operations in Central America, India and South Africa partly hurt the performance. Operating income (at cc) rose 15.6% to $0.9 billion.

Sam's Club: The segment, which comprises membership warehouse clubs, witnessed a net sales rise of 9.6% to $15.2 billion. Sam's Club comps, excluding fuel, grew 12%. Comps were hurt by lower tobacco sales to the tune of around 410 bps. While transactions grew 11.9%, ticket climbed marginally by 0.1%. E-commerce fueled comps by 170 bps. Markedly, e-commerce sales jumped 40% at Sam's Club. Segment operating income came in at $0.5 billion, up 9.5% year over year.

Other Financial Updates

In the first quarter of 2021, the company generated operating cash flow of $7 billion and incurred capital expenditures of $1.8 billion, resulting in free cash flow of $5.3 billion. The company allocated $1.5 billion toward dividend payments and made share buybacks worth $0.7 billion during the quarter.

COVID-19 Updates

Management is committed toward keeping its business going amid the pandemic, as part of which it has undertaken several measures to support its employees and customers. The company announced special cash bonuses for workers, speeded up first-quarter bonus payments, offered face masks and gloves, created a COVID-19 emergency leave policy and implemented remote working for office employees, among other efforts. To support customers, Walmart lowered store hours to ensure proper sanitization, enhanced delivery and pickup services, launched pickup in China, expanded online grocery capacity in the U.K. and introduced contact-less delivery in Canada, to name a few. Also, the company announced a partnership between Uber and Flipkart for the delivery of daily essentials. Considering the uncertainty surrounding coronavirus, Walmart withdrew its guidance for fiscal 2021.

Recent News

Will Walmart's New Flipkart Deal Enhance its India Business? - Jul 23, 2020

Walmart unveiled the takeover of Wal-Mart India Private Limited by The Flipkart Group. Flipkart's buyout of Walmart's India business comes as part of the former's plans to launch a digital marketplace, Flipkart Wholesale, in August 2020. Well, Walmart has been operating in India under the Best Price cash-and-carry business for more than 12 years now and currently caters to more than 1.5 million members, which include hospitality, kiranas, catering ventures and other micro, small and medium-sized enterprises or MSMEs. We believe that Flipkart's acquisition of a 100% stake in Walmart's India business is likely to enhance Walmart's presence in India and help it compete better with Amazon.

Flipkart's buyout of Walmart's India business will enable the former to better serve kiranas and MSMEs, who are integral to the retail space of the nation. This is because Flipkart can leverage Walmart's expertise in the wholesale space, thanks to its experience with the cash-and-carry business. As noted earlier, this move comes as part of Flipkart's plan to launch Flipkart Wholesale marketplace, which is focused on using technology and offering kiranas and MSMEs a broad range of products at a reasonable value.

Walmart Rewards Employees, Unveils Another Special Bonus - Jul 21, 2020

Walmart announced plans to offer another $428 million as special bonuses, which will take the company's total year-to-date bonuses to $1.1 billion. The company notified that it will reward its store, club, distribution center and fulfillment center workers with another round of special cash bonuses for their impressive services amid the crisis. This will include a bonus of $300 for full-time hourly employees and $150 for part-time hourly workers and temporary employees. Also, the company will give bonuses to drivers, managers and assistant managers at stores, DCs, FCs, clubs and Health & Wellness.

All U.S. workers (excluding salaried office employees) who have been appointed by management as of Jul 31 will qualify for the special bonus, which is payable on Aug 20. Notably, this marks the company's third special bonus offered in 2020, taking the total year-to-date bonus to $1.1 billion in addition to the regular incentives given to frontline workers on a quarterly basis. This highlights Walmart's commitment toward its employees who have been delivering services in these tough times. Additionally, the company announced that Walmart stores and Sam's Club locations will remain closed on Thanksgiving Day this year (Nov 26).

Walmart Likely to Launch New Subscription Plan - Jul 8, 2020

According to media reports Walmart is all set to launch a subscription-based service — comprising same-day delivery of groceries— called Walmart+. The membership program, expected to be rolled out by July end, will cost $98 per year. Reportedly, the company is likely to add other perks such as early access to deals, discounts on fuel at its gas stations, and Scan & Go service among others to the subscription.

Walmart Partners Tribeca, Offers Drive-In Theatre Experience – Jul 2, 2020

Walmart is teaming up with Tribeca Enterprises to offer a drive-in movie experience to customers who are missing the theatres amid the social distancing restrictions. Walmart is converting 160 store parking lots into contact-less drive-in movie halls, wherein customers can get together safely and see movies programmed by the Tribeca Drive-in group. Walmart will extend the red-carpet experience across towns in the country for a total of 320 shows starting August. These will include blockbuster movies along with special appearances by celebrities and filmmakers. The drive-in experience will be extended to October.

Further, Walmart will make it easy for families to load their picnic baskets ahead of every screening, as they can order online and use curbside pickup on their way to the movie. Additionally, the company is collaborating with Tribeca Drive-in to serve as the presenting partner for the Tribeca Drive-In movie series, starting Jul 2. Tribeca's drive-ins have long been its signature program, since they began the Tribeca Film Festival around 19 years back. Walmart's partnership with Tribeca is likely to provide a safe movie experience to families who have been looking for sources of entertainment and recreation amid the pandemic-led situation.

Apart from this, Walmart announced plans to introduce an online summer camp for kids — Camp by Walmart. Families can gain access to 50 Camp by Walmart activities on the Walmart app for free from Jul 8, which will include sessions led by celebrities and experts like Drew Barrymore, Idina Menzel, Neil Patrick Harris, Todd Oldham and LeBron James.

Walmart's Sam's Club Enhances Delivery With Curbside Pickup - Jun 11, 2020

Walmart's Sam's Club division launched curbside pickup service, which offers contact-less order online and deliver to car service, and can be availed for free by its Plus-level members. These members also enjoy other benefits like free shipping on most orders, early shopping hours and 2% cashback on certain in-club and pickup purchases, among others. However, the curbside pickup service will be made temporarily available to all members (including Non-Plus), given the need of the hour.

Valuation

Walmart shares are up 11% in the year-to-date period and 25.4% over the trailing 12-month period. Stocks in the Zacks sub-industry and the Zacks Consumer Staples sector are up 9.7% and 26.7%, respectively in the year-to-date period. Over the past year, the Zacks sub-industry gained 24.2%, while the sector was up 40.1%.

The S&P 500 index is up 3.9% in the year-to-date period and 16.4% in the past year.

The stock is currently trading at 25.45X forward 12-month earnings, which compares to 23.08X for the Zacks sub-industry, 33.63X for the Zacks sector and 22.75X for the S&P 500 index.

Over the past five years, the stock has traded as high as 25.73X and as low as 12.75X, with a 5-year median of 17.94X. Our Neutral recommendation indicates that the stock will perform in line with the market. Our $139 price target reflects 26.82X forward 12-month earnings.

The table below shows summary valuation data for WMT

Valuation Multiples - WMT

		Stock	Sub-Industry	Sector	S&P 500
P/E F12M	Current	25.45	23.08	33.63	22.75
	5-Year High	25.73	23.08	34.76	22.75
	5-Year Low	12.75	14.08	19.08	15.25
	5-Year Median	17.94	17.48	23.46	17.58
P/S F12M	Current	0.68	0.48	1.25	3.66
	5-Year High	0.69	0.5	1.25	3.66
	5-Year Low	0.37	0.31	0.82	2.53
	5-Year Median	0.5	0.41	0.97	3.05
EV/EBITDA TTM	Current	13.94	11.35	19.53	12.62
	5-Year High	14.21	11.66	19.75	12.84
	5-Year Low	6.35	5.87	11.13	8.24
	5-Year Median	8.22	7.23	12.94	10.9

As of 08/10/2020

Industry Analysis Zacks Industry Rank: Bottom 29% (180 out of 253)

Top Peers

Company (Ticker)	Rec	Rank
Dollar General Corporation **(DG)**	Outperform	2
Amazon.com, Inc. **(AMZN)**	Neutral	3
Companhia Brasileira de Distribuicao **(CBD)**	Neutral	2
Dollar Tree, Inc. **(DLTR)**	Neutral	3
The Kroger Co. **(KR)**	Neutral	3
Macys, Inc. **(M)**	Neutral	4
Target Corporation **(TGT)**	Neutral	3
Tesco PLC **(TSCDY)**	Neutral	4

Industry Comparison Industry: Retail - Supermarkets

Industry Peers

	WMT	X Industry	S&P 500	CBD	KR	TSCDY
Zacks Recommendation (Long Term)	Neutral	-	-	Neutral	Neutral	Neutral
Zacks Rank (Short Term)	4	-	-	2	3	4
VGM Score	A	-	-	A	A	A
Market Cap	373.71 B	4.38 B	23.56 B	3.25 B	27.25 B	29.28 B
# of Analysts	14	4.5	14	1	9	2
Dividend Yield	1.64%	1.54%	1.71%	0.93%	1.83%	5.41%
Value Score	C	-	-	A	A	A
Cash/Price	0.04	0.15	0.07	0.43	0.14	0.21
EV/EBITDA	12.52	6.91	13.39	6.83	7.20	7.03
PEG Ratio	5.62	2.43	2.92	0.81	2.24	2.68
Price/Book (P/B)	5.04	1.13	3.18	1.11	2.95	1.73
Price/Cash Flow (P/CF)	14.89	6.57	12.69	6.35	5.53	6.57
P/E (F1)	26.59	17.54	22.16	17.14	12.33	17.94
Price/Sales (P/S)	0.70	0.22	2.55	0.20	0.22	NA
Earnings Yield	3.74%	5.70%	4.33%	5.83%	8.11%	5.57%
Debt/Equity	0.85	0.90	0.77	1.47	2.02	1.13
Cash Flow ($/share)	8.85	3.80	6.94	1.92	6.34	1.37
Growth Score	A	-	-	A	A	A
Hist. EPS Growth (3-5 yrs)	1.81%	1.81%	10.41%	NA	2.71%	NA
Proj. EPS Growth (F1/F0)	0.00%	-1.81%	-6.51%	61.36%	29.14%	-3.85%
Curr. Cash Flow Growth	-0.12%	7.30%	5.26%	-12.81%	20.55%	24.17%
Hist. Cash Flow Growth (3-5 yrs)	-0.31%	3.98%	8.55%	-13.56%	6.44%	3.98%
Current Ratio	0.77	0.83	1.34	0.98	0.83	0.73
Debt/Capital	46.01%	48.59%	44.59%	59.44%	66.93%	53.05%
Net Margin	2.81%	1.78%	10.13%	0.51%	1.66%	NA
Return on Equity	18.33%	17.09%	14.59%	2.88%	24.62%	NA
Sales/Assets	2.27	2.27	0.51	1.26	2.78	NA
Proj. Sales Growth (F1/F0)	4.07%	1.76%	-1.54%	39.76%	5.67%	4.80%
Momentum Score	A	-	-	F	B	B
Daily Price Chg	1.47%	0.00%	0.91%	-2.80%	-0.60%	1.23%
1 Week Price Chg	0.44%	1.29%	2.30%	-8.14%	1.29%	2.56%
4 Week Price Chg	1.82%	1.86%	8.54%	-4.10%	5.26%	11.05%
12 Week Price Chg	3.31%	8.29%	13.68%	24.18%	8.59%	1.47%
52 Week Price Chg	25.37%	1.60%	3.71%	-45.86%	51.84%	13.98%
20 Day Average Volume	6,094,002	84,125	2,015,804	440,372	6,514,441	441,105
(F1) EPS Est 1 week change	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
(F1) EPS Est 4 week change	-0.06%	0.00%	1.67%	7.58%	0.00%	0.00%
(F1) EPS Est 12 week change	-0.78%	-0.84%	2.27%	-45.80%	15.23%	-23.86%
(Q1) EPS Est Mthly Chg	-0.09%	0.00%	0.67%	NA	0.00%	NA

Zacks Stock Rating System

We offer two rating systems that take into account investors' holding horizons: Zacks Rank and Zacks Recommendation. Each provides valuable insights into the future profitability of the stock and can be used separately or in combination with each other depending on your investment style.

Zacks Recommendation

The Zacks Recommendation aims to predict performance over the next 6 to 12 months. The foundation for the quantitatively determined Zacks Recommendation is trends in the company's estimate revisions and earnings outlook. The Zacks Recommendation is broken down into 3 Levels; Outperform, Neutral and Underperform. Unlike many Wall Street firms, we have an excellent balance between the number of Outperform and Neutral recommendations. Our team of 70 analysts are fully versed in the benefits of earnings estimate revisions and how that is harnessed through the Zacks quantitative rating system. But we have given our analysts the ability to override the Zacks Recommendation for the 1200 stocks that they follow. The reason for the analyst over-rides is that there are often factors such as valuation, industry conditions and management effectiveness that a trained investment professional can spot better than a quantitative model.

Zacks Rank

The Zacks Rank is our short-term rating system that is most effective over the one- to three-month holding horizon. The underlying driver for the quantitatively-determined Zacks Rank is the same as the Zacks Recommendation, and reflects trends in earnings estimate revisions.

Zacks Style Scores

The Zacks Style Score is as a complementary indicator to the Zacks rating system, giving investors a way to focus on the highest rated stocks that best fit their own stock picking preferences.

Academic research has proven that stocks with the best Value, Growth and Momentum characteristics outperform the market. The Zacks Style Scores rate stocks on each of these individual styles and assigns a rating of A, B, C, D and F. We also produce the VGM Score (V for Value, G for Growth and M for Momentum), which combines the weighted average of the individual Style Scores into one score. This is perfectly suited for those who want their stocks to have the best scores across the board.

Value Score	C
Growth Score	A
Momentum Score	A
VGM Score	A

As an investor, you want to buy stocks with the highest probability of success. That means buying stocks with a Zacks Recommendation of Outperform, which also has a Style Score of an A or a B.

Disclosures

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